

# Local Market Update – July 2022

A Research Tool Provided by First Multiple Listing Service



## 30009

Includes Alpharetta and Milton in Fulton County

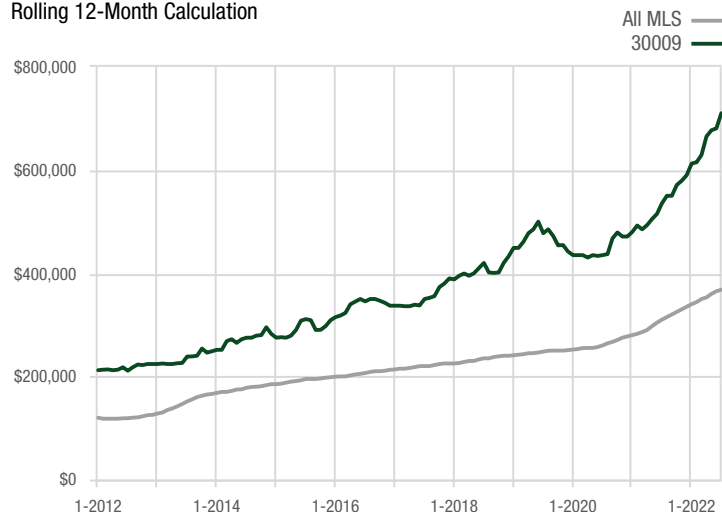
| Residential Detached            | July      |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2021      | 2022      | % Change | Thru 7-2021  | Thru 7-2022 | % Change |
| New Listings                    | 33        | 30        | - 9.1%   | 194          | 190         | - 2.1%   |
| Pending Sales                   | 27        | 8         | - 70.4%  | 161          | 112         | - 30.4%  |
| Closed Sales                    | 23        | 23        | 0.0%     | 135          | 114         | - 15.6%  |
| Days on Market Until Sale       | 18        | 27        | + 50.0%  | 25           | 20          | - 20.0%  |
| Median Sales Price*             | \$610,000 | \$725,000 | + 18.9%  | \$560,000    | \$773,869   | + 38.2%  |
| Average Sales Price*            | \$714,777 | \$843,938 | + 18.1%  | \$654,462    | \$868,285   | + 32.7%  |
| Percent of List Price Received* | 102.9%    | 96.8%     | - 5.9%   | 101.7%       | 101.1%      | - 0.6%   |
| Inventory of Homes for Sale     | 33        | 59        | + 78.8%  | —            | —           | —        |
| Months Supply of Inventory      | 1.6       | 3.7       | + 131.3% | —            | —           | —        |

| Residential Attached            | July      |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2021      | 2022      | % Change | Thru 7-2021  | Thru 7-2022 | % Change |
| New Listings                    | 26        | 27        | + 3.8%   | 213          | 185         | - 13.1%  |
| Pending Sales                   | 21        | 15        | - 28.6%  | 176          | 136         | - 22.7%  |
| Closed Sales                    | 12        | 20        | + 66.7%  | 146          | 128         | - 12.3%  |
| Days on Market Until Sale       | 42        | 13        | - 69.0%  | 38           | 17          | - 55.3%  |
| Median Sales Price*             | \$702,753 | \$688,366 | - 2.0%   | \$530,000    | \$608,250   | + 14.8%  |
| Average Sales Price*            | \$729,079 | \$675,209 | - 7.4%   | \$560,822    | \$621,723   | + 10.9%  |
| Percent of List Price Received* | 100.5%    | 100.3%    | - 0.2%   | 100.0%       | 102.0%      | + 2.0%   |
| Inventory of Homes for Sale     | 35        | 39        | + 11.4%  | —            | —           | —        |
| Months Supply of Inventory      | 1.3       | 1.9       | + 46.2%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

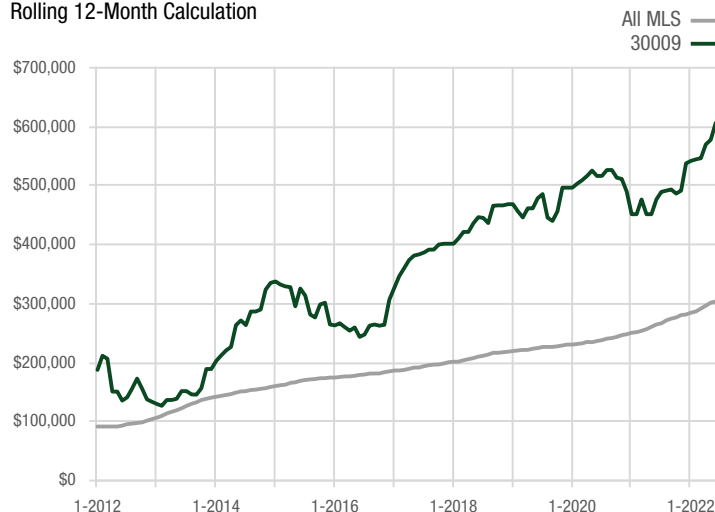
### Median Sales Price - Residential Detached

Rolling 12-Month Calculation



### Median Sales Price - Residential Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.