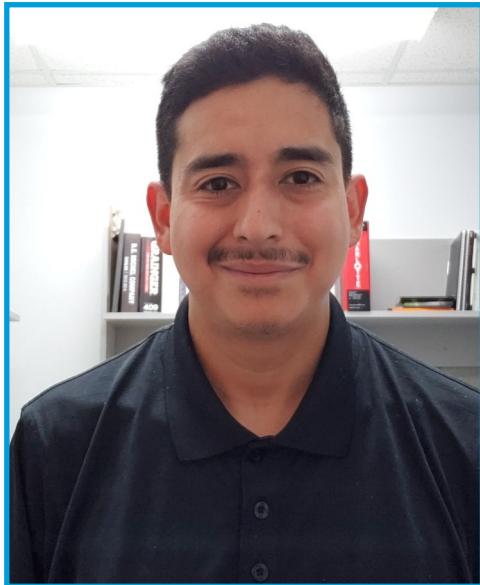


OUR PEOPLE SERVE THE COMMUNITY

AFTER 11 YEARS WITH SHAPIRO & DUNCAN, EDGAR VALLADARES SAYS HE HAS 11 OR MORE YEARS TO GO



For Shapiro & Duncan, the success formula has been and always will be about our people. We shine the spotlight on Edgar Valladares, who has been with the Shapiro & Duncan family for 11 years! Edgar joined the S&D team in 2007, and quickly made a name for himself. His hard work and commitment to excellence allowed him to experience rapid growth over the years. Edgar did not choose the 4-year university path, but instead, a career in the construction trades. Immediately after graduating high school, Edgar enrolled in a 4-year apprenticeship program with Air Conditioning Contractors of America at Montgomery College with the help of Shapiro & Duncan.

After completing his 4-year apprenticeship in 2012, Edgar worked as a Special Projects Foreman. Although the complexity of certain projects created a challenge for Edgar, he always found a way to soar beyond expectations. This earned him the Foreman of the Year award in 2015. Edgar attributes part of his success to his mentor, Special Projects Assistant Project Manager. He adds, "Billy Littleford taught me a lot about the hands-on part of the trade, especially sheet metal."

His favorite project completed to date is the National Geospatial Intelligence Agency job in 2009. As his first government project, it challenged him to think outside of what he had learned about the trade in the classroom. Edgar transitioned from the field to the office in 2016, as a Mechanical Estimator. He enjoys analyzing projects before they start, and estimating the costs related to labor, materials and equipment. He adds; "I love my job, but not as much as I love the culture at Shapiro & Duncan. My favorite social events are the holiday party and summer picnic. I get to bring my family to meet my team. I also enjoy teaching students about financial literacy at Burtonsville Elementary School, during our annual outreach with Junior Achievement."

As a family business, we will continue to promote a work/life balance, team member wellness and social engagement for our people. Most importantly, we will continue to celebrate our people through every milestone. Edgar has been a vital addition to the Shapiro & Duncan family and the Special Projects team. We thank him for his long-term commitment to Shapiro & Duncan and the construction industry.