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for current information & to register.
COURSE, TIME & DATE SUBJECT TO CHANGE



Cancellation is required
within 48 hours of the class
to receive a refund.
Sorry NO exceptions.



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EDUCATIONAL OPPORTUNITIES

November

CONTINUING EDUCATION

2016 COURSE SCHEDULE

Education Department
702.784.5051

NOVEMBER CONTINUING EDUCATION SCHEDULE

DAY / DATE	TIME	COURSE TITLE	CE# & CREDIT	PRICE
FRI / November 4	9:00 am - 12:00 pm	Real Estate Safety Matters: Safe Business = Smart Business	CE.4235000-RE (3) General	FREE
SAT / November 5	9:00 am - 12:00 pm	 The Code of Ethics - Our Promise of Professionalism	CE.5424000-RE (3) Ethics	\$20.00
24 HOUR SPECIAL. GET ALL 8 REQUIRED CLASSES FOR \$120. NO SUBSTITUTIONS*				
MON / November 7	9:00 am - 12:00 pm	 Professionalism & Ethics Go Hand in Hand	CE.5436000-RE (3) Ethics	\$20.00
MON / November 7	1:00 pm - 4:00 pm	Business/Marketing Action Plan	CE.4299000-RE (3) Personal Development	\$20.00
MON / November 7	5:30 pm - 8:30 pm	Agency Negotiations - Do You Work for Your Client? Prove It!	CE.5418000-RE (3) Agency	\$20.00
TUE / November 8	9:00 am - 12:00 pm	 Introduction to Fair Housing	CE.2668000-RE (3) Ethics	\$20.00
TUE / November 8	1:00 pm - 4:00 pm	2015 Legislative Law Update - How It Affects Licensed Real Estate Agents	CE.4258000-RE (3) Nevada & Legislative Law	\$20.00
TUE / November 8	5:30 pm - 8:30 pm	The Listing Contract - Crossing Your T's - Dotting Your I's	CE.5546000-RE (3) Contract	\$20.00
WED / November 9	9:00 am - 12:00 pm	The Essentials of Our Profession	CE.3526000-RE (3) General	\$20.00
WED / November 9	1:00 pm - 4:00 pm	Anti-trust, History, Purposes, Real Estate & Risk Reduction	CE.3530000-RE (3) General	\$20.00
*IF YOU ARE A BROKER OR PROPERTY MANAGER, REPLACE A GENERAL CLASS FROM THE 24 HOUR SCHEDULE.				
THU / November 10	9:00 am - 12:00 pm	Operating Your Property Management Business	CE.4276000-RE (3) Property Management	\$20.00
THU / November 10	1:00 pm - 4:00 pm	NBO: Opening Your Own Real Estate Firm	CE.4382000-RE (3) Broker Management	\$20.00
MON / November 14	1:00 pm - 4:00 pm	 Negotiation Win/Lose Win/Win	CE.5325000-RE (3) Personal Development	\$20.00
THU / November 17	8:00 am - 5:00 pm	Home Sweet (Second) Home: Vacation, Investment, Luxury Properties (RSPS)	CE.4161001-RE (7) General	\$100.00
THU / November 17	1:00 pm - 4:00 pm	Seven Steps to a Successful Tenant Improvement	CE.5821001-RE (3) Property Management	\$20.00
FRI / November 18	1:00 pm - 4:00 pm	The Mortgage Process	CE.5747000-RE (3) General	\$10.00
FRI / November 18	9:00 am - 12:00 pm	 The Good, The Bad: Changing the Perception, Improving the Profession	CE.3683000-RE (3) Ethics	\$20.00
SAT / November 19	9:00 am - 12:00 pm	 You Be the Judge	CE.3531000-RE (3) Ethics	\$20.00
MON / November 21	9:00 am - 12:00 pm	 Fair Housing - Law, Situations & Cases	CE.3681000-RE (3) Ethics	\$20.00
MON / November 21	1:00 pm - 4:00 pm	It's A Stacked Deck - The Trilogy of NAR - NVAR & Local Associations & How They Work Together	CE.4352000-RE (3) Personal Development	\$20.00
TUE / November 22	9:00 am - 12:00 pm	 The Value of Ethics in Real Estate	CE.5153000-RE (3) Ethics	\$20.00
MON / November 28	9:00 am - 12:00 pm	The Essence of Agency	CE.4277000-RE (3) Agency	
MON / November 28	1:00 pm - 4:00 pm	GLVAR 2015 Nevada Legislative Update	CE.4316000-RE (3) Nevada & Legislative Law	SPECIAL \$10.00 For BOTH Classes!



Indicates Quadrennial Course. PLEASE NOTE All Ethics classes are Quadrennial

CE COURSES ARE APPROVED BY THE NEVADA REAL ESTATE COMMISSION