

Local Market Update for April 2026

Provided by New Jersey REALTORS®



Mercer County

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Single Family

Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	310	307	- 1.0%	966	968	+ 0.2%
Closed Sales	165	147	- 10.9%	535	535	0.0%
Days on Market Until Sale	36	43	+ 19.4%	41	48	+ 17.1%
Median Sales Price*	\$470,000	\$499,900	+ 6.4%	\$450,000	\$480,000	+ 6.7%
Percent of List Price Received*	103.3%	101.7%	- 1.5%	101.5%	100.6%	- 0.9%
Inventory of Homes for Sale	494	562	+ 13.8%	--	--	--
Months Supply of Inventory	2.6	3.2	+ 23.1%	--	--	--

Townhouse-Condo

Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	129	114	- 11.6%	413	424	+ 2.7%
Closed Sales	82	67	- 18.3%	255	228	- 10.6%
Days on Market Until Sale	29	39	+ 34.5%	40	48	+ 20.0%
Median Sales Price*	\$363,500	\$350,000	- 3.7%	\$355,700	\$367,495	+ 3.3%
Percent of List Price Received*	100.4%	99.8%	- 0.6%	100.5%	98.9%	- 1.6%
Inventory of Homes for Sale	179	219	+ 22.3%	--	--	--
Months Supply of Inventory	2.5	3.4	+ 36.0%	--	--	--

Adult Community

Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	23	20	- 13.0%	71	82	+ 15.5%
Closed Sales	11	18	+ 63.6%	39	52	+ 33.3%
Days on Market Until Sale	30	95	+ 216.7%	32	80	+ 150.0%
Median Sales Price*	\$515,000	\$472,500	- 8.3%	\$515,000	\$470,000	- 8.7%
Percent of List Price Received*	99.4%	98.3%	- 1.1%	100.5%	98.1%	- 2.4%
Inventory of Homes for Sale	40	52	+ 30.0%	--	--	--
Months Supply of Inventory	3.2	3.2	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

