

Now receive **Koch Rewards** points on your Preseason orders!



2023 | PARTS & SUPPLIES

PRESEASON FALL PROGRAM

PROGRAM GUIDELINES

- Preseason orders can be placed online at shop.kochair.com, your local Koch Air branch or Parts Territory Manager.
- **Online orders** must be submitted through the **Preseason Order Portal** found on shop.kochair.com.
 - > **Portal is found in the menu folder "☰"**
- Take advantage of up to 150 day terms. Last order date to qualify for extended terms is **November 30, 2023**.

2023 DISCOUNTS

FALL	ORDER SIZE	DISCOUNT	PRESEASON
	\$2,500	2%	
	\$5,000	4%	
	\$10,000	6%	

Quotes or special pricing do not qualify for discount. Speak with your TM for details.

EXTENDED TERMS IN* 2023

INVOICE DATE	SEPT. INVOICE	OCT. INVOICE	NOV. INVOICE
EXT. TERMS	150 DAYS	120 DAYS	90 DAYS

ORDERS OVER \$2,500 WILL RECEIVE EXTENDED TERMS BASED ON INVOICE DATE.

**Terms are subject to credit approval. / Refrigerant and line sets can be added for the terms but do not receive discounts.*

**DON'T MISS OUT
ON THE FUN!**

Place a Spring and Fall Preseason order at any of the above levels and you will earn a participant(s) to our annual Gun Shoot.

SPECIAL OFFER!

Participating customers may place a minimum \$2,500 re-order & receive 60 day terms*!
ORDER TODAY, THE LAST DAY TO PLACE RE-ORDERS IS DEC. 30, 2023!

**All orders are subject to credit approval. Please allow 2-3 weeks for delivery.*