

Procurement Series:

Contracts & Capabilities 101



With over \$755 billion in contracts in Fiscal Year 2024 alone, government contracting & procurement is another place for your business to sell your product or service.

 **May 7, 2026**

 **10AM - 12PM**
Registration & Coffee at 9:30 am

 **Finley Center, 2060 W College Ave, Santa Rosa, CA 95401**

Learn the fundamentals of

- Pursuing federal, state county, city contracts
- Positioning your business for wealth building success
- Creating a strong capabilities statement (business resume) to effectively showcase your services to buyers
- Understand the loan support available to support your growth

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