

Ken Countess bio

Ken Countess is managing director of The Countess Group, a strategic marketing and communications consultancy now in its 19th year.



An award-winning marketer, public speaker, trainer, presenter, podcaster and internationally recognized, accredited expert on Email Marketing, Social Media Marketing, Marketing Automation, and other marketing topics.

Ken energizes audiences by providing them with the knowledge they need to gain an unfair advantage over their competition.

Ken's seminars and webinars are filled with people seeking timely, actionable, easy-to-implement information about today's digital marketing tools (including email marketing and social media networks such as LinkedIn, Facebook and Twitter) to grow their business or non-profit.

He is highly sought after, as his engaging presentations have earned him the respect of loyal followers all over the world.

Ken is an Email and Social Media Marketing Expert, certified by Constant Contact, the leading email marketing company in the country. Recognized as the company's Top Trainer, he is one of the only winners - ever - of Constant Contact's Leadership Award, Ken has been one of the company's top producing independent resellers year after year.

He is also a certified partner of Keap, formerly known as Infusionsoft, a leader in Customer/Client Relationship Management software.

Ken is also a member of the Microsoft Partner Network and is a partner of Nimble, another well known CRM system.

Ken has held executive management positions at several Fortune 100 companies and has been a senior partner at a 35-person marketing firm. While with such

well-known companies as Motorola, Marriott and Caremark, Ken provided award-winning leadership for the fastest growing divisions of these industry leaders.

Over his distinguished career, he has been responsible for the creation and delivery of multiple successful marketing and sales growth strategies, strategic messaging and communications, and change management programs for worldwide markets.

Ken energetically participates in several professional organizations. He is a member of the Greater Seminole County Chamber of Commerce and is a past president of the International Association of Business Communicators Central Florida Chapter.

Ken has also served on the Council on Corporate Communication of The Conference Board, the Board of Directors of the Texas Association of Business (Texas State Chamber of Commerce), and served as a committee chair on the Executive Committee of the Motorola Public Relations Council.

Additionally, he has served on the Seminole County Public Schools (SCPS) Foundation's Development Committee, the SCPS Take Stock in Children Leadership Committee and several other organizations.

A graduate of both Leadership Southlake (TX) and Leadership Boynton Beach (FL), Ken holds an M.B.A. in Marketing from Florida Atlantic University and a B.A. in Business Economics from the State University of New York.

20191012