

Commission Plans Chart

The Commission Plans and fees charged may change as deemed necessary by the brokerage.
The current Commission Plans are exhibited in the most recent version of the Agent Handbook.

The Broker Fee is \$295 if applicable.

The \$595 Transaction Fee only applies to Commission Plan 1.

For deals with a commission split %, the Transaction Fee is \$0.

If noted, a minimum of \$595 due to SRG will apply.

Select One	☐	☐	☐	☐
Plan	Exclusive In-House Plan only available to <u>current</u> SRG agents	Commission Plan 1	Commission Plan 2	Team Member or Spouse Option
Monthly Fee	\$0 (yearly rate = \$0)	\$95 (yearly rate = \$1,140)	\$295 (yearly rate = \$3,540)	See the Team Members & Spouse Info below.
Listing/Sale (Residential) -not including vacant land -Fees are per side represented <u>and</u> per property tax ID # -including personal deals	80/20 commission split Broker Fee applies \$595 minimum due No Transaction Fee	100% commission after the Broker Fee applies \$595 Transaction Fee applies	100% commission Broker Fee applies No Transaction Fee	
Listing/Sale (Commercial) -not including vacant land -including personal deals	80/20 commission split Broker Fee applies \$595 minimum due No Transaction Fee	90/10 commission split Broker Fee applies \$595 minimum due No Transaction Fee	95/5 commission split Broker Fee applies No minimum due No Transaction Fee	
Rental (Residential) -including personal deals	80/20 commission split No Broker Fee No minimum due No Transaction Fee	90/10 commission split No Broker Fee No minimum due No Transaction Fee	100% commission No Broker Fee No minimum due No Transaction Fee	
Rental (Commercial) -including personal deals	80/20 commission split No Broker Fee No minimum due No Transaction Fee	90/10 commission split No Broker Fee No minimum due No Transaction Fee	95/5 commission split No Broker Fee No minimum due No Transaction Fee	
Vacant Land/Lot (Resid & Comm) -including Sales and Rentals -Fees are per side represented <u>and</u> per property tax ID # -including personal deals	80/20 commission split Broker Fee applies \$595 minimum on sales No minimum on rentals No Transaction Fee	90/10 commission split Broker Fee applies \$595 minimum on sales No minimum on rentals No Transaction Fee	95/5 commission split Broker Fee applies No minimum on sales No minimum on rentals No Transaction Fee	
Transaction Licensee -All fees apply to Buyers & Sellers - <u>both sides</u> pay the fees	80/20 commission split Broker Fee on <u>both sides</u> No Transaction Fee	90/10 commission split with a Broker Fee on <u>both sides</u> \$595 maximum due <u>per side</u> No Transaction Fee	100% commission Broker Fee on <u>both sides</u> No Transaction Fee	
Referral	80/20 commission split No Broker Fee No Transaction Fee	90/10 commission split with a No Broker Fee \$595 maximum due No Transaction Fee	100% commission No Broker Fee No Transaction Fee	
Other Payables -CMA's, Home Warranties, or other miscellaneous payables	80/20 commission split No Broker Fee No Transaction Fee	90/10 commission split No Broker Fee No Transaction Fee	100% commission No Broker Fee No Transaction Fee	
SRG Lead / Lofty Lead -includes Residential & Commercial -including Sales & Rentals -any SRG website leads, Lofty Leads, or any other lead received by SRG	60/40 commission split Broker Fee applies \$595 minimum on sales No minimum on rentals No Transaction Fee	60/40 commission split Broker Fee applies \$595 minimum on sales No minimum on rentals No Transaction Fee	60/40 commission split Broker Fee applies No minimum on sales No minimum on rentals No Transaction Fee	

Team Members & Spouse Info: You will automatically be on the same Commission Plan as your Team Leader or Spouse.

Team Members: On the \$95 per month commission plan, the team leader and all team members pay \$95 per month.

On the \$295 per month commission plan, the team leader pays \$295 per month and each additional licensed team member pays \$195 per month.

Spouses: On the \$95 per month commission plan, the first spouse pays \$95 per month and the other spouse pays \$50 per month.

On the \$295 per month commission plan, the first spouse pays \$295 per month and the other spouse pays \$95 per month.