

## Modern Marketing 101

Our previous Modern Marketing 101 installments are linked below. We encourage you to print, save, and add these articles and resources to your social-media marketing manual

Bob Van Rossum of Business 2 Community considers four reasons why you may want to keep your business'
social-media marketing in-house.
Adweek enumerates five social-media advertising mistakes that are easy to commit, along with suggestions
for avoiding them.
DMN outlines six social-media strategies for increasing your exposure reach during the summer.
HubSpot offers the Ultimate Guide to Instagram Marketing.
Jayson DeMers of Forbes delineates seven hard truths about social-media marketing.
IGV lists four reasons why your business should seek video endorsements for your products.
This Forbes article explores 13 content-marketing strategies to choose from, along with advice from
entrepreneurs and business leaders who have been successful in differentiating their brands by creating
unique and exciting content.
This article from Entrepreneur provides several thought-provoking pointers on how to collect data from your customers without being creepy, along with tips on how to make privacy policies less invasive.
<u>PCMag</u> explains how you can have online charisma without crossing any lines.
In an interview with Forbes, Elena Hansen of SWIM Social recounts how she has effectively pushed her voice
to the top of the pack.
A Clutch.co survey asks small businesses how they are using social media in 2018.
Here's another great guide to a popular social-media platform: "Snapchat Usage and Advertising: A
Marketer's Guide to Maximizing Returns from Snapchat."
Forbes magazine gives an overview of digital marketing trends in 2018.
Finally, here's an article about Facebook marketing strategies and another about the mystifying world of
hashtags: "Effective Facebook Marketing Strategies for 2018" by The Balance and "How To Use Hashtags On
Every Social Media Network" by Sprout Social.