

**GREAT SPEAKERS!**



**Keynote Speaker**

**Kevin Trokey Q4intelligence**



**Dennis Carlson**

**Agency Leverage**



**Steve Williams**

**Oli Insurance**



**Ryan Dorigan**

**AGA**

**Don't get caught flat-footed in this fast-changing sales environment learn how to diversify yourself and your agency online and in the media at the 2018 Sales Symposium.**

**Agenda**

- 9:00 Registration, Breakfast and Visit with Exhibitors**
- 10:00 Legislative Update - Dave Fear, Jr., CAHU President-Elect**
- 10:45 "The New Sales Funnel" - Dennis Carlson, Agency Leverage**
- 11:45 Lunch and Visit with Exhibitors**
- 12:30 Keynote Speaker - Kevin Trokey, Q4intelligence**
- 1:40 Afternoon Break**
- 2:00 "Expand Your Brand"- Steve Williams, Oli Insurance (1 CE)**
- 3:00 "Medicare Trends" - Ryan Dorigan, AGA**
- 4:00 Happy Hour!**

**REGISTER TODAY!**

**REGISTER ONLINE AT [WWW.GGAHU.ORG](http://WWW.GGAHU.ORG)**

**Location - Crown Plaza**  
**45 John Glenn Drive**  
**Concord, CA 94520**



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