

Local Market Update – July 2022

A Research Tool Provided by First Multiple Listing Service



30075

Includes Roswell in Fulton County

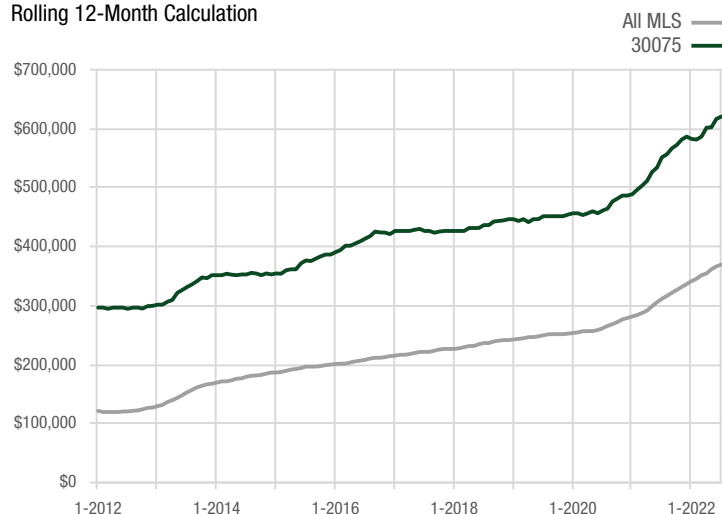
Residential Detached	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	109	76	- 30.3%	691	555	- 19.7%
Pending Sales	77	61	- 20.8%	600	429	- 28.5%
Closed Sales	108	67	- 38.0%	564	400	- 29.1%
Days on Market Until Sale	18	11	- 38.9%	18	15	- 16.7%
Median Sales Price*	\$640,000	\$715,000	+ 11.7%	\$585,000	\$650,500	+ 11.2%
Average Sales Price*	\$737,274	\$900,380	+ 22.1%	\$651,107	\$757,712	+ 16.4%
Percent of List Price Received*	100.9%	101.2%	+ 0.3%	101.6%	104.7%	+ 3.1%
Inventory of Homes for Sale	94	95	+ 1.1%	—	—	—
Months Supply of Inventory	1.2	1.6	+ 33.3%	—	—	—

Residential Attached	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	31	22	- 29.0%	179	132	- 26.3%
Pending Sales	27	17	- 37.0%	170	111	- 34.7%
Closed Sales	14	19	+ 35.7%	155	108	- 30.3%
Days on Market Until Sale	13	9	- 30.8%	25	10	- 60.0%
Median Sales Price*	\$440,000	\$455,000	+ 3.4%	\$406,000	\$455,000	+ 12.1%
Average Sales Price*	\$422,786	\$500,368	+ 18.4%	\$423,142	\$492,346	+ 16.4%
Percent of List Price Received*	100.7%	100.9%	+ 0.2%	100.2%	102.3%	+ 2.1%
Inventory of Homes for Sale	21	19	- 9.5%	—	—	—
Months Supply of Inventory	0.9	1.1	+ 22.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

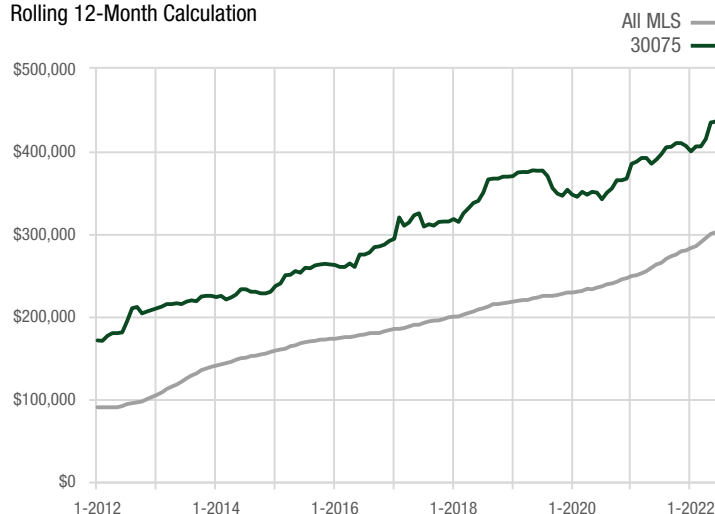
Median Sales Price - Residential Detached

Rolling 12-Month Calculation



Median Sales Price - Residential Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.