

# CINDY BISHOP WORLDWIDE ASSISTING FIRST-TIME HOMEBUYERS

October 21, 2020 1:00-3:00 pm Wednesday

Real Estate Education. Simplified.

## First Time Buyer Low and No Money Down Programs including Grants and Bonds....

We will discuss the importance of the initial fact-finding conversation, questions to ask, and information to gather so the real estate professional can provide proper guidance as their buyers begin the process. We will talk about networking opportunities, mortgage program basics, and discuss various resources they can utilize to help meet the unique needs of the first-time home buyer.

### Course Objectives:

- Help real estate professionals identify potential first-time buyers and establish what assistance they may need.
- Enable real estate professionals to more readily qualify those buyers and set proper expectations for a successful first purchase.
- Identify the special needs of first time buyers, and discuss mortgage programs designed to specifically address these needs.

*"Jolene Moore is exceptional. Now only is she an amazing loan officer, but she has helped me tremendously with my business building as a real estate agent. Working with her in any capacity has been some of the best experiences I have had."*



# First TIME BUYERS



Cindy Bishop Worldwide 02-11-000422

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Register for this class today.  
① [www.cindybishopworldwide.com](http://www.cindybishopworldwide.com)  
② Upcoming Events

Event with Licensing Credit: \$10  
2 CE real estate related  
2 PLE current trends  
\$5 without credit

### Virtual CE Class

Jolene Moore  
Vice President & Sr. Loan Officer  
Main Street Home Loans  
NMLS ID #: 448601