

2019 Affiliate Member of the Year

Todd Abell

Goldstar Mortgage Financial Group

Todd Abell, the 2019 Affiliate of the Year was chosen for this honor for two good reasons: his expertise and the service he provides to both his clients and real estate community.

Originally from Alexandria, VA, he began his career in the mortgage business more than 15 years ago. Because he started as a loan processor, he knows what underwriting requires for a loan to be seamless. Once he has pre-approved a borrower, the agents and the home sellers can rest assured that the loan will close. His loans close on time, with no delays and no last-minute surprises. While still licensed in Virginia as well as Florida, his office is in downtown Mt. Dora. He's a local lender, willing to sit down with clients and consult with them one-on-one.

His always-current knowledge of loan programs and requirements, plus the time he takes to consult with each buyer, makes him an expert at choosing the correct loan solution for each client. Should he be unable to qualify a borrower, he takes the time to offer advice on how they can improve their situation, then stays in touch, encouraging and guiding them.

He is always responsive to both his clients and the agents involved in a purchase. He answers all questions promptly and makes sure that everyone is well-informed and updated throughout the process. Unlike many lenders, he answers his phone to provide answers and reassurance even in the evening and on weekends.

He regularly sponsors educational classes and board functions at the Association.

The Affiliate of the Year award honors the Affiliate Member who has contributed the most to the advancement of the real estate profession and who exemplifies the ideal of service in sponsorship of the activities and events – not just for one year but without question year after year. All of the Association Affiliate members are special people – and are appreciated for all the time and funds they have contributed to our organization over the years.