

Schedule | CLI Let's Talk About It!

Zoom Link for all meetings: <https://us02web.zoom.us/j/88151546206> | Meeting ID: 881 5154 6206

- **October 7, 2020** | 12:00 PM – 1:00 PM
Topic: Virtual Etiquette
Moderators: Tonda Mattie & Lee Eddison (Training Committee)
Description: Explore Zoom etiquette, protection, and client confidentiality. Find out what tools are available to make your meetings more productive. Learn about waiting rooms, meeting rooms, whiteboards, sharing screens, and virtual backgrounds. Find out how to protect against inadvertent disclosure of client information during sessions with clients and others. Protect your meetings from Zoom bombings.
- **October 21, 2020** | 12:00 PM – 1:00 PM
Topic: Cultivating Online Reviews
Moderators: Dave Jamison, Broker, Rainbow Mortgage and CLI Partner Sponsor
Description: Easy ways to improve your online presence through online reviews. Potential clients are increasingly checking out online reviews, through Google Reviews, Avvo, Yahoo, etc. This is an area where Collaborative Practitioners can help attract clients. Dave Jamison, who has mastered this important skill for many years, will be on hand to share his ideas for simple ways to secure positive online client reviews.
- **November 4, 2020** | 12:00 PM – 1:00 PM
Topic: Benefits of Being a CLI Member
Moderators: Membership Committee
Description: *Now is the time to find out from existing members what the benefits are to becoming a CLI member or for existing members, how to promote the benefits to others to increase membership.* Panel discussion.
- **November 18, 2020** | 12:00 PM – 1:00 PM
Topic:
Moderators:
Description: Tonda Mattie & Lee Eddison (Training Committee)

Let's Talk Conversations will not be scheduled in December but will pick up again in January 2021.

- **January 20, 2021** | 12:00 PM – 1:00 PM