



Welcome to HarperCollins!

New Indie Account Fast-Track Program

For all bricks and mortar independent bookstores who were ordering all their HarperCollins, Harlequin and HarperCollins Christian titles from Baker & Taylor, we offer fast-tracked credit approval and account set up to help you open a new HarperCollins account.

To apply:

- ABA members can find our Credit Application on BookWeb.org. Please fill out and submit to OpenAccount@harpercollins.com
- Non-ABA members can e-mail OpenAccount@harpercollins.com to request the credit app
- When reaching out please specify that you are a former Baker & Taylor account
- Every effort will be made to expedite the account review and set up process
- No order required to open an account
- Effective through October 1, 2019

Once you have an account:

- A sales consultant will be assigned to help you with order questions, register you on our customer service website and make sure you are maximizing our terms of sale.
- Orders received by 3pm (EST) will ship out the next business day
- All HarperCollins, Harlequin and HarperCollins Christian titles can be combined on orders.
- Our frontlist and backlist catalogs are available on Edelweiss and we encourage all accounts to utilize the tools available on Above the Treeline.



HarperCollins Publishers

Credit Department
53 Glenmaura National Blvd Suite 300
Moosic, PA 18507-2132

Credit Application

For former B&T Customers

No Opening Order Needed, Effective through October 1, 2019

If applicable, you must also attach your state sales and use tax certificate.

Account Type

Retail Trade (domestic retail business whose main source of income is from sales of books)

For Internal Sales Department Use Only

Discount _____

Account Type _____

Back Orders _____

Length of Back Orders _____

COD _____

FH Code _____

Returns Y/N _____

AR Acct Type (PMT) _____

Pack Note Type _____

Rep Code _____

Rep Name _____

Projected Annual Purchases \$



Credit Application

For Former B&T Customers. No Opening Order Needed, Effective through October 1, 2019

Form with sections: Bill to Information, Ship to Information, Contact Person, Web Address, Years in Business

Business Structure Selection: Sole Proprietor, Partnership, Ltd. Partnership, Corporation, Institution

Credit References, Please Provide Three. Table with columns: Business Name, Contact Name, Fax Number, Email Address. Includes Dun & Bradstreet Number and Requested Credit Line.

Financial Information. Table with columns: Assets, Liabilities/Equity, Profit and Loss. Includes rows for Cash, Current Assets, Fixed Assets, Sales, Cost of Sales, Current Liabilities, Long Term Debt, Equity, Operating Expenses, Net Income (Loss).

Terms and Conditions

- HarperCollins Publishers reserves the right to review, at any time, Credit Policies & Terms of Sale, and to make changes, at its discretion.
Accounts desiring credit accommodations in excess of \$10,000 are required to submit their most recent financial statements.
HarperCollins Publishers terms of sale are net 30 days from date of invoice with payment expected at that time.
All claims are to be made in writing within 30 days from receipt of goods.
Should it become necessary to place the account for collection, the applicant company will bear all costs and penalties incurred by HarperCollins Publishers in the satisfaction of the debt.
The applicant, through the execution of this document, grants HarperCollins Publishers and its/or subsidiaries, a purchase money security interest in all inventory/product identified as "HarperCollins" and in all proceeds thereof.
The applicant company agrees and gives its permission for banking and /or trade credit information, necessary for the extension of credit, to be released to "HarperCollins Publishers".

Officer's Name _____

Officer's Title _____

Officer's Signature _____

Date _____