

**2018 Affiliate Member of the Year**

**Jon Woods**

**JW Mortgage Group**

Jon Woods, the 2018 Affiliate of the Year has been a member of the REALTORS® Association of Lake & Sumter Counties, Inc. since November 2017. He started his own business in 2017 after 25 years in mortgage lending, as he saw the corporate bottom line taking priority over the public's need for lower rates and closing costs. So, he knew he had to do something to make things right.

He holds a Bachelor of Science degree in Finance from Southern Illinois University, a Master of Business Administration from the University of Tampa and a Master of Arts in Theological Studies from Liberty University. He is a published author, with his most recent work released in 2018.

He regularly volunteers his time in the local church community. He is married and has three sons.