

## AGRICULTURE TODAY & TOMORROW | Perspectives from the Prairies

### WEBINAR 30 NOVEMBER | 12: 30 pm CST

Please join us for a panel discussion about the present and future outlook of Agriculture hosted by **Steve Hansen**, Managing Director Equity Analyst at Raymond James, with **Tim Close**, CEO at AG Growth, **Jonathan Driedger**, Vice President, LeftField Commodity Research and **Mark Thompson**, Chief Strategy and Sustainability Officer at Nutrien. What is the future impact of plant-based proteins? How can tech adoption be leveraged to protect us from drought and weather resiliency? And what are the future environmental changes coming to the industry such as carbon taxation and carbon markets? These and other questions will be answered on November 30th.

### MODERATOR



**STEVE HANSEN, CFA, CMA**

**Managing Director, Equity Research Analyst | Transportation, Chemicals & Fertilizers**

Steve Hansen joined Raymond James Ltd. in October 2005, and covers the transportation, chemicals, and agribusiness industries. In 2011, he was ranked as the number one stockpicker for his industry by StarMine, and in the same year, he achieved TopGun status with Brendan Wood. Prior to joining the firm, Mr. Hansen was employed as a stock analyst with Morningstar covering the paper & forest products sector. Mr. Hansen holds an MBA from the Richard Ivey School of Business and a Bachelor of Science in forestry from the University of British Columbia. Mr. Hansen also holds his CMA designation and has the Chartered Financial Analyst designation

### PANELISTS



**TIM CLOSE**

**President and Chief Executive Officer | AGI**

Tim Close is the President and Chief Executive Officer of AGI. He oversees the strategic direction of the global business. With over 3,800 employees and 34 global manufacturing facilities, AGI is a leading provider of equipment and technology solutions for agricultural commodities including seed, fertilizer, grain and feed systems and an expanding platform for food processing facilities. Close became President of AGI in 2015 and was appointed CEO in 2016. Under his leadership the company has evolved from a regional equipment provider to a global agricultural and food processing solutions provider with a leading-edge technology business. His vision continues to drive AGI's global expansion and technological transformation. Prior to joining AGI, Close was Senior Vice-President

at Macquarie Capital, a global investment bank.



**JONATHAN DRIEDGER**

**Vice President | LeftField Commodity Research**

LeftField is a data-driven company that provides market analysis and research on Canadian crop markets within their global context. Jon has many years of expertise in the Canadian ag industry, including as a Senior Market Analyst with FarmLink Marketing Solutions, a Commodity Risk Management Consultant with a major U.S. brokerage firm and as an Economist for the Winnipeg Commodity Exchange. Jon can regularly be found giving talks and putting on workshops across Western Canada, and is a regular contributor to numerous publications. He is also a recurring guest on BNNBloomberg. Jon attended the University of Manitoba where he obtained a BSc in Agribusiness and an MSc in Agricultural Economics, and is in the process of completing his PhD. He lives near

Grunthal, Manitoba with his wife and three daughters, where together they run a small cattle operation. a B.A. in finance from Laval University.



**MARK THOMPSON**

**Executive Vice President, Chief Strategy and Sustainability Officer | Nutrien**

Mark Thompson is Executive Vice President, Chief Strategy and Sustainability Officer at Nutrien. In this role, he has executive leadership over Nutrien's global sustainability ESG & stakeholder relations, corporate development & strategy, mergers & acquisitions and economics functions. Mark joined Nutrien in 2011 and has worked across the company's Retail, NPK and Corporate business units. Prior to his current role, Mark was EVP, Chief Corporate Development & Strategy Officer, and has also held key senior leadership positions including Vice President of Business Development for Nutrien Retail, Vice President of Strategy and Special Assistant to the CEO. Across these roles, he has successfully led the evaluation and execution of strategic initiatives, partnerships, acquisitions and

investments that have been central to the continued growth and development of the company, and has played a leading role in developing and stewarding Nutrien's global sustainability and climate strategies. Mark attended the University of Saskatchewan, where he earned Bachelor's degrees in Commerce (Finance) and Arts (Sociology). He holds the Chartered Financial Analyst (CFA) and Chartered Alternative Investment Analyst (CAIA) designations, as well as the SASB Fundamentals of Sustainability Accounting (FSA) credential. Mark has been recognized as a recipient of Canada's Clean16 and Clean50 sustainability awards and Canada's Top 40 Under 40® award, and serves as an external advisor at The Decision Lab, a socially conscious behavioral science think tank and applied research firm. He is also a North American Ambassador for the International Fertilizer Association (IFA) and a member of the Strategic Advisory Team for IFA's Sustainability Committee.