











## Eirst Wednesday Men's Lunch May 8 at Noon

Speaker: David G. Phillips

St. Philip's Church Parish House corner of Church & Cumberland



David G. Phillips, founder, president, and CEO of Custom Development Solutions, Inc. (CDS), has 35 years of experience with major gifts fundraising in organizations throughout the U S and Canada. Founded in 1996, CDS has directed programs in 42 US States and throughout Canada, and Mr. Phillips has personally directed a dozen large capital campaigns and supervised hundreds of other campaigns with totals exceeding \$2.5 billion.

Before founding CDS, Phillips served as chief development officer for the Spoleto Festival USA in Charleston. His work with Spoleto followed his service as executive director of an international consulting firm, where he'd directed or helped lead capital campaigns for clients such as Rotary and Lions Clubs International. Mr. Phillips has lectured extensively on fundraising at non-profit conferences and seminars throughout

the United States and Canada, and he has published many articles in industry-related publications and journals. He and CDS have also been featured in national publications, including *The Wall Street Journal* and *Entrepreneur Magazine*.

Phillips serves on the boards of several national non-profit charities and is a founding board member of FreshStart Visions Prison Ministry in Charleston, which is working to develop innovative ways to improve the efficiency, fairness, and equity of the criminal justice system in Charleston County with a \$5 million grant from the MacArthur Foundation. He was formerly a board member of the Charleston Regional Alliance for the Arts.

Mr. Phillips graduated with a B.S. in accounting from the Moore School of Business at the University of South Carolina and is a Furman University Riley Fellow. He and his wife, Margaret, live in Mt. Pleasant with their three children, Mary Elizabeth, Isabel, and Gardiner. They are members of First Methodist Church, Isle of Palms.









Buffet lunch served

Donations accepted