

**ACSR Program – 2022 Class Listing – Revised on 11/16/21**

**Classes will be available virtually and in our classroom.**

<b>Course Name</b>	<b>Date</b>
ACSR 1 – Homeowners 2011	April 19, 2022
ACSR 2 – Personal Automobile	May 24, 2022
ACSR 3 – Personal Lines Related Coverages	June 28, 2022
ACSR 4 – Errors & Omissions	February 24, 2022
ACSR 5 – Professional Development	March 8, 2022
ACSR 6 – Commercial Property	September 8, 2022
ACSR 7 – Commercial General Liability	October 13, 2022
ACSR 8 – Commercial Auto and Garage	November 8, 2022
ACSR 9 – Commercial Lines Related Coverages	December 13, 2022

**AAI Program – 2022 Class Listing**

**Classes will be available virtually and in our classroom.**

<b>Course Name</b>	<b>Date</b>
AAI 81A – Principles of Insurance	January 27, 2022
AAI 81B – Personal Insurance	February 17, 2022
AAI 81C – Commercial Property Insurance	March 29, 2022
AAI 82A – Commercial Liability Insurance	May 19, 2022
AAI 82B – Other Commercial Insurance	June 15, 2022
<b>AAI 81A – Principles of Insurance</b>	<b>August 3, 2022</b>
AAI 82C – Specialized Insurance and Bonds	August 11, 2022
AAI 83A – Principles of Agency Management	September 1, 2022
<b>AAI 81B – Personal Insurance</b>	<b>September 12, 2022</b>
<b>AAI 81C – Commercial Property Insurance</b>	<b>October 6, 2022</b>
AAI 83B – The Insurance Product Environment	October 25, 2022
<b>AAI 82A – Commercial Liability Insurance</b>	<b>November 9, 2022</b>
AAI 83C – Agency Management Tools & Processes	November 17, 2022
<b>AAI 82B – Other Commercial Insurance</b>	<b>December 6, 2022</b>

The AAI program is changing on January 1, 2023. The above classes will be retired. Please see classes that have been added in the event you want to complete your designation before 12/31/22.

For more information, please call Judy Durst @ 603-224-3965 or email her at [judy@BiglNH.com](mailto:judy@BiglNH.com).

**BIG I New Hampshire, 6 Garvins Falls Road, Concord, NH 03301**

<b>E &amp; O Classes during 2022</b> <b>Classes will be available virtually and in our classroom</b>		
Course Name	Duration	Date
E & O Roadmap – Commercial Liability (CGL) Coverage Gaps & How to Fill them – Part 1*	3 hours	January 20, 2022 AM Session
E & O Roadmap – Commercial Liability (BAP, UM, WC) Coverage Gaps & How to Fill them – Part 2*	3 hours	January 20, 2022 PM Session
E & O Roadmap to HO Insurance – Part 1 *	3 hours	January 26, 2022 PM Session
E & O Roadmap to HO Insurance – Part 2 *	3 hours	February 23, 2022 PM Session
E & O Roadmap to Cyber & Privacy Insurance – Part 1**	3 hours	March 10, 2022 AM Session
E & O Roadmap to Cyber & Privacy Insurance – Part 2**	3 hours	March 10, 2022 PM Session
E & O Roadmap to Personal Auto and Umbrella Insurance – Part 1*	3 hours	April 27, 2022 PM Session
E & O Roadmap to Personal Auto & Umbrella Insurance – Part 2*	3 hours	May 25, 2022 PM Session
E & O Roadmap to Homeowners Endorsements & Inland Marine – Part 1*	3 hours	July 27, 2022 PM Session
E & O Roadmap to Homeowners Endorsements & Inland Marine – Part 2*	3 hours	August 24, 2022 PM Session
E & O Roadmap to Policy Analysis – Part 1* & **	3 hours	October 26, 2022 PM Session
E & O Roadmap – Commercial Property Gaps & How to Fill Them – Part 1**	3 hours	October 27, 2022 AM Session
E & O Roadmap – Commercial Property Gaps & How to Fill them – Part 2**	3 hours	October 27, 2022 PM Session
E & O Roadmap to Policy Analysis – Part 2* & **	3 hours	November 30, 2022 PM Session

The above courses will satisfy Swiss Re's risk management credit requirements. See Cara Scala for more details.

*The above classes also can be taken to qualify for our new designations, Commercial Insurance Advanced Studies (CIAS)\* and Personal Lines Insurance Advanced Studies (PLIAS)\*\**

<b>Super CE Saturday 2022</b>			
January 29, 2022 (Virtual only)	April 30, 2022 (Virtual & In-Person)	June 18, 2022 (Virtual only)	October 29, 2022 (Virtual & In-Person)

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**Big I New Hampshire, 6 Garvins Falls Road, Concord, NH 03301**

**P & C Pre-licensing Review Courses During 2022**

Classes will be available virtually and in our classroom.

Date (Class is a 4-day program plus additional day for review)
January 10, 11, 12, 13 and Optional Virtual Review on January 14, 2022
March 21, 22, 23, 24 and Optional Virtual Review on March 25, 2022
May 9, 10, 11, 12 and Optional Virtual Review on May 13, 2022
August 15, 16, 17, 18 and Optional Virtual Review on August 19, 2022
October 17, 18, 19, 20 and Optional Virtual Review on October 21, 2022

**Life, Accident, & Health Pre-licensing Review Courses During 2022**

Classes will be available virtually and in our classroom.

Date (Class is a 3-day program)
February 7, 8 & 9, 2022
June 21, 22 & 23, 2022
November 14, 15 & 16, 2022

**Professional Development Days**

April 5, 2022 – Virtually only

April 7, 2022 – Virtually only

***April 12, 2022 – Virtual and In-Person at SNHU Hospitality Center***

Insurcomm Sponsored classes at their facility in Portsmouth  
(register directly with Insurcomm)

Course	Date
All You Ever Wanted to Know About Condos	March 4, 2022
Ethics	<b>March 18, 2022</b>
Claim Handling 101	April 1, 2022
A Plethora of Personal Lines	<b>April 22 2022</b>
New Exposures Facing Businesses Today	May 6, 2022
Ethics in Insurance – Not an Oxymoron	June 3, 2022
Common Personal Lines Endorsements	July 15, 2022
Certificates of Insurance or How I Got a Job in the Prison Laundry	August 5, 2022
Personal Lines Issues	September 9, 2022
What NH, ME & VT Laws Say	October 7, 2022
Personal Auto Issues	November 4, 2022
Ordinance or Law and Other Mysteries	December 2, 2022

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