



Encore NEO Complete Program Schedule

Regular Program Schedule (program descriptions on side two)

- MON.** 8:30-9:45 a.m. ☐ **Monday Morning Career Transition Speaker Series**
- 10:00 a.m.-12:00 p.m. ☐ **Job Search Discussion Group**
- WED.** 4:00-5:30 p.m. ☐ **Encore NEO Think Tank**
- THURS.** 8:30-9:45 a.m. ☐ **Encore Career Design Lab with Business Model You—Weekly Work Session**
- 10:00 a.m.-12:00 p.m. ☐ **Encore Career Accelerator Programs (ECAPs)**

One-on-One Coaching and Goal-setting by appointment (EncoreNEO50@gmail.com)

Costs:

Active participation, program materials, and access to the secure Members Only section of the Encore NEO website (<https://www.encoreneo.org>) are included with the \$40 monthly membership fee*. Some programs will require an additional book purchase. For more details, see side two.

* A **Volunteer Membership Program** is available for those who wish to contribute their talents to our efforts in lieu of a paid membership. Contact us to learn more: 440-533-1002.

For more information on membership or specific program details, please attend a **Monday Morning Career Transition Speaker** program, call 440-533-1002, or email EncoreNEO50@gmail.com.

All of our regularly scheduled programming is located at...

All programming is online until social-distancing requirements are relaxed.

*Call Tim at **802-760-8344** if you have questions.*

Advanced Programs Coming in 2020: (additional fees will be required)

- ❖ **Legacy Writers: Blog Your Way to a Book Over a Year**
- ❖ **Becoming a Public Speaker through Toastmasters**



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MEMBERSHIP PROGRAMMING:

The \$40 monthly membership entitles you to full participation in our regular weekly and advanced programs, access to Encore NEO program materials, access to the secure Members Only section of our website, plus the Encore NEO Playbook Binder to help you set goals, track progress and retain valuable program notes.

Encore Career Accelerator Programs (ECAPs)

Each ECAP consists of 2-hour sessions on Thursdays, 10:00 a.m.-12:00 p.m. over eight to ten weeks.

- **Charting a New Course**
Lost a job, retired and bored, or just off course with your current job? This program will help you design a new *Breakthrough Career*.
Required Resource: Business Model You: A One-Page Method for Reinventing Your Career, by Tim Clark in collaboration with Alexander Osterwalder and Yves Pigneur
- **Getting to Financial Independence**
Learn how to save, invest, and earn your way to true retirement. At the point of financial independence, you don't **have** to work again.
Required Resource: The Simple Path to Wealth, by JL Collins
- **Exploring Self-employment**
Independent work may be the most viable pathway to financial security. This program shows you everything you need to know to work for yourself.
Required Resource: The Freelancer's Bible, by Sara Horowitz
- **Winning Clients and/or New Employers**
Independent work offers the kind of freedom and flexibility we crave at our stage in life—if we approach it the right way. This ECAP offers six straight-forward steps to getting unlimited clients and achieving financial freedom.
Required Resource: The Irresistible Consultant's Guide to Winning Clients, by David A. Fields
- **Building A StoryBrand**
Clarify your message so customers (and potential employers) will listen and use that message to transform how the marketplace sees you, your products and services.
Required Resource: Building A StoryBrand, by Donald Miller
- **Principled Negotiation and Influence Strategies**
Learn the process, steps, and skills developed by the Harvard Negotiation Project to help you get what you want while improving the quality of your relationships with your employer and/or clients.
Optional Resource: Getting To Yes, by Roger Fisher and William Ury