

**MPR Supply Company Presents:
Educational Classes for the
Landscape and Irrigation Industry
January 28, 2026**

Class Descriptions:

AM Session Class # MPR01261-P (2 PEU's)

How to use Water Management as a Service - 1 hr. James Williams (Rain Bird)
Updated technology from Rain Bird and how to sell it to an Unsellable Generation.

Sizing the Perfect Pump - 1 hr. Zach Hawkins – Flint & Walling
This class will go over the 5 basics of how to calculate the Total Dynamic Head and select the perfect pump for your projects.

Kichler Lighting: Adjusting the Future - 1 hr. Kristin Watkins Prism Sales
This class will discuss how new products can change how you sell landscape lighting.

Post COVID Supply Chain Slowdown- 1 hr. Matt Bruns – Toro
This Class will go over the challenges for manufacturers and the rest of us after COVID changed the world's supply chain of goods and the labor force.

PM Session Class # MPR01262-P (1 PEU)

Permanent Architectural Lighting - 1 hr. Curtis Butts (Dauer)
This class will discuss Omni Permanent Architectural Lighting by Dauer plus basic design & installation practices.

Add a Touch of Water to Your Landscapes - 1 hr. Chris Wilson – Aquascape Inc.
This class will go over how to sell and install small decorative fountains in your landscape installations for added profits!

TRADE SHOW- ALL DAY Class # : MPR01263-P (.5 PEU's)

The Trade Show will have many vendors with many new products on display. Talk to our vendors between classes and during lunch!

**Location: Sunset Event Space
10705 Watson Rd.
St. Louis, MO 63127**

MPR SUPPLY COMPANY

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Landscape & Irrigation Industry
January 28, 2026

Sunset Event Space - 10705 Watson Rd. - St. Louis, MO 63127

AGENDA

| <u>TIME</u> | <u>DESCRIPTION</u> | <u>SPEAKER</u> |
|-------------------|---|--------------------------------|
| <u>AM SESSION</u> | | |
| 7:00-8:00 AM | <u>Registration/Continental Breakfast</u> | Trade Show Opens |
| 8:00-9:00 AM | <u>How to use Water Management as a Service</u> | James Williams - (Rain Bird) |
| 9:00-10:00 AM | <u>Kichler Lighting: Adjusting the Future</u> | Kristin Watkins (Kichler) |
| 10:00-11:00 AM | <u>Sizing the Perfect Pump</u> | Zach Hawkins (Flint & Walling) |
| 11:00-12:00 PM | <u>Post COVID Supply Chain Slowdown</u> | Matt Bruns (Toro) |
| 12:00-1:00 pm | Lunch Break | |
| <u>PM SESSION</u> | | |
| 1:00-2:00 pm | <u>Permanent Architectural Lighting</u> | Curtis Butts (Dauer) |
| 2:00-3:00 PM | <u>Add a Touch of Water to Your Landscapes</u> | Chris Wilson (Aquascape) |

TRADE SHOW- OPEN ALL DAY

**(3-1/2 PEU's available for attending all classes)*

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