



Heat Exchanger Experts Class

September 15, 2020 | 7:30 am - 3:00 pm

Sheraton Portsmouth Harborside Hotel | Portsmouth, NH

In this hands-on training, with as many as 50 different field-tested heat exchangers, technicians will be guided through most inspections that are encountered in the field using dependable, practical techniques that were developed over a 40-year span of furnace installations.

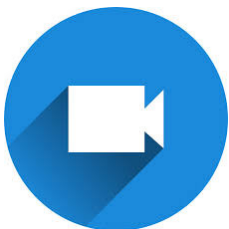
During the class attendees will discover how to inspect heat exchangers thoroughly and efficiently, and will become confident that they are doing the best job possible for customers.

If you are not finding at least 5 out of 10 residential furnace heat exchangers cracked, then you are likely leaving your customers and your liability at risk!

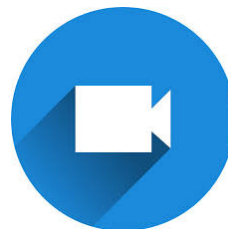
Course Content:

- Identify cracked heat exchangers quickly and efficiently, saving time and money;
- Learn the process of walking through inspections with customers in order to prove findings;
- Predetermine whether a heat exchanger will likely be defective simply by assessing the quality of the installation;
- Build trust and confidence in the customer, eliminating guessing;
- Learn to sell a new furnace using your findings from the inspection;
- Identify wear patterns and areas prone to defects on all makes and models of furnaces;
- Learn the 10 additional reasons a heat exchanger cracks, regardless of the furnace make or model;
- Learn to increase sales, profits, and the safety of customers, immediately.

Click on the Video Graphics Below to Find Out What Your Colleagues Say About the Heat Exchanger Class.



Doug Hamilton
President
Central Cooling & Heating



Kerry Kelley
Owner
Nashoba Air & BoilerWorks



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About the Instructor:

Russell Prach has worked in the HVAC industry for many years. Russell's passion and enthusiasm for this trade is contagious. You will see his enthusiasm transpire in his teaching methods as he captures the attention of each and every student. Both contractors, and home inspectors alike, leave the class inspired and excited to use their new found knowledge in the field.

Agenda

7:30 – 8:00	Continental Breakfast	11:00 – 12:00	Lunch
8:00 – 11:00	Class	12:00 – 3:00	Class Continues

- Different types of heat exchangers
- Furnaces and chambers with the same characteristics
- Clamshell type, tubular type, serpentine, and drum type chambers
- Red flags
- Cycling the furnace
- Indications that a problem exists
- Air flow, venting, carbon monoxide
- Hands-on instruction on inspecting each kind of furnace chamber, and the proper procedures to follow, where to look, and where the furnace fails first.
- Absolute proof of your diagnosis
- Questions and answers

This is a typical class schedule, but the time can vary and is dependent on class size and the amount and detail of questions asked by students.

Heat Exchanger Experts will provide a copy of the fully updated training manual, a booklet with materials covered in class, and a certificate of completion wallet card to each student/attendee. Class will adjourn after all questions are answered.

Fees

Full payment is required with registration.

Member: \$1,050 per person.

Non-Members \$1,400 per person.

[Click to Register](#)



Registration Form

Heat Exchanger Class | September 15, 2020
 Sheraton Portsmouth Harborside Hotel
 Portsmouth, NH

[Click here to register online](#) | Registration Deadline is August 14, 2020

Member Class Fee: \$1,050 per person | Non-Member Class Fee: \$1,400 per person

Company _____

Street _____ Phone _____

City _____ State _____ Zip _____

 Name # 1

 Email # 1

 Name # 2

 Email # 2

 Name # 3

 Email # 3

 Name # 4

 Email # 4

 Name # 5

 Email # 5

 Name # 6

 Email # 6



I have read these [ACA/NE COVID-19 Safety Guidelines](#) and agree to hold ACA/NE from any and all liability for unintentional exposure or harm due to COVID-19.

 Name

 Title

 Date

Fees Charged or Enclosed: \$ _____

Payment Method



Check



Account Number _____

Billed Postal Code _____ Expiration _____ Security Code _____

Cardholders' Name _____ Email _____

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