Local Market Update for October 2025

Provided by New Jersey REALTORS®

Mercer County

Mercer County

Single Family

Key Metrics	October 2024	October 2025	Percent Change	Year to Date Thru 10-2024	Year to Date Thru 10-2025	Percent Change
New Listings	214	**242**	+ 13.1%	2,583	**2,566**	- 0.7%
Closed Sales	226	**168**	- 25.7%	1,948	**1,800**	- 7.6%
Days on Market Until Sale	28	**39**	+ 39.3%	29	**33**	+ 13.8%
Median Sales Price*	$477,625	**$480,000**	+ 0.5%	$465,000	**$500,000**	+ 7.5%
Percent of List Price Received*	102.0%	**100.7%**	- 1.3%	103.2%	**101.6%**	- 1.6%
Inventory of Homes for Sale	455	**554**	+ 21.8%	--	**--**	--
Months Supply of Inventory	2.4	**3.2**	+ 33.3%	--	**--**	--

Townhouse-Condo

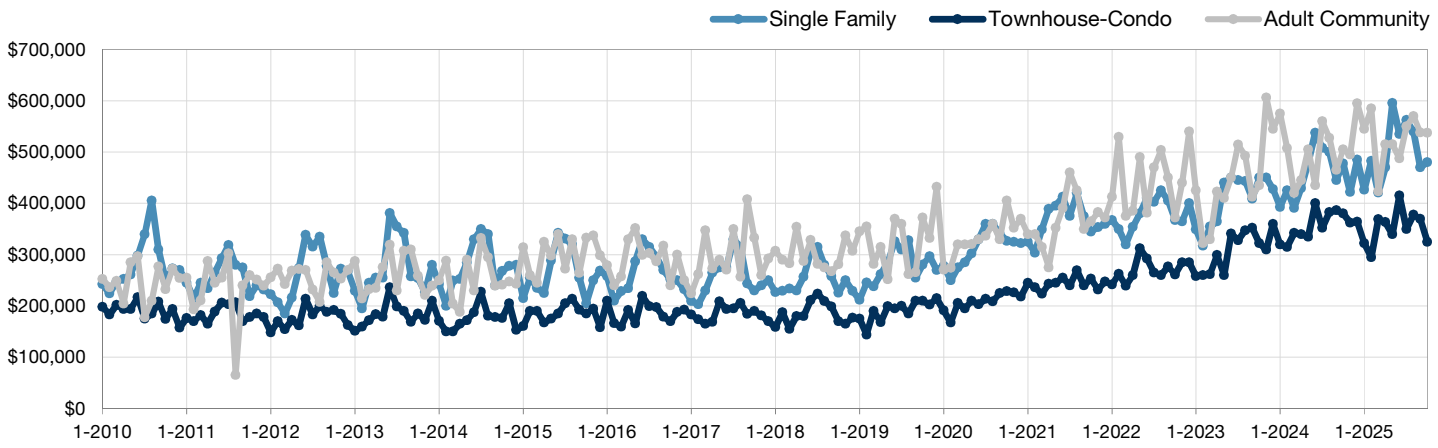
Key Metrics	October 2024	October 2025	Percent Change	Year to Date Thru 10-2024	Year to Date Thru 10-2025	Percent Change
New Listings	71	**82**	+ 15.5%	930	**1,024**	+ 10.1%
Closed Sales	93	**77**	- 17.2%	697	**723**	+ 3.7%
Days on Market Until Sale	24	**44**	+ 83.3%	23	**38**	+ 65.2%
Median Sales Price*	$380,495	**$325,000**	- 14.6%	$355,000	**$359,100**	+ 1.2%
Percent of List Price Received*	102.6%	**98.9%**	- 3.6%	102.8%	**99.9%**	- 2.8%
Inventory of Homes for Sale	165	**194**	+ 17.6%	--	**--**	--
Months Supply of Inventory	2.3	**2.8**	+ 21.7%	--	**--**	--

Adult Community

Key Metrics	October 2024	October 2025	Percent Change	Year to Date Thru 10-2024	Year to Date Thru 10-2025	Percent Change
New Listings	16	**25**	+ 56.3%	164	**207**	+ 26.2%
Closed Sales	13	**19**	+ 46.2%	144	**140**	- 2.8%
Days on Market Until Sale	20	**44**	+ 120.0%	36	**39**	+ 8.3%
Median Sales Price*	$505,000	**$537,500**	+ 6.4%	$490,000	**$532,500**	+ 8.7%
Percent of List Price Received*	101.7%	**100.4%**	- 1.3%	101.6%	**100.6%**	- 1.0%
Inventory of Homes for Sale	29	**56**	+ 93.1%	--	**--**	--
Months Supply of Inventory	2.1	**3.8**	+ 81.0%	--	**--**	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month



Current as of November 09, 2025. All data from the multiple listing services in the state of New Jersey. Margin of error for reported statewide numbers is +/– 4% at a 95% confidence level. Report © 2025 ShowingTime Plus, LLC.