## INITIAL BROKER-DEALER COMPLIANCE WITH THE DOL RULE

Although the industry continues to interpret the regulation, some major brokerdealers have shared how they will comply with the DOL rule and what direction they plan on moving in. The below chart provides a summary of their position, if one has been shared publically to date:

Broker – Dealer	Commission and Fee	Fee based Only	Not Known Yet
Morgan Stanley <sup>1</sup>	✓		
UBS			✓
Wells Fargo	✓		
Merrill Lynch		✓	
Raymond James	✓		
LPL Financial <sup>1,2,3</sup>			✓
Commonwealth		✓	
Ameriprise	✓		
Stifel <sup>2</sup>	✓		
Edward Jones <sup>2</sup>	✓		
Cetera Financial Group	✓		
Cambridge	✓		
JP Morgan		✓	
Capital One Investing		✓	
Janney	✓		

<sup>&</sup>lt;sup>1</sup>Morgan Stanley and LPL have also announced requirement for a specific share class for their platform.

Sources: Ignites, Investment News, Morningstar, ThinkAdvisor, On Wall Street As of 12/9/16

<sup>&</sup>lt;sup>2</sup>LPL, Stifel, and Edward Jones will allow commission in retirement accounts but with modifications.

<sup>&</sup>lt;sup>3</sup>LPL has announced standardized commissions and share classes will apply to all accounts not just retirement.