



Wilmington  
College

Quaker  
Management  
Institute

**SESSIONS BEGIN AUGUST 2026!**

# NEW MANAGER & SUPERVISOR SEMINAR



Recently promoted or looking to grow? Step confidently into your new leadership role with practical, industry-specific training designed for real-world results.

## CORE CURRICULUM - ALL TRACKS

### 6 Modules | Industry-Tailored Content

Each module includes facilitator-led instruction, group discussion, scenario-based activities, and skill practice.

- 01 From Colleague to Supervisor**  
*Identity shift, peer relationships & credibility*
- 02 Safety & Accountability**  
*Compliance, documentation & safety culture*
- 03 Operations & Shift Management**  
*KPI's, handoffs, and prioritization*
- 04 Performance Management**  
*Expectations, feedback & discipline*
- 05 Motivating Your Team**  
*Engagement, recognition, & development*
- 06 Leading Through Change**  
*Goal alignment & 30/60/90-day planning*

## LEARNING OPTIONS

- ✓ In-person/onsite
- ✓ In-person/offsite
- ✓ Virtual/online

## CHOOSE YOUR INDUSTRY TRACK



LOGISTICS,  
MANUFACTURING &  
WAREHOUSING  
**OPERATIONS TRACK**



K-12 EDUCATION  
**EDUCATION TRACK**



BUSINESS &  
PROFESSIONAL SERVICES  
**GENERAL MANAGEMENT TRACK**

## PROGRAM DETAILS

- **Duration:** 10 hours total
- **Format:** 2-day seminar
- **Typical group size:** 5-20 participants
- **Materials:** Included
- **Certificate:** Upon completion
- **Program cost:** \$950/participant

## WHO SHOULD ATTEND

- Newly promoted supervisors & team leads
- Employees preparing for leadership roles
- Managers seeking foundational skills
- HR/Leader-nominated high-potential staff

## 4 CORE PILLARS

- I. Professional relationships**
- II. Performance management**
- III. Motivation & engagement**
- IV. Goal alignment & results**