



2021 LA County Business Matchmaker

Construction & Manufacturing

To: All Registrants who chose Small Business Matchmaking

RE: Next Steps to participate in Matchmaking appointments

If you registered for Business Builder 2021: Construction and Manufacturing, please complete the following steps to participate in matchmaking appointments.

The Matchmaking event will take place on April 28th from 8:00 am to 3:30 pm online. Please complete your registration and enter your NAICS and Keywords under your profile by the end of the day on Tuesday, April 20th so we can run the matchmaking software to schedule your appointments. Attached are screenshots on where and how to enter your NAICS and Keywords. Our goal is to email everyone's appointment schedule this Friday. (At the bottom of this page is a list of all confirmed Primes, OEMs and Public Agencies.)

You will need to attend a mandatory pre-event workshop to participate in matchmaking appointments. Due to an increase in registrations over the past few days we have added additional workshops to accommodate everyone. Remaining workshops are below. You do not need to RSVP, just log in to attend.

- Tuesday, April 20th from 9:00 am – 10:30 am
- Wednesday, April 21st from 9:00 am – 10:30 am
- Thursday, April 22 from 11:00 am – 12:30 pm

Below are the next steps that we request you complete to prepare for your workshop and directions on how to log into the site.

What do I need to do before the workshop?

Prior to your workshop, please complete this short, free Contractor-Readiness assessment:

[Click Here for Contractor-Readiness Assessment](#). Once you have completed the assessment, you will have the option to print your report out or to email it to both yourself and an organization you select. Please send a copy to Hello@BusinessBuilderExpo.com so we can better prepare for your workshop. (You are not obligated to sign up for any services from our partner at Small Biz Pro.)

What if I feel like I need additional help after the workshop?

After the workshop, if you would like additional assistance in preparing for your matchmaking appointments, we have experienced small business assistance counselors from The Center at Lendistry, who are available to work with you free of charge, thanks to our sponsor JPMorgan Chase. Please use the following link to complete a short intake form and include "Business Builder" in the comments section: <https://thecenterbylendistry.org/contact-us/>. The Center staff will be in touch with you immediately to schedule time to work with you remotely.

Where do I log in for the workshop?

We're hosting the workshops on the same website platform as the matchmaking event. The morning of the workshop, please sign-in a little before 9:00 am to make sure your AV is working properly. Below is information on how to log into the site:

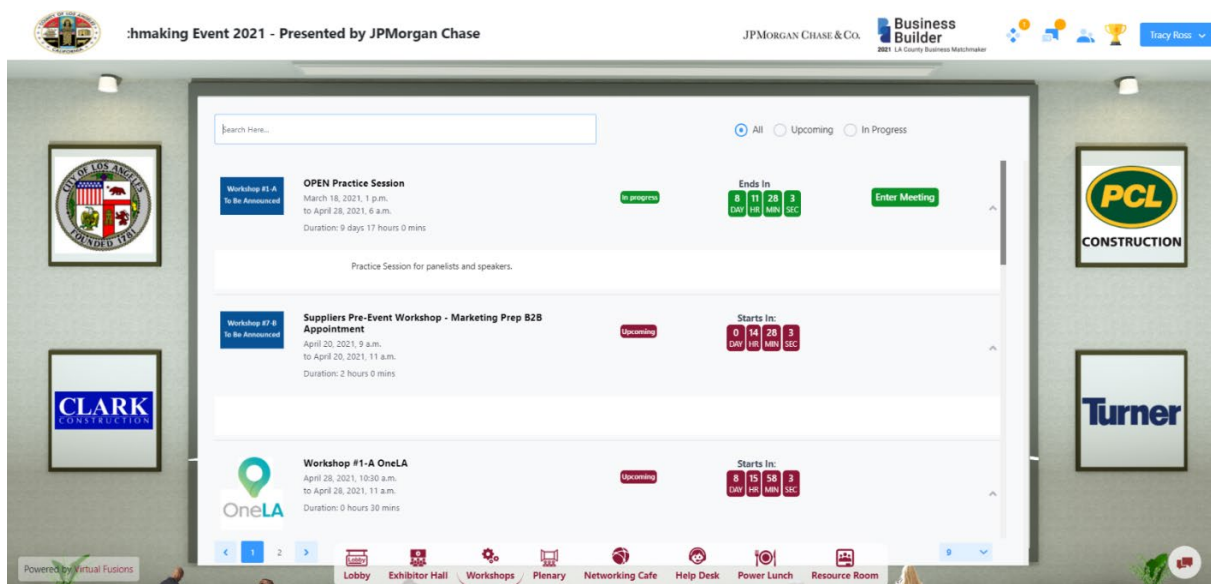
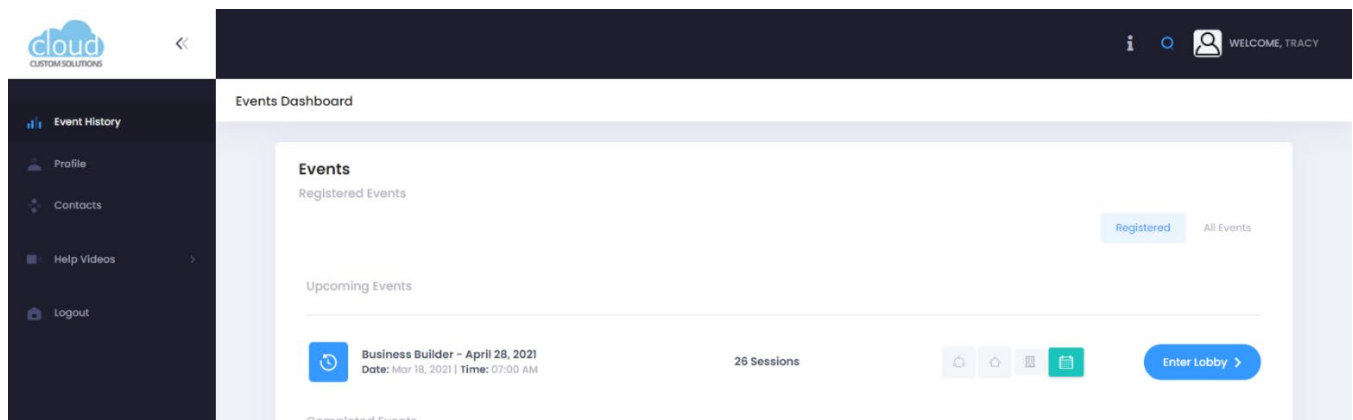
Login Here: <https://businessbuilder.virtualfusions.com/accounts/login/>

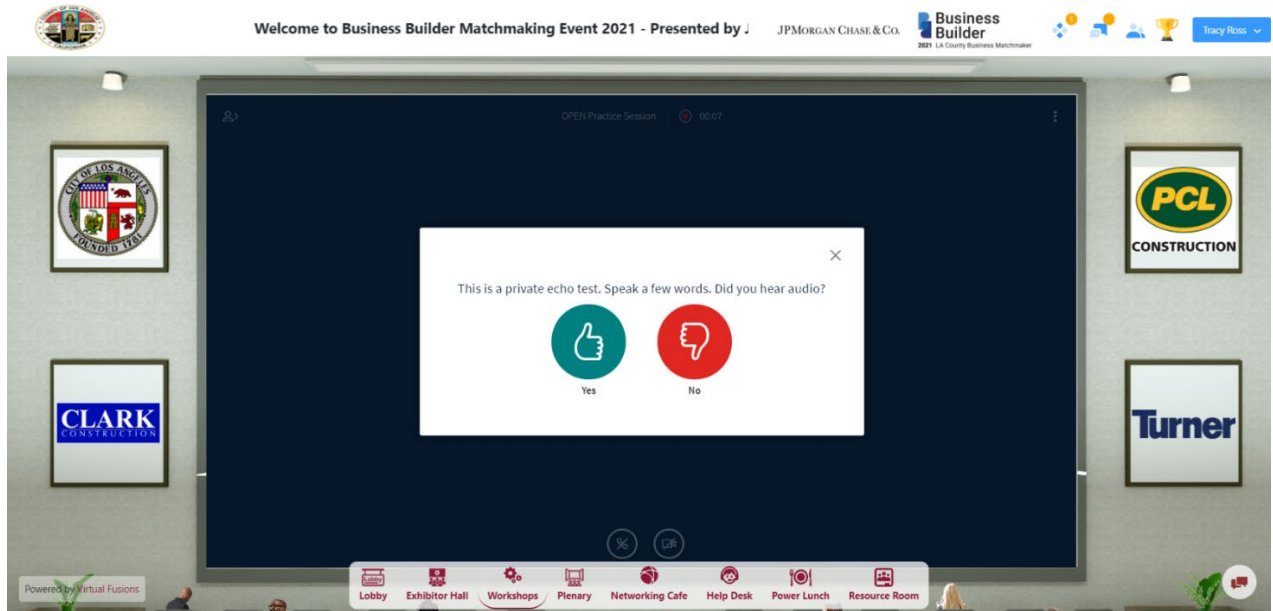
Username: Your email address (used with registration)

Password: You created during registration. (If you forget your password click the Forgot Password link to reset it.)

- From there you will be taken to your dashboard. (See screenshots below)
- **Enter the event Lobby** by clicking the blue button on the right of the screen.
- Once you enter the Lobby, click on the Workshop icon at the bottom of the page.
- The pre-event workshop will be listed at the top of the page. Click the green button to the right with "Enter Here".
- As you enter the workshop, the system will conduct an "Echo Check" to make sure your sound is working properly.

You can log into the site at any time to test it out (even now). Please let us know if you have any questions. And thank you again for joining us.





Don't forget to enter your NAICS and Keywords to complete your profile. [Click on this link to see a PDF on how to complete your registration profile with NAICS and Keywords for your company.](#)

FYI - The following is a list of the confirmed Prime Contractors, OEMs and Public Agencies and those we are still waiting to hear from (as of 4/20/2021 @ 7 AM).

Participating Prime Contractors and Public Agencies include: ACCO * Alameda Construction * Bechtel * Boeing * BuildLACCD * Clark * CA Dept of General Services * GMZ Engineering * Griffith Company * Hensel Phelps * Jacobs * Kiewit * LA County Public Works * LA Dept. of Water & Power * LAUSD * LINXS * Lockheed Martin * McCarthy * METRO * Metrolink * Metropolitan Water District * Northrop Grumman * +O2EPCM * PCL * Pinner * Skanska * Swinerton * Turner * Walsh * Webcor

Invited (waiting confirmation): AECOM * Arcadis * ARUP * Austin Commercial * Balfour Beatty * Barnards * Burns & McDonnell * California American Water * Dragados * Excel Paving * Flatiron * LAWA * Morrow-Meadows * Port of Long Beach * Port of Los Angeles * S.J. Amorosa * USS Cal Builders. Additional Primes and Public Agencies added daily.