

IN PERSON-VA CREDIT CINDY BISHOP WORLDWIDE ASSISTING FIRST TIME BUYERS

March 10, 2023 10am-12 Friday

Real Estate Education. Simplified.

First Time Buyer Low and No Money Down Programs including Grants and Bonds....

We will discuss the importance of the initial fact-finding conversation, questions to ask, and information to gather so the real estate professional can provide proper guidance as their buyers begin the process. We will talk about networking opportunities, mortgage program basics, and discuss various resources they can utilize to help meet the unique needs of the first-time home buyer.

Course Objectives:

- Help real estate professionals identify potential first-time buyers and establish what assistance they may need.
- Enable real estate professionals to more readily qualify those buyers and set proper expectations for a successful first purchase.
- Identify the special needs of first time buyers, and discuss mortgage programs designed to specifically address these needs.

*"Luke is a
passionate
educator who
loves this topic!
You won't want to
miss out on this
quality
education or the
"dream" loans
available for 1st
time
buyers."*



Register for this class today.

① www.cindybishopworldwide.com

② Upcoming Events

Virginia credit: \$15 at the door
2 CE real estate related
2 PLE current trends

Instructor: Luke Sable with
SWBC Mortgage

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02-11-000422



This family didn't have a chance to purchase a home until their agent led them to a 1st time homebuyer financing program.

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