# HARKEN



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October 9, 2025

Good Morning All -

Welcome to the Annapolis Sailboat Show 2025. Thank you for attending our annual briefing. We love being in Annapolis, sharing news, and comparing notes with you all.

#### Here's the agenda for this morning—we hope it's familiar.

Bill Goggins, CEO, will start us off this morning, highlighting developments in our company over the past year. Included in this will be the role Harken has enjoyed in a unique consortium of enlightened marine industry companies, The Annapolis Boat Show and Oakcliff called "Refit My Ride". He may also speak to some nostalgia we all have for Land Space 17 and 18, which Harken has occupied literally since this boat show began.

Next, Jim Andersen, Director of North American Sales, will introduce three very different types of products we've introduced or are introducing this season. First, a new ILCA boom vang system, which we think is a good illustration of how Harken still loves to compete in the dinghy racing part of our product line. Second, a line of stamped, tulip-sheave blocks and line organizers perfect for DIY refitting. And then, a new aluminum winch handle that augments our carbo product and gives us two 'Grip & Go' offerings.

We know you're busy. We will try to keep all of this to under 30 minutes. Afterword, Harken folks will stay right here because actually, on this morning, there's no place we'd rather be than in front of this red tent one more time.

Best Regards,

Bill Faude Director, Marketing Strategy and Creative



# Preview of Harken's Annual Press Briefing – Annapolis Sailboat Show, October 9-12, 2025

Pewaukee, Wisconsin – Harken's annual press briefing is to be held on the opening morning of the Annapolis Sailboat Show, on October 9, in Annapolis, Maryland. Harken leaders will be on hand to provide details about new products, provide a brief overview of Harken's business, and offer perspectives on the industry at large. The following are previews of Harken products and endeavors that will be discussed.

#### A SNAPSHOT OF HARKEN'S 2025 INITIATIVES

#### **Grip & Go Handles — Aluminum Joins the Lineup**

Harken's Grip & Go Bar-Locking Winch Handles—formerly known as One-Touch—are now available in Aluminum. Designed to maximize grinding performance and release instantly when it's time to tack, the Grip & Go winch handles feature a trusted lock/unlock system and Speed Grip technology for fast, efficient grinding. The independent ball-bearing swivel allows smooth palm-only operation in low-load situations or powerful two-handed grinding when speed is critical. The Carbo version is UV-stabilized to withstand sun and salt for long-term durability, while the Aluminum version is anodized for maximum corrosion protection.

#### **FEATURES:**

- · Retractable stainless steel pins that release automatically when the full-length grab bar is squeezed
- Molded urethane knob for a comfortable feel and secure grip when palming
- · Independent swivel between knob and handle for smooth, efficient cranking

#### **Part Number:**

B10HOT: Grip&Go/Carbo

B10GGASG: Grip&Go/Aluminum

B10GGAD: Grip&Go/double-grip/aluminum

#### Harken Extends Array of Soft-Attach Blocks and New Textile Attachment Options

Harken now offers an extended line of soft attachments that can be used individually or paired with other Harken blocks, including the Carbo T2, Zircon, Black Magic, V, and Fly block ranges.

Loops are available in diameters from 3–11 mm, with maximum working loads exceeding 14,000 lbs. Also debuting are Dyneema® soft shackles with T-Close connectors, ideal for connecting sheets to clews, headboards to halyards, and more. Products feature a Dyneema® sheath for enhanced UV protection. The T-Close loops are complemented by the new open-ring shackles, which are quick and easy to position and install. These are available in T-connector and T-bone versions. Dyneema® loops with open friction rings are now part of the soft attachment line, helping to extend the lifespan of the attachment by reducing line abrasion.



#### **Soft Attachment Types:**

- Loops
- Dyneema® Soft Shackle with T-Close
- Open Ring Shackles with T-Closure Options
- Dyneema® Loops with Open Friction Rings



#### **Part Numbers:**

3414: Dyneema Soft Shackle with T-Close No Sheath 40mm 3415: Dyneema Soft Shackle with T-Close No Sheath 70mm 3416: Dyneema Soft Shackle with T-Close No Sheath 40mm 3417: Dyneema Soft Shackle with T-Close Sheath 70mm 3418: Dyneema Soft Shackle with T-Close Sheath 70mm 3419: Dyneema Soft Shackle with T-Close Sheath 80mm 3420: Dyneema Soft Shackle with T-Close Sheath 80mm

3426: Open Ring Uncovered Shackles with Closures T-Close 50mm 3427: Open Ring Uncovered Shackles with Closures T-Close 70mm 3428: Open Ring Uncovered Shackles with Closures T-Bone 50mm 3429: Open Ring Uncovered Shackles with Closures T-Bone 70mm 3424: Dyneema Loops with Open Friction Cinch 110 mm 3425: Dyneema Loops with Open Friction Cinch 140mm

#### ILCA VANG/Kicker System - Upgraded Performance in a lighter package

This year, an entirely new ILCA vang system makes its debut. The vang is composed of three parts: the upper block is now a unique 25mm Fly block. It is the only Fly block that features a hard attach mounting and aluminum side plates. It also comes with stainless balls and a unique pin, shaped and angled to remain in place – even under zero tension, the middle block is in fact a double Zircon fiddle block with a unique twist (we call it the Twiddle in Pewaukee) to prevent tangle and friction between the lines. The Fly block bottom unit is made out of Carbo nylon-reinforced composite material. Building in composite allows us to place more structure where strength demands it—and not where it doesn't. The result is a unit where every sheave is larger for more power while being at the same time 21% lighter than our current stainless version. The ILCA Vang is to be made available immediately upon ILCA Class approval, for immediate purchase.

#### **Part Numbers:**

1253.ILCA: Kit - ILCA Vang System

1250.ILCA: 25 mm Single

1251.ILCA: 29/18 mm Zircon twisted fiddle

1252.ILCA: ILCA Vang Lower

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#### **FEATURES:**

• 1253: Kit - ILCA Vang System

• 1250: 25mm Single

• 1251: 29/18 mm Zircon Twisted Fiddle

• 1252: ILCA Vang Lower

A comprehensive video will be released this Fall.



### Big Boat Deck Organizers - Now with stackable mounting options

The new generation of Big Boat deck organizers are equipped with a higher working load, additional sheave options, and are now built with aluminum hardcoat-anodized side plates for strength and corrosion resistance. Organizers are now available in two-, three-, four-, five, or six-sheeve configurations and can be stackable for multiple mounting options. Organizers provide organization for halyards, reef lines, outhauls, pole lifts, and control lines to ensure smooth and organized operation during maneuvers.



#### **Part Numbers:**

9012: 50mm Big Boat Organizer – 2 Sheave
9013: 50mm Big Boat Organizer – 3 Sheave
9014: 50mm Big Boat Organizer – 4 Sheave
9015: 50mm Big Boat Organizer – 5 Sheave
9016: 50mm Double Big Boat Organizer – 2 Sheave
9017: 50mm Double Big Boat Organizer – 3 Sheave
9018: 50mm Double Big Boat Organizer – 4 Sheave
9019: 50mm Double Big Boat Organizer – 5 Sheave
9020: 50mm Big Boat Organizer – 6 Sheave
9021: 50mm Double Big Boat Organizer – 6 Sheave
9022: 50mm Double Big Boat Organizer – 6 Sheave

#### 29mm Carbo Double Swivel Fishing Block – Responsiveness when it matters most

In Harken's expanding fishing block line, the new 29mm Fishing Block is designed to improve the deployment and retraction responsiveness and precise presentation of bait teasers aboard sportfishing boats. The pulley features two back-to-back 29mm sheaves, which make it symmetrical and balanced with a swivel on both ends. It joins the 49mm Fishing Block as the first fishing pullies with a swivel on both ends—where earlier models had a single swivel at the head, requiring the need to manually rig another at the opposite end.



Part number: 1241F

#### **FEATURES:**

- · Up to 8 mm line diameter
- Designed to 150 kg working load
- · Ball bearing technology allows for quicker crew reaction
- · Eliminates need to manually rig second swivel



# DynaDrive<sup>™</sup> Epicyclic Powered Winches – Powered winches that deliver strength and save space

The new DynaDrive<sup>™</sup> line of powered winches is the first Harken line designed from the outset of the project, to be powered. Featuring an epicyclic gearbox positioned at the top of the winch, DynaDrive<sup>™</sup> maximizes vertical space within the drum to house motors almost completely inside, saving valuable headroom below deck.

Its uniquely wide torque curve reduces the need for gear shifts, while smooth transitions deliver a controlled, reliable power profile. When needed, DynaDrive $^{TM}$  can provide aggressive line speeds, making it a versatile choice for large cruising yachts and performance-oriented designs alike.



#### **FEATURES:**

- Space-efficient epicyclic gearbox located in the upper winch
- Motors housed within the drum to optimize below-deck space
- · Wide torque curve for fewer, smoother shifts
- Designed for large boats seeking a powered-first winch solution

#### Aluminum Alloy Fixed Padeyes - Low-profile, body-friendly, and versatile

Harken's new unique design of the new Aluminum Alloy Fixed Padeyes can be used as a permanent termination with soft attach rigging or in running rigging applications where their low-profile, more body-friendly shape makes them less bruising when they're not being used.

Wide-radiused edges minimize friction, while enabling smooth pass-through and deflection of the line. Robust attachment points support vertical loads as well as horizontal.

#### **Part Numbers:**

AP0.70.TH: 0.7 ton through hole installation AP1.5.TH: 1.5 ton through hole installation AP2.5.TH: 2.5 ton through hole installation AP3.5.TH: 3.5 ton through hole installation AP5.TH: 5 ton through hole installation AP7.TH: 7 ton through hole installation AP0.70.SD: 0.7 ton stud deck installation AP1.5.SD: 1.5 ton stud deck installation AP2.5.SD: 2.5 ton stud deck installation AP3.5.SD: 3.5 ton stud deck installation AP5.SD: 5 ton stud deck installation AP7.SD: 7 ton stud deck installation



FOR IMMEDIATE RELEASE

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#### This Just In: Harken Fall Refit Sale

Pewaukee, Wisconsin – Alongside fall boat show season, Harken has launched Fall Refit Sale, now live at Harken.com and running through October 20, 2025. For this limited time, sailors can take an additional 10% off the lowest Harken prices anywhere online—making now the ideal moment to upgrade, refit, and prepare for seasons ahead.

Autumn is more than just haul-out season. For many boat owners, it's a chance to tackle projects that have lingered too long, whether it's replacing tired gear, optimizing hardware layouts, or finally solving persistent rigging headaches.

To claim the discount, customers shopping on Harken.com can simply enter promo code FALL REFIT at checkout.

Whether you're replacing well-worn components or upgrading to stay in step with modern sailing trends, this is the moment to do right by the boat—the one you sail now.

#### Shop now at harken.com.



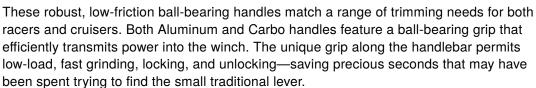
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# Grip & Go Grab Grab-Activated Winch Handles – Now in Aluminum and Carbo

PEWAUKEE, WISCONSIN – For years, sailors wondered why Harken didn't offer the increased rigidity an aluminum addition to our existing Carbo® handle would offer. This year, it's here. Today, there are two options, each designed to match unique situations on deck. You say you're cruising, and you resolutely want to take it easy and NOT hurry. Carbo Grip & Go is light and easy. You say you need to gain boat lengths out of every tack and might even need to hang off the handle to initiate a roll tack or hike the boat flat? Select the sheer strength aluminum brings to the cockpit. Amid the chaos of mark roundings, quick tacks, ducks, or gybes, loading the winch has never been easier or faster.



Both products are available harken.com.





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# Harken Supports Our Industry's Dedication To Self-Sufficiency And The Circular Marine Economy Through The "Refit My Ride" Initiative

The Fall boat show season is a highlight to any sailor's year. And the new boats and equipment that debut are essential to our industry and to Harken. As it has done every year since the show began, Harken will be exhib-



iting at the Annapolis Sailboat show, October 9,10,11,12 in its familiar RED TENT located in land spaces 17 and 18. This year, Harken will join other industry players and the show itself in a new initiative called "Refit My Ride".

Refit My Ride is a live event ongoing throughout the show where Athletes from Oakcliff Sailing will be refitting an experienced Farr 40, changing its sweet spot from inshore to blue water racing. In the process, industry partners will assist and describe the work being done in real time.

"Holding a live event like 'Refit My Ride' at the Annapolis Sailboat Show is something we've been interested in doing for years." Said Harken CEO Bill Goggins. "It's a nice way to feature Harken equipment beyond our tent. But it's a logistical big lift and requires much more than just Harken. But it's well worth it. Taking a 'veteran' boat and live-demonstrating how to make it safer or faster or more modern, is great theater and a good model for how this work is not only possible but realistic for this year."

Mary Ewenson, President of Annapolis Boat Shows Inc. said, "We're always looking for ways to add new programming at the Annapolis Sailboat show. I plan to stop at the 'Refit My Ride' dock space a couple times

each day to check out the progress of the Farr 40.' It's a great way to learn new skills that can be important for a career...and for the circular marine economy. Plus, at the end of the day, that's going to be a great area to hang out and meet new people."

Dawn Riley, Executive Director of Oakcliff sailing said, "Companies like AkzoNobel and Harken and Marlow Ropes, Gill and Hobie, stepped up to lead this. But we're also getting interest from other players. We'll be installing a composting head in the boat. There will be under water lighting for the boat and the 'Refit My Ride evening lounge'. And of course this couldn't happen without the Annapolis Boat Shows providing us with a prominent in-water location."

"At Oakcliff, we're using our Farr 40s as offshore racing machines, where they were originally primarily inshore course racers." said Riley. "They're going Newport-to-Bermuda next Summer. We use them primarily for off shore race training. So we're adding safety with things like the Harken Battcar system and re-equipping them for their new lives--as we equip our athletes for new careers."

In the process, "Refit My Ride" makes another thing clear as well; it feels good to bring a boat back to life rather than letting it slide downhill and ultimately into the waste stream.

Questions about Harken's Relationship with Refit My Ride may be directed to Bill Faude: Bill.Faude@Harken.com or 1.312.593.5153.



FOR IMMEDIATE RELEASE

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### Harken Introduces DynaDrive™ Line of Epicyclic Powered Winches

PEWAUKEE, WISCONSIN - Harken is well known for building several lines of the lightest, most high-performing, powered race winches in the world. Harken powered racing winches set the grand prix performance standard available in working loads up to 15 Tons. Harken Air® winches are now familiar sights at the front, featuring the large top cavity where kgs of unneeded weight have been removed. Once only found aboard the largest mega yachts, Harken's captive winch selection has expanded. Today, Harken captives are available in much smaller and lighter packages for application aboard much smaller boats where they can become logical alternatives to hydraulic cylinders. Harken even offers the DAME Award-Winning "Push-Pull" captive winch that can move line in opposing directions, allowing a single winch to do the work of two.



Effective immediately, there is a new addition to Harken's powered winch lineup. The new DynaDrive™ winches are designed from drawing board up as powered winches. This has positive performance and deck design impacts. DynaDrive's epicyclic design locates a two-speed gearbox on the upper part of the winch. This space-efficient design requires less area within the drum for gearing. This creates vertical space within the drum for the motors, which live almost completely within the drums. This saves headroom below deck which is very attractive to designers of large boats with cruising as the primary mission.

"Harken started making high-performance deck winches in an era when manual winches were all the racing rules allowed and really all the available technology made possible," said Harken Italy's Director of Engineering, Michele Cazzaro. "So as powered winches became more and more important, we logically adapted our highest performers for powered application and evolved from there. Our results have been very well received. But it has always been an open question: what would we do beyond racing, with a clean sheet of paper and a powered-first approach? No winch design is right for every application. But DynaDrive provides a very interesting solution for large boats that aren't all-out racers...but still want that capability on occasion."

The DynaDrive's uniquely wide torque curve minimizes the need to shift gears. There are simply fewer shifts required in regular sailing. And the shifts themselves are very smooth. The result is a very civilized performance profile. But one that can deliver aggressive line speeds when called upon.

"Depending on who you ask within Harken, we've been working on this design for at least five years," said Mark Wiss, Harken Global Director of Grand Prix and Custom Yacht Sales. "We've tweaked and tweaked and now it's ready. I think what will impress sailors most is just how smooth and uninterrupted the power transfer is. The torque curve is very flat, so fewer shifts are needed. And when you do reach a shift point, they're so smooth. It adds up to a quite civilized, very easy winch to live with," said Wiss. Harken DynaDrive winches are available now.

Interested parties should contact the Harken Grand Prix and Custom Sales Team at mark.wiss@harken.com



FOR IMMEDIATE RELEASE

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#### It's Time to Go Soft – Harken Expands Its Soft Attachment Range

PEWAUKEE, WISCONSIN - Harken is expanding its soft attachment range with a wider range than ever before to better match rigging objectives and load demands, offering far more than the traditional soft shackle or loop. These attachments can be used on their own or paired with Harken blocks, including the Carbo T2, Zircon, Blackmagic, V, and Fly Block ranges. Textile attachments continue to replace stainless steel shackles and padeyes where weight savings are a priority.

Harken's expanding range includes a variety of solutions designed to meet specific rigging objects and load requirements with greater precision and reliability.



- Dyneema® Soft Shackles with T-Close Available in both uncovered and covered versions with a Dyneema sheath. These are ideal for secure connections like sheet-to-clew or halyard-to-headboard, providing high strength with minimal weight.
- Dyneema® Loops with Open Friction Rings These pair the rigging simplicity of original loops with the functionality of the added open rings. The integrated ring reduces line abrasion and extends its useful life.
- Open Ring Shackles with T-Close The lightest and strongest removeable rings are easy to position and may be quickly rigged to install barber-haulers, in-haulers, or add purchase anywhere in a system. Available in T-Connector or Dog-Bone versions.

Harken's classic soft loops remain a cornerstone of the range, available in diameters from 3mm – 11mm and supporting maximum working loads of over 14,000 lbs.

Lightweight, strong, and gentle on deck gear by nature, these soft attach options reduce rigging mass without compromising performance. Constructed from multiple coils of high-strength Dyneema ® and Spectra ®, soft attachments are among the most durable materials available. With more soft attachment options, sailors have a vast selection of strong textile products to choose from.

For more information, visit: harken.com.





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# Harken Upgrades ILCA Vang/Kicker System to be Lighter, Stronger, and Engineered for an Upgraded Performance

PEWAUKEE, WISCONSIN - Harken has engineered a lighter, more aerodynamic vang/kicker system for the ILCA 6 and 7. All three components are upgrades to the existing system that has been serving as the class standard for over 20 years.



There are three components to the upgraded system. The upper block is now a 25 mm Fly Block with aluminum side plates, stainless steel bearing balls and hard-attaches to a pin that remains securely in the mounting hole even when not under tension. The middle block features a Zircon Fiddle Block - with a twist. In Pewaukee WI at the Harken HQ, it is often referred to as the "Twiddle". Its slim design allows it to slide easily along the purchase system while staying upright, avoiding the tipping or twisting common with conventional double blocks. The fiddle configuration ensures smoother line movement around the two zircon sheaves, prohibiting lines within the cascade to make contact.



The fly bottom unit is particularly distinctive within the upgrade. Each sheave has a larger diameter for increased power. Its wider shape reduces friction and accommodates today's higher vang loads. Made from our proven Carbo Nylon-Reinforced Composite material, the unit is 21% lighter than the previous stainless version.

All sheaves are Harken Fly with stainless bearings running in stainless races. The final turn before the Micro Cammatic uses a lightweight stainless ferrule, replacing the fairlead in earlier designs. The cleating angle matches our existing standard, with an optional wedge for experimentation. The system's design anticipates that sailors may wish to remove some of the purchase to reduce the amount of line in the cockpit. The system enables this and easily converts from 15:1 to 12:1 – and back again.

The system is to be released after the ILCA class approval along with videos with Harken engineers explaining the new system upgrades.

Please reach out to Bill.Faude@Harken.com with questions.



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# Stay Organized With Big Boat Deck Organizers, Now With Stackable Configurations

PEWAUKEE, WISCONSIN - Harken Big Boat Deck Organizers efficiently lead halyards and control lines aft, allowing crews to sail safely and comfortably from the cockpit. This collection keeps halyards, control lines, and reef lines neatly organized—ideal for pit crews managing a large number of lines through tight spaces during high-pressure maneuvers or for those who want to cruise without clutter on the deck.

Now available in two- to six-sheave configurations, organizers can also be stacked for maximum versatility. The stackable design reduces clutter, handles high loads with ease, and keeps decks clear for safer, more efficient sailing. After all—clean sailing is fast sailing.



Built with hardcoat-anodized sideplates, the organizers feature a corrosion-resistant finish with hardness second only to diamonds. Harken's hardcoating process is twice as thick as standard black anodizing, delivering extra protection against scratches, dents, and deformation.

The new lineup boasts a maximum working load of 4,850 pounds—nearly double the strength of previous models. Additional options now include up to 6-over-5 sheave organizers, giving sailors more flexibility than ever.

For more information, visit: harken.com.



# PRESS RELEASE

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# Harken Introduces New Line of Aluminum Alloy Fixed Padeyes



PEWAUKEE, WISCONSIN - Harken announces the release of its new Aluminum Alloy Fixed Padeyes, engineered for strength, durability, and versatility in a wide range of rigging applications. These fixed padeyes are designed to serve as permanent terminations with soft-attach rigging or as reliable components in running rigging systems.

The new design emphasizes a low-profile, body-friendly shape that makes the padeyes less bruising on deck when not in use. Wide-radiused edges help minimize friction, ensuring smooth line pass-through and controlled deflection, reducing wear on equipment while enhancing performance.

Robust attachment points make the Aluminum Alloy Fixed Padeyes capable of handling significant loads, both vertical and horizontal, providing sailors with dependable options for secure rigging. Their aluminum alloy construction balances strength with light weight, making them suitable for both performance-oriented and everyday sailing applications. With their blend of durability, functionality, and a streamlined form factor, Aluminum Alloy Fixed Padeyes add another dependable solution to Harken's expanding lineup of innovative hardware.

For more information, visit: harken.com.

**About:** Harken, Inc. is a leading manufacturer and distributor of innovative sailboat hardware and accessories. Headquartered in Pewaukee, Wisconsin, Harken manufactures in the USA and Italy. Its networks include distribution in 48 countries with group offices located in Australia, France, Italy, Netherlands, New Zealand, Poland, Sweden, the United Kingdom, and the United

States (Rhode Island, California, and Florida). For more information, visit *harken.com*.



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### Harken Expands Sportfishing Line with 29 mm Symmetrical Fishing Block



PEWAUKEE, WISCONSIN - Harken expands its sportfishing hardware line with the launch of the 29 mm Symmetrical Fishing Block. Compact, efficient, and engineered with purpose, this block delivers faster deployment and retraction and ensures a more precise presentation of bait teasers, giving crews an advantage when timing is everything.

The 29 mm block is built around two back-to-back sheaves, creating a symmetrical and balanced design that improves stability and load alignment. For the first time in the 40 mm block and now with the 29 mm block, Harken has added swivels on both ends, eliminating the need to manually rig an extra swivel. This streamlined solution saves crews time and effort while reducing points of failure on deck.

Like all Harken performance hardware, the block incorporates proven ball bearing technology for smooth, responsive action under load. It's engineered to handle up to 330 lbs working load and is optimized for lines up to 8 mm in diameter.

By combining sailing-grade innovation with fishing-specific design, Harken continues to redefine what fishing hardware can do. The 29 mm Symmetrical Fishing Block brings world-class efficiency and reliability to the sportfishing market in a smaller, lighter package built to perform.

For more information, visit: harken.com.



# **BLOCKS & CLEATS**



**Soft Attachments** 



Which Block Do I Need? Part 3



Harken Goes Fishing

# WINCHES



DynaDrive™ Winch



Michele Cazzaro - Air winch



Jean Martin - Air winch

# AT THE FRONT



Andrea Merello -HarkenLab Italy



Harken Italy Robot Arm



Injection Molding Harken USA

# BATTCARS



Warrior Sailing's Battcar System



T-Track Install Tech Team



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