

Gloria Monks' Remarks

2019 Jingle Mingle & Installation of Leadership

To my fellow past presidents, current and future leaders of CORE Association of Realtors, our committee volunteers, our Affiliate and Realtor members, our staff, and our guests, welcome. I'm very happy to stand before you today — ready, willing, and able to serve in 2020.

During 2020, CORE will start the celebration of its 100th charter year. Together, we have a nearly 100-year history of enforcing the Realtor Code of Ethics, providing our members with vital education and business tools, as well as supporting homeownership, wise land use policies, and property rights in the communities we serve.

Today, our 4,400-plus Realtor members in Mercer, Hunterdon and Somerset counties rely on CORE to be on top of their business concerns and challenges. They expect us to anticipate their needs and provide them with the tools and solutions they need in order to effectively meet the many challenges facing their clients and customers, as well as the communities in which they live and do business. Additionally, our valued Affiliate members look to CORE to facilitate their ability to form solid business relationships with our Realtor members. And the public looks to us to continue upholding the Realtor Code of Ethics, which is the very reason the Realtor organization was founded back in 1908.

Make no mistake – we are ON it! To meet these worthy goals, the CORE Board of Directors has produced a forward-thinking Strategic Plan to ensure that we are supporting every member to the very best of our ability.

As CORE's chief elected leader, I will be working hard to support our association and our valued members by listening carefully to and supporting the work of my fellow officers and board members, of our committee chairs and committee members, and of our fine staff. In my years as a Realtor volunteer, I have witnessed the importance of listening carefully to everyone involved, as well as to our members. For how can you craft the best possible solution without fully understanding the problem to be solved? To that end, you will be seeing surveys and questionnaires from CORE over the next year, and I would ask each of you to take the time to reply with your perspective, which will help us to more effectively use our resources to meet the vast array of needs we will be working to meet.

Additionally, I would urge everyone at CORE to welcome everyone else doing the work of CORE in this year and years ahead. Two AMAZING associations have become one, and our strength will be in our unity and our ability to work as one for the good of all.

So I invite each of you to join me as we create the bright future that was envisioned by our merger teams. This is an exciting time at CORE. We are blessed with a great many people offering to work hard to make CORE one of the best local Realtor associations in the U.S. I look forward to working with all of you and celebrating our many successes at this time next year!

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