



Building strong communities through a well-trained workforce

A publication of the Oklahoma Municipal Alliance

November 2020

Public Power Responds to October Ice Storm

An ice storm in Oklahoma happens, however in October? The Halloween Week of 2020 will be remembered for, perhaps, one of the worst ice storms in Oklahoma's history.

"The same weather pattern a few weeks later with leaves off trees, and we see something very, very different," said Tom Dougherty, OMA Director of Job Training & Safety. "We have damage, however at a much lower level, this was just a very unique storm."

At one point in time 22 OMA members experienced system damage during the storm event. The result was more than 15,000 customers experienced an extended outage – more than six hours. A "customer" is an electric hook-up rather than the number of people at a residence.

Power was restored in all 22 Public Power communities by Monday, November 2 with the exception of isolated damage, the majority of customers affected by the ice storm had electricity.

More than 100 professional Public Power employees from 17 communities, plus three contractors, made up an army with a single mission – restore power for customers safely and quickly.

(see PUBLIC POWER RESPONDS, page 3)

OMA Planning Three Webinar Learning Series for 2021

The OMA is planning three webinar learning series for 2021 to provide additional valuable information to members. The three series are: OMA Learning Series – Supervisor Boot Camp; OMA Learning Series – Customer Service for Municipal Utility Professionals; and, OMA Learning Series – The Public Works Sessions.

"Our in-person activities will continue," said OMA General Manager, Tom Rider. "These programs are designed to offer members training they can participate in from their locations"

Rider will present the OMA Learning Series – Supervisor Boot Camp.

"Successful supervisors are individuals who are constantly learning and working to improve their skills," Rider said. "Yet, in today's work environment it often seems hard to find the time to learn."

This series provides current and soon-to-be supervisors a quick snapshot of the skills and actions a successful supervisor uses to lead a productive work group. Each webinar focuses on one essential aspect of supervision. And, except for the first session, each session is 30 minutes long.

From each session, participants will take away key action steps that can help them improve or refine their existing supervisory skills. Most importantly, these steps can be put to use immediately.

The OMA Learning Series – Customer Service for Municipal Utility Professionals is a series of monthly one-hour webinars designed to improve the customer service skills of municipal utility professionals. Jeff Kaufmann, OMA Director of Communications and Professional Development, will present this series.

(see OMA PLANNING, page 5)

In This Issue

Community Revitalization Program Now Accepting Applications – Page 2

GRDA Technical Careers Scholarship Honors Longtime Employee – Page 3

Southwest Power Administration Speaks to OMPA Group – Page 4

Videos from OMA 9 o'clock 2020 Fall Learning Series Are Available Page 5 –

Community Revitalization Program Now Accepting Applications

The Oklahoma Department of Environmental Quality (DEQ) is now accepting applications for its Community Revitalization Program. The program's mission is to work with city and county governments across Oklahoma to resolve environmental issues such as asbestos and lead-based paint, allowing for renewed use of buildings as sites for business or government.

Candidate sites must be city or county government owned and have had an environmental assessment completed. Projects will be competitively scored and ranked and selections will be made prior to July 1, 2021.

For questions about the program or to apply, please contact Trenton Wilhelm at trenton.wilhelm@deq.ok.gov or at 405.702.5108. For more information, visit <https://www.deq.ok.gov/land-protection-division/community-revitalization-program/>.

Save the date for the
2021 MESA Public Power Conference
April 25-27, 2021
Norman, Oklahoma



Oberlender & Associates

Dallas ■ Ft. Worth ■ Houston ■ San Antonio ■ Tulsa ■ Oklahoma City

www.oberlender.com

Proudly representing the following manufacturers:

- American SuperConductor ■ Armorcast ■ Cantex ■ nVent/ERICO
- GE Current Lighting & Lamps ■ Virginia Transformer
- Hastings Tools ■ Hendrix Molded Products & Aerial Spacer Cable
- Lapp/Pfisterer Insulators ■ Mehta Tech ■ PASCOR HV Switches
- Power Delivery Products ■ Power Monitors ■ S&C Electric Company
- Sefcor ■ Tech Products ■ Trench ■ Unifin/Cardinal ■ Utilco

Doug Osborn ■ Tulsa Office

Mobile (918) 630-2782 Email: dosborn@oberlender.com

Matt Tiffie ■ Oklahoma City Office

Mobile (405) 760-6498 Email: matt@oberlender.com

OMA BOARD OF DIRECTORS & STAFF

President

Keith Skelton, Sallisaw

President-Elect

Mike Villareal, Altus

Vice President

Trey Phillips, Purcell

Secretary / Treasurer

Tyler Cline, Miami

Directors

Jared Crisp, Pryor

Mike Doublehead, Tahlequah

Phil Johnston, Ponca City

Dean Sherrick, Edmond

Dave Sleazicky, Kingfisher

Loren Smith, Stillwater

Dwayne Elam, Wagoner

Ex-Officio Members

Jennifer Rogers, OMPA

Jerry Cook, GRDA

General Manager

Tom Rider

Director of Business Development

Kelly Danner

Director of Job Training & Safety

Tom Dougherty

Director of Administration & Finance

Deborah Gonzales

Director of Communications & Professional Development

Jeff Kaufmann

Administrative Assistant

Michelle Danner

Training and Safety Instructor

Rusty Brown

Richard O'Connor

OMA OFFICE

308 N.E. 27th Street

Oklahoma City, OK 73105-2717

(405) 528-7564 or

(800) 636-6376

(405) 524-5095 FAX

www.okmainc.com

GRDA Technical Careers Scholarship Honors Longtime Employee

The Grand River Dam Authority and MidAmerica Industrial Park (MAIP) recognized the legacy and contributions of longtime GRDA employee Steve Howe at the October 14 meeting of the GRDA Board of Directors.

Howe, a 28-year GRDA employee who served as the Technical Superintendent over I&C/Electrical at the Grand River Energy Center (GREC) passed away in July after a long and courageous battle with ALS.

The GRDA Board approved a resolution honoring the legacy of Howe, who spent his entire GRDA career at the GREC. GRDA President/CEO Dan Sullivan noted that even as he faced physical struggles, Howe continued to work and battled his disease with courage and integrity.

"We are very appreciative of the opportunity to present this resolution to you and to be able to recognize the memory of Steve," Sullivan told

Howe's family, in attendance at the meeting. "His dedication to his family and GRDA is an inspiration to us all."

Howe's passion for educating tomorrow's workforce also led him to give generously of his time outside of work. He had also served as both an adjunct instrumentation instructor at a local technical college and a lead mentor for the Mayes County FIRST Robotics team, since its formation in 2015.

During the meeting, Sullivan and MAIP Director of Workforce Development Scott Fry, also announced that their respective organizations were establishing a scholarship to honor Howe's work with the robotics program. Both organizations are giving \$5000 to establish the "Steve Howe Memorial Scholarship." The annual scholarship will be awarded to students who participate in the Mayes County Robotics Team and plan to pursue a post-secondary education or career pathway.

"Steve gave a lot of his personal serving the students in the robotics program," said Fry. "We are excited to establish a yearly scholarship that will preserve Steve's legacy and provide financial resources for students who are moving down technical career pathways."

Fry also announced that Howe had been named the recipient of MAIP's 2020 Partner in Workforce Development award. Given annually to an individual who gives their time to promote education in technical and industrial occupations.



GRDA President/CEO Dan Sullivan (far left) and MidAmerica Industrial Park Director of Workforce Development Scott Fry (far right) with the Howe family

Public Power Responds

(continued from page 1)

"As we saw outages pop up, we knew our members would help fellow members," Dougherty said. "Each and every time we called for help, they said, 'we got it'."

"We heard 'our guys are on vacation or hunting, but we will get them in to help'."

The following Public Power utilities participated in the Mutual Aid event:

- Bentonville, AR
- Claremore, OK
- Coffeyville, KS
- Collinsville, OK
- GRDA
- Miami, OK

- Monett, MO
- Pryor, OK
- Purcell, OK
- Sallisaw, OK
- Siloam Springs, AR
- Skiatook, OK
- Stilwell, OK
- Tahlequah, OK
- Wagoner, OK

"Regardless of the size of the Mutual Aid event our members are always quick to respond for the call for help," said OMA General Manager, Tom Rider. "I'm proud of the work of this dedicated group of Public Power lineworkers, and we thank them for their hard work."

Southwest Power Administration Speaks to OMPA Group

Mike Wech, Administrator for the Southwest Power Administration, recently spoke to a group of OMPA members in a virtual presentation, telling them that no new rate increases are expected in the coming year.

There are 16 OMPA members with hydropower allocations with Southwestern, which is a federal Power Marketing Administration created in 1943 that also maintains nearly 1,400 miles of high-voltage transmission lines.

"We are mindful of rates. It's been seven years since we've had a rate increase to our customers," Wech said during the hour-long presentation. "In the last 20 years, we've invested about \$16 million a year into our transmission lines. We try to make strategic investments in the system, while also being mindful of the expenditures."

Wech was named Southwestern's Administrator in 2018. He has been with the agency since 2003, serving in a variety of roles, including Deputy Administrator.

Wech provided an overview of Southwestern, including their number of facilities and power capacity, where power is delivered and how, as well as how contractual obligations are maintained. The agency markets hydroelectric power in Arkansas, Kansas, Louisiana, Missouri, Oklahoma, and Texas from 24 U.S. Army Corps of Engineers multipurpose dams. About 58 percent of Southwestern's interconnected customers are part of the Southwest Power Pool.

Part of the presentation focused on system operations considerations and how the agency must operate within physical and regulatory limits, as water has competing uses.

Wech was asked about the potential for more hydropower projects in the U.S. or regionally.

"The capability exists. We actually had some projects at Southwestern, that were considered for additional hydropower units, but those units were never constructed and the modifications were never made," Wech said. "I think the pressure, whether that be public pressure or administration pressure, as it pushes us more toward renewables, that hydro is a viable option to look at. The struggle we have and will continue to have is the balance. Will the public accept what it takes for us to pull it off and construct it? A lot of people value transmission lines being able to deliver power to where it's needed, but a lot of them don't want it in their backyard."

Nicki Fuller, the Executive Director for the Southwestern Power Resources Association, also briefly presented to members. SPRA is a regional trade association acting as a liaison on behalf of the membership, which includes rural electric cooperatives, municipal electric utilities and state power agencies in Missouri, Oklahoma, Texas, Arkansas, Louisiana or Kansas.

Both presentations were recorded. Anyone wanting a copy of the recording should contact Jennifer Rogers with Member Services at jrogers@ompa.com.



OMA Affiliate/ Associate Members

A2V Parnters
Allgeier Martin Consulting Engineers
Altec
ANIXTER
Arkansas Electric Cooperatives, Inc.
Automated Energy
Bevins
Border States Electric
Clifford Power Systems, Inc.
CSA Red Wing Software
Davis H Elliot
Deloney Company
DewEze Mfg
Electric Power Systems International
Elgin B Robertson
Equipment Technology
ESC Engineering
Finley Engineering
Flagshooter
GRDA
Green Equipment Company
GridLiance
Guernsey
HENDRIX AERIAL CABLE
SYSTEMS
Hometown Connections
INNER-TITE Corp
Integrity Tools & Safety
Irby
Jelco
J.L. Matthews
Jones Power Products
K D Johnson Inc
Marathon Electric
Milwaukee Tool
Nighthawk Control
NovaTech
Oberlender & Associates
Okie811
OMAG
OMPA
Osmose
Pelco
Rep Com International
Second Sight Systems
Solomon
T&E
T&R Electric Supply Co
Techline Inc
Toth & Associates
Ultimate Tool and Safety
Universal Field Services, Inc.
USIC
Utilismart Corporation
Utility Sales Agents of North Texas
Utility Sales Agents of Oklahoma
Utility Technology Services
Wesco Distribution

Videos from OMA 9 o'clock 2020 Fall Learning Series Are Available

The OMA 9 o'clock 2020 Fall Learning Series videos are available online at [OMA 2020 Fall Learning GoTo Stage](#).

"We appreciate a wide range of professionals who shared their knowledge with our members," said OMA General Manager, Tom Rider. "Based on the reaction to this series and the added benefit of allowing members to participate from their location, the webinar format is one we intend to continue to use."

All sessions are in one of the four categories:

1. Municipal financial stability and growth
2. Water and Wastewater issues
3. Electric growth and sustainability
4. Emergency planning for utilities

The available sessions are:

- Solar in Oklahoma: DG Concerns and Power Provider Plans for Utility Solar
- SPP 101: The Changing Face of Power Generation

- Emergency Response Planning: Lessons Learned from COVID-19
- Successfully Implementing Smart Meters and Other
- American Infrastructure Act: Risk and Resilience Assessments and Emergency Response Plan Prep and Updates
- Transformative Growth: The Economics of Electrification
- Making Deposits for the Future: The Value of a Strong Customer Communications Program
- Rate Design Considerations for Your Community's Future
- Financial Stability 101: Assessing Your Financial Health Dawn Lund, Utility Financial Solutions
- Water Treatment: The Good, the Bad and the Ugly. Lessons Learned Along the Way
- Station Operations: Common Issues and Low/No Cost Operation Adjustments

Any question about the video links may be directed to Deborah Gonzales, OMA Director of Administration and Finance, at deborah@okmainc.com.

OMA Planning

(continued from page 1)

"Every day, citizens interact with their local municipality, are you providing the best possible customer service?," Kaufmann asked.

"If the answer isn't a resounding "yes," these sessions are for you."

Kaufmann has presented hundreds of sessions on behalf OMA addressing leadership, teambuilding, communications, and customer service.

The OMA Learning Series — The Public Works Sessions offers a wide range of topics important to professionals in municipalities leading or working in the public works department. Hear from leading experts in their respective areas of expertise. The series will be bi-monthly from January to June, and sessions will be one hour long.

Kelly Danner, OMA Director of Business Development, is coordinating this series which will be presented by a wide variety of subject matter experts.

"The challenges (and opportunities) are real, however do you have the knowledge to tackle (or maximize) them?," Danner asked. "This series offers value by addressing various topics affecting daily operations of any public works department. By investing a few hours in this program, your department (and municipality) will reap long-term rewards."

The fees for the webinars are \$49 per half hour session and \$59 per hour for OMA members and \$69 and \$79 for nonmembers.

Registration information for all the sessions will be available soon.

2020 Ice Storm Photos



(see pages 7 & 8 for more photos)

TRANSFORMERS

DISTRIBUTION AND SUBSTATION



Modern Rewind Facilities
More than 61 Acres Inventory
Prompt Delivery—Coast to Coast

CALL TOLL-FREE
800-843-7994
FAX 605-534-3861
E-Mail: t-r@t-r.com
Internet: www.t-r.com



Complete Outdoor
Substations,
Circuit Breakers,
Regulators,
and Switchgear





Treasury Warns That Ransomware Payments Can Violate Federal Regulations

From the American Public Power Association

By Peter Maloney

The U.S. Department of the Treasury's Office of Foreign Assets Control (OFAC) earlier this month issued an advisory warning that entities making ransomware payments could be in violation of OFAC regulations and subject to fines.

Companies that facilitate ransomware payments to cyber actors on behalf of victims, including financial institutions, cyber insurance firms, and companies involved in digital forensics and incident response, not only encourage future ransomware payment demands but also may risk violating OFAC regulations, OFAC said in the advisory.

Ransomware blocks access to a computer system or data until a payment is made to the cyber attacker.

Ransomware attacks are on the rise, in part because of a shift to virtual business interactions as a result of COVID-19 precautions.

In the second quarter, the number of ransomware attacks remediated more than tripled compared with the previous quarter, according to the [IBM Security X-Force Incident Response report](#).

IBM Security X-Force also noted a shift in ransomware attacks. The attacks hit manufacturing companies hardest, accounting for nearly a quarter of all incidents responded to so far this year. The professional services sector is the second most targeted industry, accounting for 17% of ransomware attacks, with government organizations third with 13% of attacks. IBM said the shift suggests that ransomware actors are looking for victims with a low tolerance for downtime.

In the past several years, OFAC has added numerous malicious cyber actors to its cyber-related sanctions program.

Facilitating a ransomware payment may enable criminals and adversaries to profit and advance their illicit aims, OFAC said in its advisory. The payments could fund activities "adverse to the national security and foreign policy objectives of the United States."

Ransomware payments could also embolden cyber actors to engage in future attacks, OFAC said, adding that paying a ransom does not guarantee that the victim will regain access to its stolen data.

OFAC said it encourages "financial institutions and other companies to implement a risk-based compliance program to mitigate exposure to sanctions-related violations," adding that its advice also applies to companies that engage with victims of ransomware attacks, such as those involved in providing cyber insurance, digital forensics and incident response.

In the advisory OFAC encouraged victims and those involved with addressing ransomware attacks to contact OFAC or the Department of the Treasury's Office of Cybersecurity and Critical Infrastructure Protection and provided contact information for Treasury offices, as well as the offices of other government agencies, including the FBI.

OFAC's advisory is not a new policy but emphasizes existing policies. OFAC also said its advisory is "explanatory only and does not have the force of law."

APPA recommends that public power utilities consult with their local FBI branch office immediately, if impacted by ransomware. Additionally, the [Public Power Cyber Incident Response Playbook](#), released in 2019, provides additional recommendations when responding to any type of cybersecurity incident.



REALIZE THE DIFFERENCE

Guernsey is a unified collection of engineers, architects, and consultants providing comprehensive solutions that fit your needs.

ENGINEERING
Chemical/Process Engineering
Civil Engineering
Electrical Engineering
Mechanical Engineering
Power Engineering
Structural Engineering
Water/Wastewater Engineering

ARCHITECTURE
Architectural Design
Interior Design
Landscape Architecture
Master Planning

CONSULTING
Cybersecurity
Energy Modeling and Optimization
Energy Security and Resilience
Environmental Services
Expert Witness/Testimony
Privatization
Program Management
Public-Private Partnerships
Thermo-Economics
Utility Analysis and Optimization

A Strong Defense Against Flu: Get Vaccinated!

From the Centers for Disease Control and Prevention

The best way to protect yourself and your loved ones against influenza (flu) is to get a flu vaccine every flu season. Flu is a contagious respiratory disease that can lead to serious illness, hospitalization, or even death. CDC recommends everyone six months and older get an annual flu vaccine.

What are some key reasons to get a flu vaccine?

Every year, flu vaccination prevents illnesses, medical visits, hospitalizations, and deaths.

Flu vaccination also is an important preventive tool for people with chronic health conditions. For example flu vaccination has been associated with lower rates of some cardiac events among in people with heart disease.

Vaccinating pregnant women helps protect them from flu illness and hospitalization, and also has been shown to help protect the baby from flu infection for several months after birth, before the baby can be vaccinated.

A 2017 study showed that flu vaccine can be life-saving in children.

While some people who get vaccinated still get sick, flu vaccination has been shown in several studies to reduce severity of illness.

Why is it important to get a flu vaccine EVERY year?

Flu viruses are constantly changing, so flu vaccines may be updated from one season to the next to protect against the viruses that research suggests will be common during the upcoming flu season.

Your protection from a flu vaccine declines over time. Yearly vaccination is needed for the best protection.

Is the flu vaccine safe?

Flu vaccines have a good safety record. Hundreds of millions of Americans have safely received flu vaccines over the past 50 years. Extensive research

supports the safety of seasonal flu vaccines. Each year, CDC works with the U.S. Food and Drug Administration (FDA) and other partners to ensure the highest safety standards for flu vaccines.

More information about the safety of flu vaccines is available at www.cdc.gov/flu/protect/vaccine/vaccinesafety.htm.

What are the side effects of flu vaccines?

Flu shots: Flu shots are made using killed flu viruses (for inactivated vaccines), or without flu virus at all (for the recombinant vaccine). So, you cannot get flu from a flu shot. Some minor side effects that may occur include soreness, redness and/or swelling where the shot was given, low grade fever, and aches.

Nasal spray flu vaccines: The viruses in nasal spray flu vaccines are weakened and do not cause the severe symptoms often associated with influenza illness. For adults, side effects from the nasal spray may include runny nose, headache, sore throat, and cough. For children, side effects may also include wheezing, vomiting, muscle aches, and fever.

If these problems occur, they are usually mild and go away on their own, but serious reactions are also possible. Almost all people who receive flu vaccine have no serious problems from it.

When and Where to get vaccinated?

You should get a flu vaccine by the end of October. However, as long as flu viruses are circulating, vaccination should continue throughout flu season, even in January or later.

Flu vaccines are offered in many doctors' offices and clinics. Flu vaccine is available in many other locations, including health departments, pharmacies, urgent care clinics, health centers, and travel clinics. Vaccines may also be offered at your school, college health center, or workplace. Visit: www.vaccinefinder.org at to find a flu vaccination clinic near you.

For more information, visit: www.cdc.gov/flu or call 1-800-CDC-INFO.

TAKE 3 ACTIONS TO FIGHT FLU

Influenza (flu) is a contagious disease that can be serious. Every year, millions of people get sick, hundreds of thousands are hospitalized, and thousands die from flu. CDC urges you to take the following actions to protect yourself and others from flu.

GET YOURSELF AND YOUR FAMILY VACCINATED!

A yearly flu vaccine is the first and most important step in protecting against flu viruses.

Everyone 6 months or older should get an annual flu vaccine. Protect Yourself. Protect Your Family. Get Vaccinated. #FightFlu

STOP THE SPREAD

Take everyday preventive actions to help stop the spread of flu viruses!

Avoid close contact with sick people; avoid touching your eyes, nose, and mouth; cover your coughs and sneezes; wash your hands often (with soap and water).

ASK YOUR DOCTOR ABOUT FLU ANTIVIRALS

Take antiviral drugs if your doctor prescribes them!

Antiviral drugs can be used to treat flu illness and can make illness milder and shorten the time you are sick.

WWW.CDC.GOV/FLU

#FIGHT FLU





COVID-19 COMPARISON

CORONAVIRUS vs. COLD vs. FLU vs. ALLERGIES

SYMPTOMS	COVID-19*	COLD	FLU	ALLERGIES
Fever	Common (100F or higher)	Rare	High (100-102F, can last 3-4 days)	No
Headache	Sometimes	Rare	Intense	Sometimes
General aches, pains	Sometimes	Slight	Common (often severe)	No
Fatigue, weakness	Sometimes	Slight	Common (often severe)	Sometimes
Extreme exhaustion	Sometimes (progresses slowly)	Never	Common (starts early)	No
Stuffy nose	Rare	Common	Sometimes	Common
Sneezing	Rare	Common	Sometimes	Common
Sore throat	Rare	Common	Common	No
Cough	Common	Mild to moderate	Common (can become severe)	Sometimes
Shortness of breath	In more serious infections	Rare	Rare	Common
Runny nose	Rare	Common	Sometimes	Common
Diarrhea	Sometimes	No	Sometimes**	No

* Information is still evolving ** Sometimes for children



INFORMATION + UPDATES
CORONAVIRUS.HEALTH.OK.GOV
CALL CENTER: 877-215-8336 OR 2-1-1

What We Can Do Today to Limit the Spread of the COVID-19 Virus:

- Clean and disinfect regularly
- Be diligent of surroundings and to increase hand washing and personal hygiene techniques
- Adopt a "no hand-shake" policy
- Practice "social distancing" by keeping a 6-foot space between individuals when interacting
- Use telephone calls, video conferencing and/or email will replace "face-to-face" meetings
- Restrict workplaces to essential staff and service providers only
- Self-isolate anyone who has been in proximity to anyone suspected or confirmed having the virus for 14 days.
- [American Public Power Association COVID-19 Update Page](#)
- [Oklahoma Department of Emergency Management Gov. Stitt's Website](#)
- [American Gas Association COVID-19 Update Page](#)
- [American Water Works Association COVID-19 Resources Page](#)
- [Pipeline and Hazardous Materials Safety Administration Home Page](#)
- [US Department of Labor - OSHA COVID-19 Update Page](#)
- [FEMA Coronavirus Rumor Control](#)
- [National Governors Association COVID-19 Update Page](#)
- [Substance Abuse and Mental Health Services Administration COVID-19 Update Page](#)

COVID-19 Resources:

- [Centers for Disease Control](#)
- [Oklahoma State Department of Health](#)



Adaptiv™ Value

- Zero Infrastructure
- Multi-Commodity
- Voltage Monitoring
- Outage Alerts
- Scalable
- User-Friendly
- Prepay Ready
- Net Metering

Adaptiv™ Scalable AMI is the zero-infrastructure smart meter solution designed to deliver exceptional ROI and a seamless user experience.

Adaptiv™ Scalable AMI is reliable, easy to deploy and maintain, and provides the lowest cost of ownership of any AMI provider. Our solution avoids the high overhead cost of private networks by using advanced mesh technology and robust public cellular communications, putting AMI within reach of any municipal or electric utility. To learn more about Adaptiv™ Scalable AMI, visit nighthawkcontrol.com or contact your local sales representative.

Joe Polaski
Southwest Region Sales Director
joe.polaski@nighthawkcontrol.com
CALL TODAY: 678-817-2007





ENERGY is your BUSINESS

You need an electrical distributor that provides quality products. Here's something no one else will tell you — almost all distributors carry similar product lines.

Border States provides the highly skilled people needed to integrate services and solutions that will drive efficiencies to your business like no other distributor can.

Contact your local Border States location for more information.

Ardmore
1801 Oklahoma 142 E
Ardmore OK 73401
580.226.2280

Dodge City
2303 W Frontview St
Dodge City KS 67801
620.408.9179

Joplin
1027 S Virginia Ave
Joplin MO 64801
417.624.5650

Wichita
3800 W Dora St
Wichita KS 67213
316.945.1313

borderstates.com

4273 (2019-10)



BORDER STATES
Supply Chain Solutions™