



# JA COMPANY PROGRAM START HERE



JA  
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## JA Central Ontario Company Program Fixed Costs & Profits Tax 2022-2023

### Fixed Costs

During the 2022-2023 cycle each company program will be required to pay the fixed costs associated with running a business.

Through the implementation of fixed costs students are given a real-world perspective on the expenses associated with running and operating a small business. Companies should incorporate this cost when they plan their initial budget.

The total amount of the fixed costs per company is **\$200.00** – which will be invoiced in 2 installments.

The **first installment** for **\$100.00** is due on **Sunday, February 12<sup>th</sup>, 2023**

The **second installment** for **\$100.00** is due on **Sunday, April 2<sup>nd</sup>, 2023**

### Sales Profits Tax

All sales profits tax payments must be submitted no later than **Sunday, April 2<sup>nd</sup>, 2023**.

#### Calculation of Sales Profits Tax:

$(\text{Total Sales/Revenue}) - (\text{Total Expenses}) = \text{Income before Profits Tax}$

$(\text{Income before Profits Tax}) \times (10\%) = \text{Profits Tax}$

$(\text{Income before Profits Tax}) - (\text{Profits Tax}) = \text{Net Income}$

\*Net Income is what is used to calculate final ROI figures.

Example:

$\$5400 (\text{Sales/Revenue}) - \$4100 (\text{Expenses}) = \$1300 (\text{Profit})$

$\$1300 (\text{Profit}) \times 10\% (\text{Profits Tax Percentage Payable}) = \$130 (\text{profits tax due})$

$\$1300 - \$130 = \$1170 (\text{net income})$

*Total Expenses may include:*

*Salaries, Commissions, Marketing and Incentives, Office Supplies, Bank Charges, Shareholders Report, Charitable Donations, Other Expenses.*





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***If a company has made less than \$500 profit overall, they will not be required to submit profits tax to JA Central Ontario.***

## **How to submit your payment**

***Both fixed costs as well as sales profits tax payments MUST be submitted by the appropriate due dates in order for companies to be eligible for any of the Company Program awards.***

Fixed costs and sales profits tax payments can be submitted via **Interac Email Money Transfer:**

**EMT:** Here are the instructions to make an electronic payment:

**1. Send E-Transfer to JA Contact:**

Katherine Dalziel

[kdalziel@jacentralontario.org](mailto:kdalziel@jacentralontario.org)

- This is set up as an automatic deposit.
- Please include in the memo your company program team name.

**2. If your bank requires a question and answer, please utilize the following:**

**Security Question** – What program are we participating in?

**Answer (case and space sensitive)** – JAcompanyprogram

**We prefer all transactions to be made electronically and to avoid any payments made by cheques.** However, if you must send a cheque, please contact the Company Program team at [companyprogram@jacentralontario.org](mailto:companyprogram@jacentralontario.org)

If you require clarification or further information on the above, please email [companyprogram@jacentralontario.org](mailto:companyprogram@jacentralontario.org)

