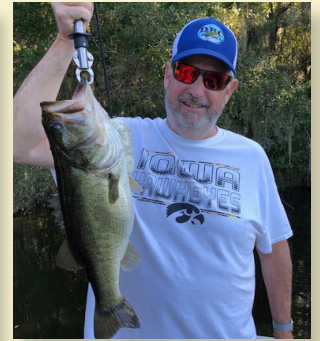


## Vendor Partners/Alliance Partners/Solution Partners



BLUE HAWK Annual Conference  
Rosen Shingle Creek • Orlando, FL  
April 29 - May 1, 2020



## Celebrating 15 Years of Being Uncopyable

# Hotel Information

**Rosen Shingle Creek**  
**9939 Universal Blvd., Orlando, FL, 32819**  
**866-996-6338**

Nestled along Shingle Creek, the headwaters of the legendary Florida Everglades, the Rosen Shingle Creek is surrounded by enchanting flora and wildlife, much of which has been preserved to create a natural backdrop for this magnificent property. In fact, harmony with the environment is an idea that strongly represents all aspects of Rosen Shingle Creek.

## Room Rate:

\$229 per night plus tax, single/double occupancy  
\$20 per person over double occupancy

*Rates are guaranteed through March 23 or until hotel block is full, whichever occurs first.*

# Hotel Reservations

Go to [www.bluehawk.coop/events](http://www.bluehawk.coop/events), click on the Hotel Reservation link to complete your hotel reservation online.

Or call 866-996-6338, be sure to mention BLUE HAWK Annual Conference.

# Travel Information

Rosen Shingle Creek is located about 12 miles from Orlando International Airport.

Mears Motor Shuttle offers roundtrip airport transfers for \$35 per adult and \$27 per child. BLUE HAWK attendees will receive a \$4 discount (\$31-adults/\$23-children) but you must print out and present the coupon at the Mears desk in baggage claim. To take advantage of the discount, please go to [www.bluehawk.coop/events](http://www.bluehawk.coop/events) and click on the "Transportation & Park Tickets" link.

This is a non-exclusive shuttle and may stop at other properties. Prices subject to change.

# Discount Park Tickets

Discount park tickets are available for BLUE HAWK Conference attendees. Go to [www.bluehawk.coop/events](http://www.bluehawk.coop/events) and click on the "Transportation & Park Tickets" link.



# Conference Registration

**Conference Registration:** [www.bluehawk.coop/events](http://www.bluehawk.coop/events)

Please complete a separate conference registration form for each meeting attendee (other than a spouse or guest who is only participating in social activities). If your spouse is participating in the meeting portions of the event please fill out a separate form for them also.

Conference Registration and Hotel Reservations are due no later than Monday, March 23. Conference Registration and Hotel Reservations must be completed separately.

# On-site Conference Check-in

Registration will be open Wednesday, April 29, 2:00 pm - 5:00 pm in the Gatlin Foyer, located on the first floor of the Rosen Shingle Creek conference center. Stop by and pick up your name tags and meeting packets with a detailed conference schedule.

# Attire

**Meet & Greet:** Business Casual

**Meeting:** Business Casual

**Island Time Caribbean Bash:** Smooth sailing through the evening after a long day of meetings. We are on island time Thursday night. Wear your laid back, cool breezy beach bum gear, your favorite pirate attire, or your best Panama hat. Even jeans are fine if that's how you roll, anything comfortable is encouraged. Feel free to add fun beach hats, flip flops, and whatever you need to complete your look.



# Schedule of Events

## Wednesday, April 29, 2020

2:00 pm - 5:00 pm

Conference Registration - Gatlin Foyer

5:00 pm - 6:00 pm

Women in HVACR Reception - Location TBD

6:00 pm - 6:30 pm

New Member/First Time Attendee  
Reception - Gatlin Terrace - Near Pool

6:30 pm - 8:00 pm

Meet & Greet - Gatlin Terrace - Near Pool

## Thursday, April 30, 2020

**Please note:** Member-Owners will be in a  
Member only meeting from 8:00 am - 12:00 pm.

9:30 am - 12:30 pm

Spouse/Guest Activity (optional)  
Celebration Bike Tour

10:00 am - 11:00 am

Face-to-Face & Solution Partner Center Set-up

10:30 am - 11:30 am

Vendor Partner/Alliance Partner/  
Solution Partner Update

9:30 am - 12:30 pm

Spouse/Guest Activity (optional)  
Celebration Bike Tour

12:00 pm - 1:00 pm

Awards Lunch

1:30 pm - 5:15 pm

Face-to-Face & Solution Partner Center

6:30 pm - 9:30 pm

Island Time Caribbean Bash  
(Wear your favorite island attire or  
Pirate gear - aaaar!)

## Friday, May 1, 2020

7:00 am to 7:45 am

Member/Vendor/Solution Partner Breakfast

7:45 am - 12:30 pm

Face-to-Face Meetings &  
Solution Partner Center Continued

12:30 pm - 1:30 pm

Optional Lunch (RSVP Required)

1:30 pm - 4:00 pm (Optional Activity)

Marsh Landings Adventure

2:00 pm - 7:00 pm (Optional Activity)

BLUE HAWK Gives Back Golf Scramble  
Supporting: MERISTEM (see page 4)  
*Sponsored by CPS/5-2-1*

# Spouses and Guests

Bring your spouse or guest to enjoy the beautiful Rosen Shingle Creek. The hotel has a beautiful spa and golf course, it's located near running and walking paths, and is just minutes away from Orlando's world-famous attractions like Universal Orlando® and Disney.

**A Guest Fee of \$150 will be charged for all guests attending the conference to help offset the cost of their attendance.**

## Face-to-Face

### Thursday, April 30, 2020

Short 10-minute pre-scheduled meetings between Member-Owners and Vendor Partners to explore business opportunities.

Face-to-Face selection forms will be available online in February. Notification will be sent out when selection forms are posted. Members, Vendor Partners and Solution Partners (who upgraded) will specify who they would like to meet with and BLUE HAWK will establish appointment schedules for each company. Every effort accommodate your appointment preferences. The Vendor Partner schedules are completely full based upon the number of appointments they selected.



## Solution Partner Center

Members-Owners will have approximately half of their Face-to-Face time scheduled with Vendor appointments and they will use the unscheduled time to visit the Solution Partner Center.



Members are expected and encouraged to spend time exploring the Solution Partner Center in order to capitalize on opportunities to reduce costs and improve their businesses. If there are any Solution Partners that would also benefit your businesses feel free to visit their tables as well.



## Optional Activities

Friday, May 1, 2020

### BLUE HAWK Gives Back Golf Scramble

Sponsored by CPS/5-2-1

**Supporting:** MERISTEM (see page 4)

**2:00 pm - 7:00 pm**

**Cost:** \$145 per golfer

**Rental Clubs:** \$50 plus tax, paid at the course

**Format:** 4-person scramble

**Awards:** Top two teams & on course contests



### Marsh Landings Adventure

1:30 pm to 4:00 pm

**Cost:** \$145 per person

**Includes:** narrated airboat excursion, transportation to and from hotel and gratuities.

Orlando is a bustling metropolis, but Florida's natural wetlands are just around the corner. You will have the opportunity to see many alligators and other wildlife species while aboard this 60 minute airboat ride on Lake Toho. Shingle Creek is the Headwaters of Florida Everglades. The airboats venture out into the beautiful Lake Toho and its 22,700 acres.



## Spouse Guest Outing

*Spouses/Guests only, tour will take place during the Member meeting/Face-to-Face Meetings.*

Thursday, April 30, 2020

### Celebration Bike Tour

9:30 am - 12:30 pm

**Cost:** \$140 per person

**Includes:** transportation, guided tour, bicycles, water bottle, snack, & helmet for tour.



*Don't let the bike element intimidate you. This tour is an easy ride. All fitness levels are encouraged. If you're unable to continue, the car below will be following along and can transport people who need assistance.*

Bikes are the perfect way to experience the Town of Celebration, famous for its nostalgic hometown flavor and elegance. Celebration, the town that Disney built, as specially designed to be bicycle friendly and has over 10 miles of trails. Our Guides will help you discover picturesque neighborhoods with world-class architecture, native wildlife and a vibrant downtown area while pedaling through quiet neighborhoods, scenic winding trails, and waterfront pathways. The tour is a hill-free 7 mile ride that's perfect for all skill levels. Celebration is a must see with over 4,000 artfully crafted homes and where over 10,000 residents live, work and play.

Originally developed by the Walt Disney Company, Celebration is an award-winning master planned community near Walt Disney World. The design of this charming community includes a downtown main street area and a blend of townhouses, apartments and estate homes co-mingled within the same neighborhoods. Conceived as a pre-40's type of town, classical architecture prevails and everything within walking distance. Celebration Town Center, a lakeside shopping area, is home to many unique shops and over 12 exciting restaurants. A stroll down Market Street, the heart of Celebration's town center, offers a variety of shopping possibilities-- everything from gifts and collectibles to adult and children's clothing.



# Island Time Caribbean Bash

All Members, Vendor Partners, Alliance Partners, Solution Partners, and Spouses/ Guests Invited.

**Thursday, April 30, 2020**

6:30 pm - 9:30 pm

Rosen Shingle Creek Gatlin Terrace

We are on island time Thursday night. Wear your laid back, cool breezy beach bum gear, your favorite pirate attire, or your best panama hat. Even jeans are fine if that's how you roll, anything comfortable is encouraged. Feel free to add fun beach hats, flip flops, and what ever you need to complete your look.



## BLUE HAWK Gives Back

For 2020, BLUE HAWK is supporting MERISTEM. Each year we partner with a charity that is important to the community where our conference is held. For our 15th anniversary, we have decided to support a charity important to someone in our community. Joe Geary, son of Russ Geary, Geary Pacific's Vice President, is on the autism spectrum. Joe is fortunate enough to attend MERISTEM.



MERISTEM serves young adults on the autism spectrum by helping them develop practical life skills, increase social capacity, and transition to work and independence. They build the foundation for a productive life by helping to optimize the potential of each individual. A special emphasis is placed on preparing students for entry into the workforce or pursuing higher education.



*Russ & Joe Geary*

A central aspect of the MERISTEM method involves preparing students for life after graduation. Throughout the three-year program, students build skills to enter the workplace or higher education. Many will work independently, others with assistance, but each graduate leaves with a greater sense of self-reliance.

Entering the workforce is a hallmark of the program. The transition-to-work program develops vocational skills through work experience. Students grow and sell food from the campus farm, work in the culinary arts center, the campus café, or bookstore. With MERISTEM's emphasis on community life, they seek opportunities to partner with local businesses for work placements and internships. MERISTEM help graduates find work in the community or enter college.

### Ways to support MERISTEM:

BLUE HAWK Gives Back Golf Tournament, all proceeds from the tournament will be donated to MERISTEM.

**Online Donations:** Go to <https://meristem.pro/give> to make an online donation. Please make sure to put BLUE HAWK in the "Notes" area.

**Check Donations:** Make checks payable to MERISTEM

Mail to: BLUE HAWK

835 W Warner Rd., Ste 101-622  
Gilbert, AZ 85233