

Here's a simple 5-part follow-up email sequence example designed for a typical product or service offer. Each message builds on the last, nurturing the lead without overwhelming them:

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### **Email 1: Initial Offer / Introduction (Day 0)**

**Subject:** Here's something that can help you [solve specific problem]

**Body:**

Introduce your product/service and clearly state how it solves a specific problem. Include a clear call-to-action (CTA).

*Example CTA:* "See how it works."

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### **Email 2: Value & Education (Day 2)**

**Subject:** Still thinking it over? Here's how it works

**Body:**

Provide a helpful guide, demo video, or testimonial. Focus on education rather than selling.

*Example CTA:* "Learn how [Customer] got results with [Product]."

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### **Email 3: Social Proof (Day 4)**

**Subject:** Don't just take our word for it...

**Body:**

Share reviews, case studies, or user success stories to build trust.

*Example CTA:* "Read their story."

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### **Email 4: Urgency or Bonus (Day 6)**

**Subject:** [X] hours left to claim your bonus

**Body:**

Create urgency with a limited-time discount, bonus, or deadline.

*Example CTA:* "Claim your offer now."

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### **Email 5: Final Reminder (Day 7)**

**Subject:** Last chance: Offer expires tonight

**Body:**

Short, direct reminder. Reinforce benefits and urgency.

*Example CTA:* "Get started today."