



2018 Education

Apr
12

Whatever: Managing the Generational Divide in Today's Digital Workplace & DecisioNinjas: Building the Next Generation of Workplace Problem Solvers *Presented by Bob Wendover*

The Millennials are pushing to advance. The Boomers are staying put. The Xers are squeezed in between. The generational transition is here to stay. But how do you manage these competing attitudes, expectations and approaches to work? This entertaining and interactive session shows you how top workplaces foster engagement and enhance productivity between today's digital immigrants and digital natives.

Are slow decisions and flawed thinking costing you time, money and market share? Are distractions, information overload and digital dependence draining workplace productivity? Turn your team into DecisioNinjas – people who think fast, act decisively and inspire others to do the same in this engaging and practical session.

Apr
26

Demystifying Construction Technology *Presented by Chris Weaver & Sean McGuire*

While construction technology changes can seem fast-paced, the practical implementation of the same technology takes time. **Chris Weaver**, the director of technology for the mechanical contractor and fabricator, Andy J. Egan Co., will share his company's more than decade-long journey through the process. Attendees will learn strategies for company-wide adoption and buy-in at all levels of the organization. As an early adopter of BIM and other construction technologies, he'll also present specific, high-value examples of how construction technology can lead to better tracking, layout, and coordination. Come see the past, present, and future of construction technology. Following Chris's presentation, MCAA Director of Technology **Sean McGuire** will provide a brief hands-on session with some of the technology discussed during the Seminar.

May
3

Webinar: Developing Frontline Leadership *Presented by Kevin Dougherty*

With today's jobs: more competitive, having aggressive schedules, being inconsistently managed by the customer, skilled manpower shortages, with projects involving more documentation and administrative needs, today's supervisor is critical for profitability. Gone are the days when the supervisor could wing it - today's successful supervisor must manage not only the field, but also understand how the whole process fits together. This program will provide today's supervisor with the tools needed to be successful. Topics to be covered in this program include working with chaotic jobs, improving the communication processes, establishing front-line and job leadership, and becoming proactive with managing jobs.



June
20

Webinar: Field Based Project Management

Presented by Kevin Dougherty

Simple things such as better planning, leadership, material handling, negotiations, conflict resolution, accountability, communication, time management, documentation, and people skills can and will impact the job. Are you seeing people up for success?

“Field Based Project Management is designed to get the field to understand the importance of the project management process, and provide them with the tools to improve and insure profitability goals are met. This program will touch on pre-planning, job coordination, dealing with the other job trades, the need for job site organization, job site negotiations, and many more real world topics.

June
26

Killer Contract Clauses for Construction & Service

Presented by Daniel Fierstein & Matthew Gioffre

The typical construction or service contract can contain thirty pages or more of fine print. Some contract terms in particular can severely impact your rights and, once enforced, can directly affect profitability. In the construction context, these contract clauses may impact payment rights, notice responsibilities, scope changes, and the right to recover for costs resulting from project delays. Cohen Seglias attorneys Matt Gioffre and Dan Fierstein will present a seminar explaining these Killer Contract Clauses, how courts will interpret and enforce them, and will provide best practice tips for managing a project to minimize the impact of these contractual provisions.

July
17

Webinar: Thriving as a Contractor

Presented by Kevin Dougherty

Is your business prepared for the changes facing the construction industry? Trends like shrinking margins and more complex jobs with less time to complete them can make just surviving an almost impossible challenge. This program will help you to establish goals and strategies to keep pace with the lightning-fast changes in the market, enabling you to not just survive, but also succeed.

Sept
18

Growing & Developing Supervisors: Day 1

Presented by Kevin Dougherty

We tend to promote our best worker to supervisor. Although this may seem like a good idea, many times it backfires. This intensive 2 day training program designed specifically for improving the performance of any manager or supervisor. This program addresses proven training methods in: leadership, coaching, planning, time management, communication, motivational techniques and many more skills which will give the attending supervisor the edge and confidence to deal with today's challenges. This program is not a lecture; it is hands on program utilizing real world exercises and video recorded role plays that all attendees will utilize.



Oct
3

Growing & Developing Supervisors: Day 2

Presented by Kevin Dougherty

We tend to promote our best worker to supervisor. Although this may seem like a good idea, many times it backfires. This intensive 2 day training program designed specifically for improving the performance of any manager or supervisor. This program addresses proven training methods in: leadership, coaching, planning, time management, communication, motivational techniques and many more skills which will give the attending supervisor the edge and confidence to deal with today's challenges. This program is not a lecture; it is hands on program utilizing real world exercises and video recorded role plays that all attendees will utilize.

Nov
15

Knowledge Transfer and the Emerging Generations & Succession Planning and the Emerging Generations

Presented by Bob Wendover

The coming decade will see the greatest out-migration of talent American commerce has ever seen. So how do you capture and transfer this knowledge to the emerging generations? Learn strategies for gathering and organizing the knowledge possessed by your veteran contributors. Discover simple and cost-effective ways to deliver these insights to media-dependent young workers. Learn what leading organizations are doing to foster knowledge transfer successfully within their firms.

As Baby Boomers begin their march to retirement, they are being replaced by a cohort of people having a radically different take on leadership. Succession Planning and the Emerging Generations is a unique program focused on how your organization can ensure tomorrow's success by integrating the aspirations of young professionals with the wisdom of veteran managers.

To sign up for any of the M&SCA Educational Offerings, go to the "EVENTS" tab on our website and register.
www.MCAEPA.org
