



U.S. Small Business
Administration

Upcoming Rhode Island Small Business Seminars and Trainings

Thursday, August 6

[Building Your Personal Brand](#)

WEBINAR | 11:00AM - 12:00PM

[Learn How to Succeed in the Business of Fashion Series, Session 2: Progress
and Possibilities](#)

WEBINAR | 3:00PM - 5:00PM

[GovCon Pricing Strategies](#)

WEBINAR | 3:00PM - 5:00PM (CDT)

[Pasos para empezar un negocio](#)

WEBINAR | 6:30PM - 8:30PM

Tuesday, August 11

[Debunking SBIR Myths: How to Protect the Value of SBIR Program Authorities](#)

WEBINAR | 1:00PM - 2:30PM

[Government Contracting 101](#)

WEBINAR | 3:00PM - 5:00PM (CDT)

Wednesday, August 12

[Women & Minority Business Certification Panel](#)

WEBINAR | 12:00PM - 2:00PM

Thursday, August 13

[Legal Considerations for New Business Owners](#)

WEBINAR | 12:30PM - 2:30PM

[Strategic and Smart Sub-Contracting: Get a Foot in the Door](#)

WEBINAR | 3:00PM - 5:00PM (CDT)

Tuesday, August 18

[Leveraging LinkedIn](#)

WEBINAR | 4:00PM - 5:30PM

Wednesday, August 19

[Military Spouse Entrepreneur Summit](#)

WEBINAR | 1:00PM - 3:30PM

Thursday, August 20

[Advanced SEO Techniques for Better Ranking in 2020](#)

WEBINAR | 11:00AM - 12:00PM

[Learn How to Succeed in the Business of Fashion Series, Session III:](#)

[Pricing Your Products](#)

WEBINAR | 3:00PM - 5:00PM



Government Contracting Success Week 2020 (GCS Week) will consist of 4 days (5 different 45-minute sessions per day) packed full of information and tangible contracts with federal agencies and large prime contractors.

There will be 3 types of sessions:

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- **Info Sessions**

- All Info Sessions will be hosted by FSMSDC staff from all existing programs/ partnering organizations (chamber organizations, nonprofits, business centers, etc.).

- **Prime Sessions**

- All Prime Sessions will be hosted by Large Prime Contractors and who will discuss existing opportunities for small business contracting and subcontracting in the federal government (AT&T, Delta Airlines, Dell, etc..)

- **Federal Agency Sessions**

- All Federal Agency Sessions will be hosted by federal government agency representatives and will discuss existing opportunities for small businesses within their agencies. (Department of Defense, Department of Homeland Security, Department of Health and Human Services, etc.).

Small businesses will be assigned an event schedule that include a variety of sessions. There will be 1 schedule assigned per small business. Sessions will be assigned according to the industry requirements of the presenting organization/federal agency. Schedules will be sent out the week of August 10.

When registering, please be sure to provide top 5 NAICS codes and capability statement.

All small businesses that provide their capability statements will be assigned Federal Agency Sessions and/or Prime Sessions in accordance with their capabilities and the needs of the organizations/agencies.

To register click the link below.

[Register](#)

7(j) Management & Technical Assistance Online Training

Government Contracting Programs

Visit sba.gov/contracting



Just like a class you'd attend in person, courses are taught by a live instructor on a scheduled day and time. Students receive course materials in advance, participate in real time using a broadband connection and interact directly with the instructor and their peers

From your computer, you'll link to an instructor in a live, real-time, interactive learning experience. You'll become part of a virtual classroom where you can ask questions, seek guidance and participate in class discussions and interactive exercises.

Federal Contracting Basics: August 10, 2020, 1:00—4:00 pm

Understanding RFPs: August 11, 2020, 1:00—3:30 pm

Strategic Planning: August 17, 2020, 1:00—2:30 pm

Developing the Technical & Past Performance Proposals: August 18, 2020, 1:00 - 4:00 pm

Developing the Cost Proposal: August 19, 2020, 1:00—4:00pm

Managing and Adminstrating Government Contracts: August 20, 2020, 1:00 - 4:00 pm

Federal Acquisition Regulation (FAR) Primer: August 20, 2020, 5:00—9:00 pm

How to Qualify for the GSA Schedule: August 24, 2020, 1:00—2:00 pm

Negotiating Government Contracts: August 25, 2020, 1:00—5:00 pm

Preparing Bids for Construction Contracting: August 26, 2020, 1:00 - 4:00 pm

To register for any of the trainings listed click on the link below.

[Register](#)



All the information you need to start and grow your Small Business in Rhode Island can be found in our online Resource Guide. [Download it today!](#)

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