

# Local Market Update – July 2022

A Research Tool Provided by First Multiple Listing Service



## 30076

Includes Roswell in Fulton County

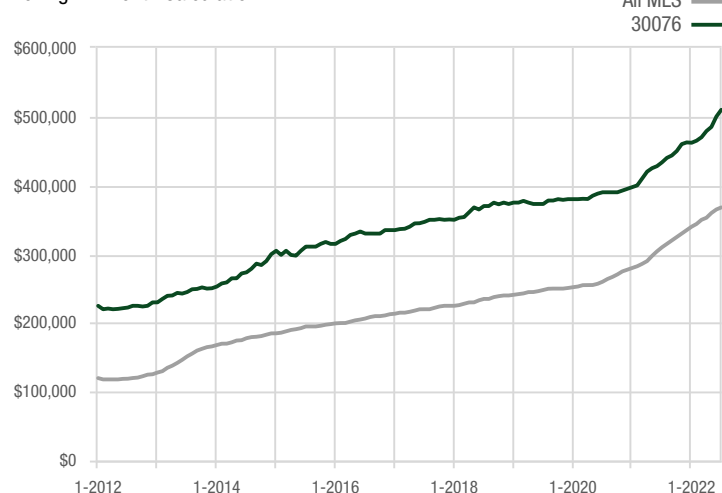
| Residential Detached            | July      |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2021      | 2022      | % Change | Thru 7-2021  | Thru 7-2022 | % Change |
| New Listings                    | 80        | 67        | - 16.3%  | 467          | 391         | - 16.3%  |
| Pending Sales                   | 65        | 39        | - 40.0%  | 424          | 301         | - 29.0%  |
| Closed Sales                    | 66        | 49        | - 25.8%  | 393          | 296         | - 24.7%  |
| Days on Market Until Sale       | 15        | 8         | - 46.7%  | 20           | 13          | - 35.0%  |
| Median Sales Price*             | \$470,000 | \$575,000 | + 22.3%  | \$450,000    | \$555,000   | + 23.3%  |
| Average Sales Price*            | \$525,701 | \$683,567 | + 30.0%  | \$503,101    | \$634,737   | + 26.2%  |
| Percent of List Price Received* | 103.0%    | 102.9%    | - 0.1%   | 102.0%       | 105.3%      | + 3.2%   |
| Inventory of Homes for Sale     | 64        | 68        | + 6.3%   | —            | —           | —        |
| Months Supply of Inventory      | 1.1       | 1.5       | + 36.4%  | —            | —           | —        |

| Residential Attached            | July      |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2021      | 2022      | % Change | Thru 7-2021  | Thru 7-2022 | % Change |
| New Listings                    | 20        | 31        | + 55.0%  | 167          | 135         | - 19.2%  |
| Pending Sales                   | 15        | 21        | + 40.0%  | 161          | 106         | - 34.2%  |
| Closed Sales                    | 28        | 14        | - 50.0%  | 164          | 106         | - 35.4%  |
| Days on Market Until Sale       | 13        | 15        | + 15.4%  | 27           | 15          | - 44.4%  |
| Median Sales Price*             | \$438,920 | \$441,000 | + 0.5%   | \$419,515    | \$400,000   | - 4.7%   |
| Average Sales Price*            | \$404,290 | \$418,156 | + 3.4%   | \$372,567    | \$423,352   | + 13.6%  |
| Percent of List Price Received* | 102.8%    | 101.5%    | - 1.3%   | 100.7%       | 103.5%      | + 2.8%   |
| Inventory of Homes for Sale     | 18        | 23        | + 27.8%  | —            | —           | —        |
| Months Supply of Inventory      | 0.8       | 1.5       | + 87.5%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

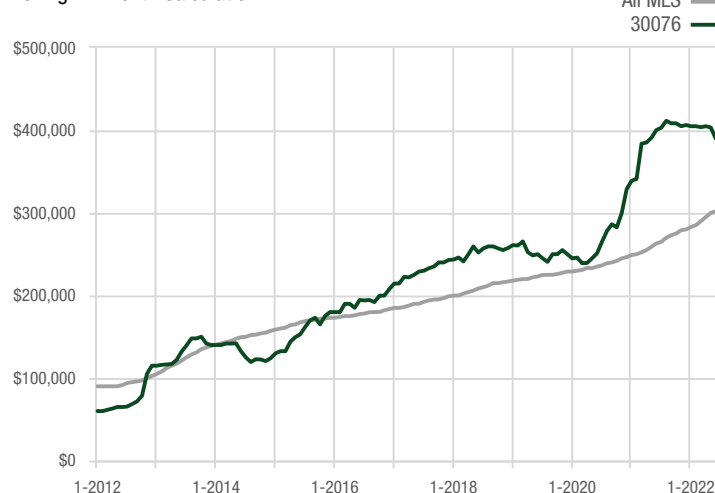
### Median Sales Price - Residential Detached

Rolling 12-Month Calculation



### Median Sales Price - Residential Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.