

Virginia Licensing Credit:  
CE 3 RE Related  
Broker 3 Broker Mgmt.  
PLE 2 Current Industry Issues

"This class was well organized and comprehensive. Time was allocated to answer the many questions."  
Susan Mayhew.



# CINDY BISHOP WORLDWIDE

## APPRAISAL...FIGURING THE NUMBERS

July 13, 2023 9:30 am-12:30 pm Arrive Early

Real Estate Education. Simplified.

This Course will provide you with in depth, detailed information on the 'evaluation' of an Appraisal. The Agent will be presented with the Appraiser, Agency and Lender's requirements and guidelines to determine 'Fair Market Value'.

This process will help ensure that Residential Homes will be sold at 'Fair Market Value' protecting the interest of the Buyer, the Seller and the integrity of the Local Real Estate Market.

### COURSE OBJECTIVES:

- An understanding of the 'Sales Comparison Approach' used in the Residential Real Estate Market
- To be able to grasp the concept and impact of the 'Matched Pair Analysis' in Appraisal Evaluation
- To be better able to 'Calculate Adjustments' from information provided in the Course
- To better understand the 'Subjectivity' in the Appraisal Evaluation Process
- To prepare the Agent to complete a more accurate 'Comparative Market Analysis'.

**Richard Pruitt** is a quality appraiser in Virginia and has been for many years. As a leading appraisal expert, Richard provides relevant instruction to help industry agents bring accuracy and knowledge to what they do.

"This was a great class and I really did learn more than I expected. Having this knowledge will be a great asset for my clients when pricing a listing."  
Karen Aruanno



Register for this class today

- 1 [www.cindybishopworldwide.com](http://www.cindybishopworldwide.com)
- 2 Upcoming Events

Credit / Materials for this class: \$25  
CE 3 RE Related  
Broker 3 Broker Mgmt.  
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Virtual Class  
Read our Event Policies. Must be visible on video feed entire class time to get credit.

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