

# VIRTUAL CINDY BISHOP WORLDWIDE ASSISTING FIRST TIME BUYERS

July 7, 2022 9:30-11:30 am Thursday

Real Estate Education. Simplified.

## First Time Buyer Low and No Money Down Programs including Grants and Bonds....

We will discuss the importance of the initial fact-finding conversation, questions to ask, and information to gather so the real estate professional can provide proper guidance as their buyers begin the process. We will talk about networking opportunities, mortgage program basics, and discuss various resources they can utilize to help meet the unique needs of the first-time home buyer.

### Course Objectives:

- Help real estate professionals identify potential first-time buyers and establish what assistance they may need.
- Enable real estate professionals to more readily qualify those buyers and set proper expectations for a successful first purchase.
- Identify the special needs of first time buyers, and discuss mortgage programs designed to specifically address these needs.

*"Jim is an  
amazing  
educator! You  
won't want to  
miss out on this  
quality  
education or the  
"dream" loans  
available for 1st  
time buyers."*



Register for this class today.

① [www.cindybishopworldwide.com](http://www.cindybishopworldwide.com)

② Upcoming Events

**\$15 with licensing credit/  
complimentary without  
2 CE real estate related  
2 PLE current trends**

Instructor: Jim Perkins with  
SWBC Mortgage

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02-11-000422



This family didn't have a chance to purchase a home until their agent led them to a 1st time homebuyer financing program.

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