

Local Market Update – August 2022

A Research Tool Provided by First Multiple Listing Service



30075

Includes Roswell in Fulton County

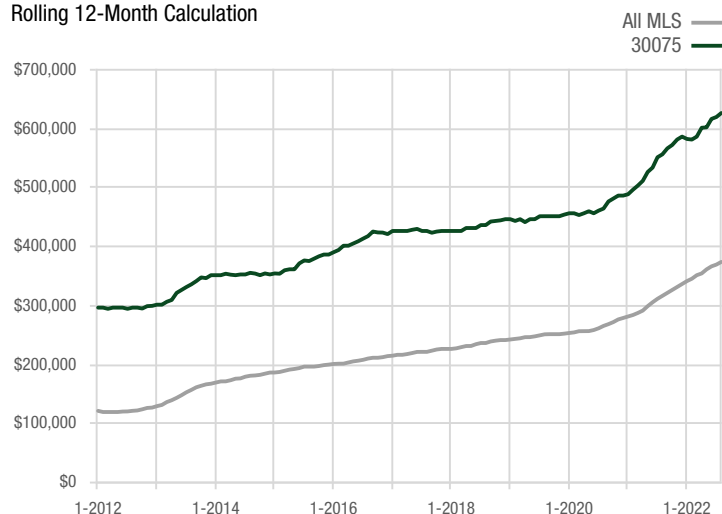
Residential Detached	August			Year to Date		
Key Metrics	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	73	64	- 12.3%	764	620	- 18.8%
Pending Sales	69	40	- 42.0%	669	472	- 29.4%
Closed Sales	82	60	- 26.8%	646	463	- 28.3%
Days on Market Until Sale	13	18	+ 38.5%	18	16	- 11.1%
Median Sales Price*	\$580,000	\$657,500	+ 13.4%	\$582,500	\$651,000	+ 11.8%
Average Sales Price*	\$668,590	\$754,190	+ 12.8%	\$653,329	\$756,352	+ 15.8%
Percent of List Price Received*	101.4%	100.6%	- 0.8%	101.5%	104.1%	+ 2.6%
Inventory of Homes for Sale	85	89	+ 4.7%	—	—	—
Months Supply of Inventory	1.1	1.5	+ 36.4%	—	—	—

Residential Attached	August			Year to Date		
Key Metrics	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	28	23	- 17.9%	207	155	- 25.1%
Pending Sales	29	14	- 51.7%	199	126	- 36.7%
Closed Sales	33	21	- 36.4%	188	129	- 31.4%
Days on Market Until Sale	23	18	- 21.7%	25	12	- 52.0%
Median Sales Price*	\$450,000	\$545,000	+ 21.1%	\$407,500	\$460,000	+ 12.9%
Average Sales Price*	\$469,074	\$530,102	+ 13.0%	\$431,205	\$498,493	+ 15.6%
Percent of List Price Received*	100.2%	101.6%	+ 1.4%	100.2%	102.2%	+ 2.0%
Inventory of Homes for Sale	16	25	+ 56.3%	—	—	—
Months Supply of Inventory	0.7	1.6	+ 128.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

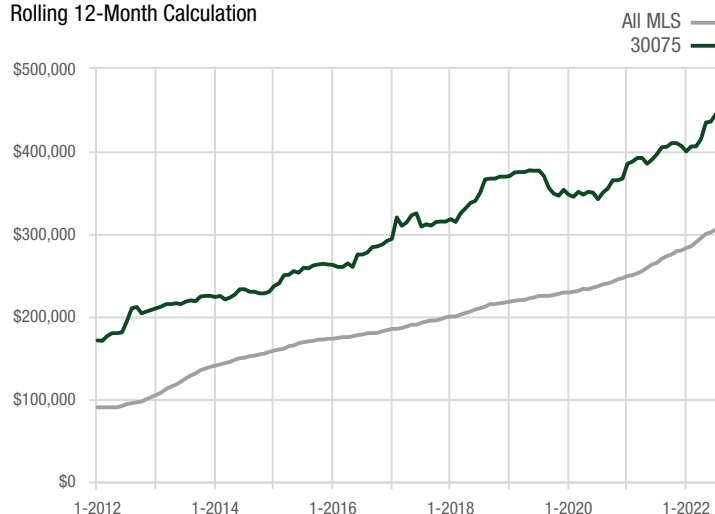
Median Sales Price - Residential Detached

Rolling 12-Month Calculation



Median Sales Price - Residential Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.