



SKÅL

INTERNATIONAL
Connecting Tourism Globally

CANDIDATES FOR ELECTIONS 2024





SKÅL

INTERNATIONAL

Connecting Tourism Globally

FOR VICE PRESIDENT 2025/PRESIDENT ELECT 2026

Andres Hayes

Skål International

Washington D.C.

Region 1

United States of America

Video presentation

Mohan NSN

Skål International

Hyderabad

Region 10

India

Video presentation





EXECUTIVE PROFILE

ANDRES O. HAYES

INTERNATIONAL BUSINESS CONSULTANT

GLOBAL TRAVEL, HOSPITALITY & TOURISM STRATEGIST

International Business Development, and Hospitality/Tourism Professional Performance-driven business leader with demonstrated success in identifying and accessing new international markets and customer bases while developing and sustaining existing revenue streams. Highly developed skills in project management, problem-solving, relationship building, and international relations.

Dedicated to enhancing team and organizational performance.

Fluent in Spanish, English, Portuguese, and conversational in French.

CAREER

- Founder & CEO - Airtifae Group, AH Consulting Firm & AOH Productions - 2007 to Present
- Director of International Trade and Commerce Government of the District of Columbia, Office of the Deputy Mayor Planning & Economic Development - 2019 to 2022
- General Manager - The Mansion on O, Washington, DC - 2013 to 2015
- General Manager - B. Smith's Restaurant, Washington, DC - 2009 to 2013
- Senior V.P. - Transworld Payment Solutions; V.P. Bus. Dev - Cayman National Bank; Visa International - 1989 to 2006

CORE COMPETENCIES

- International Trade Missions
- International Business Management
- International Business Development
- Brand Management
- TeamBuilding/Training
- StrategicPlanning
- Operational Excellence
- CustomerRelationsManagement
- BudgetPlanning
- Project Management

GLOBAL IMPACT

- Speaker, Goa Tourism Conference 2024
- Speaker, WEW Elevation Acceleration 2023
- Speaker, Horasis Global Conference 2023
- Speaker, ICSB Annual Conference 2023
- Speaker, Hospitality Forum Wash. DC 2020
- Speaker, Budapest Tourism Day 2018

STAY CONNECTED



202-604-0070



andres.hayes@airtifaegroup.com



airtifaegroup.com



Washington, DC & UAE

BOARD SERVICE & AFFILIATIONS

- DC Chamber of Commerce Board Member
- Tabard Corporation Board of Directors
- Skål International Board
- Greater Washington Hispanic Chamber of Commerce Board Member
- Education for Sharing USA Board
- Education for Sharing Global Board
- Advisory Committee Carlos Rosario International Charter School
- Women Elevating Women Advisory Council
- International Committee DC Chamber of Commerce
- Skål International - President DC Club

AWARDS & RECOGNITION

- 2023 Visionary Men – Women Elevating Women
- 2022 Designation Ex-Officio Member of the Virginia/DC Export Council by Mrs. Gina Raimondo, United States of America Secretary of Commerce
- 2022 Special Recognition - The Honorable Muriel Bowser, Mayor of Washington, DC
- 2022 Special Recognition - H.H. Princess Lalla Joumala from the Kingdom of Morocco
- 2022 ICSB Global Excellence Award: City Partnership and Support
- 2021 Busy Bee Award Honoree the Deputy Mayor for Planning and Economic Development
- 2019 Rookie of the Year Award Honoree - the Deputy Mayor for Planning and Economic Development
- 2018 Cornerstone Award Honoree - Council Member at Large Anita Bonds
- 2018 Honorable Visitor of San Salvador Presented by the City Mayor Mr. Ernesto Muyschondt Garcia-Prieto
- 2018 President Skål International, DC Chapter*



ANDRES O. HAYES

SKÅL INTERNATIONAL CURRICULUM VITAE

MEMBERSHIP - MAY 2013

Accepted to Active Membership in SKÅL International Washington, DC

OFFICE HELD - CLUB WASHINGTON, DC:

2020-2021 Senior SKAL International USA Representative - Washington, DC

2020 -2019 Junior SKAL International USA Representative - Washington, DC

2018 - 2019 President

2017 - 2018 Vice President

2016 - 2018 Secretary

2015 - 2016 Membership Committee

2014 - 2015 Restaurant Committee

OFFICE HELD - SKÅL INTERNATIONAL:

Board of Directors 2023-2024 Director

2024 Director-Region 1

COMMITTEES - SKÅL INTERNATIONAL

2024 World Congress-Portfolio

2023 Advocacy Global Partnerships and Trade Shows-Portfolio

2022-2023 Tourism Sub-Committee Co-chair

WORLD CONGRESSES ATTENDED

2023 Malaga, Spain

2022 Opatija, Croatia

2021 Virtual World Congress

2018 Mombasa, Kenya

2017 Hyderabad, India

2016 Monaco

2015 Torremolinos, Spain

NAASC CONGRESS:

2024 Winnipeg, Canada

2023 Mexico City, Mexico

2022 Orlando, Florida

2018 Cancun, Mexico

SKÅL INT'L USA WINTER MEETING:

2024 Atlanta, Georgia

2023 Nashville, Tennessee

2022 Little Rock, Arkansas

2018 Raleigh, North Carolina

NATIONAL COMMITTEE MEETINGS:

2024 Perth, Australia - Australia National Committee

2024 Santa Fe, Argentina - Congreso

Latinoamericano de Clubes de Skål

2023 Huatulco Mexico, Mexico National Committee

Mohan N.S.N. - Professional CV

Profile: Mohan N.S.N. is a seasoned strategist, implementer, and achiever with over 32 years of multicultural experience in leading strategic business unit operations. He has a proven ability to set up teams and operations from scratch, demonstrating expertise in sales & marketing, training, and development across various geographical locations and levels. As a globe-trotter, he has completed over 100 international sorties for tourism and hospitality.

Professional Experience:

CEO, Kennedy Holidays, Hyderabad *(September 2012 - Present)*

- Founded Kennedy Holidays, catering to the holiday needs of niche clients from India to around the globe.
- Known for suggesting innovative, out-of-the-box travel ideas.
- Invited to the International Luxury Travel Mart (ILTM) in Cannes for 11 consecutive years. Kennedy Holidays is one of the 42 companies invited, recognized as a well-known name in the global luxury market.

Associate Vice President, South India, Cox and Kings Ltd., Hyderabad *(November 2010 - September 2012)*

Head of Operations (Asia and Pacific Region), ACS, Gemini Group, Hyderabad *(January 2009 - November 2010)*

Area Manager (South), Sahara Global Travel, Hyderabad *(October 2005 - December 2008)*

Manager of Leisure and Business Travel, TCI, Hyderabad *(July 2004 - October 2005)*

Joint Manager, South India, Goodwill Travels, Chennai *(April 1997 - June 2004)*

Senior Manager of Operations, Maxim Travels, Chennai *(September 1995 - April 1997)*

Manager of Development & Customer Relations, Sanmac Group of Companies, Chennai *(August 1994 - September 1995)*

Senior Executive of Commercial, East-West Airlines, Chennai *(December 1992 - August 1994)*

Awards and Honors:

- Fellow of the International Institute of Hotel Management (IIHM) in 2021.
- Most Inspirational Leader 2023 by the International Hospitality Council, London - IIHM.
- Honored on the IIHM Honours List for Restaurant, Hotel, and Travel 2024 by the International Hospitality Council, London.

Skills:

- Strategic Planning
- Sales & Marketing
- Training & Development
- Business Development
- Quality Standards Enhancement

- Leadership & Creative Insights
- Engagement Plan Formulation

Areas of Expertise:

- Tourism and Hospitality
- Team and Operations Setup
- Multi-Cultural Experience
- Cross-Functional Environment Management

Executive Profile:

- **Strategic Planner:** Over 32 years of extensive experience in a cross-functional environment, devising and implementing optimum business strategies to enhance new project development, business development, and quality standards across all departments.
- **Hospitality Expertise:** Founded Kennedy Holidays, catering to the holiday needs of niche clients from India to around the globe, suggesting innovative travel ideas.
- **Thought Leadership:** Demonstrated excellence in account mining, pre-sales, B2B marketing, and managing cross-functional teams to deliver successful client engagement models.
- **Operational Excellence:** Expertise in developing Key Opinion Leaders (KOL) within a highly specialized marketplace, driving key operational, process, and profit improvements through people motivation and development, with a focus on positive performance impact and talent retention.
- **Commercial Acumen:** Strong commercial judgment with success in streamlining operations, focusing on top-line and bottom-line performance, cost control, and ensuring the highest level of customer satisfaction.
- **Project Management:** Recognized leader with confidence to drive project management, including market identification for new stores, vendor selection, sales projection, penetration, contract management, ROI calculation, brand analysis, team hiring, and successful handover.
- **Technological Transformation:** Strong understanding of new technologies and the competitive ecosystem, with proven success in streamlining operations and providing technological transformation recommendations.
- **Client Engagement:** Fostered lasting relationships and promoted organic growth in distribution intermediaries/channel partners through strategic analyses and consultative solutions.
- **Quality Management:** Displayed paramount efforts in setting up and rolling out successful quality management in a service environment, consistently exceeding expectations and goals through enduring customer relationships.
- **Leadership & Innovation:** Performance-driven professional with comprehensive understanding of business operations and strengths in efficient operations and client servicing. An enterprising leader capable of cultivating an environment that thrives on innovation and knowledge sharing.

Key Impact Areas:

- Strategic Business Planning & Leadership
- Market Research
- Policy/SOP Formulation
- Business Expansion & Growth
- Product Distribution Strategy
- Stakeholder Engagements (Client/Business)

- Profitability & Revenue Management
- Strategic Alliances
- Turnaround Management
- Go-to-Market Strategies
- Brand Development

Key Skills:

- Communicator
- Collaborator
- Intuitive Innovator
- SEM Analytical
- Motivator
- Team Builder

Mohan N.S.N. career is marked by strategic planning, leadership, and innovation, making significant contributions to the global tourism and hospitality industry and well known around the globe in the hospitality and tourism Industry

Mohan N.S.N.

#MOHAN4VICEPRESIDENT



Dear Sisters and Brothers of Skål International,

Greetings from Hyderabad, India!

I am honored to serve as a devoted 24/7 worker for our beloved organization, Skål International, seeking your support and Vote to be your Transformation Future Vice President 2025 and President Elect 2026, and the current Director of Finance for Skål International, I am elated to share a summary of my achievements and experience within the organization.



SUMMARY OF ACHIEVEMENTS AND EXPERIENCE IN SKÅL INTERNATIONAL

CONGRESS ATTENDANCE AND INVOLVEMENT

Attended 16 congresses including international, Asian, Skål India, Skål Australia, Skål New Zealand, and NASC (North American Skål Congress).

PUBLIC RELATIONS & LEADERSHIP

Elected to Skål International Directorship (2022 October in Croatia): Before the governance changes, this election was conducted by the worldwide membership, not just from the region, showcasing broad-based support and recognition on a global scale.

2013-2022: Member, Skål International Hyderabad.

2013-2018: Director, Communications & PR, Skål International Hyderabad

2013-2018: Web Administrator, Skål International Hyderabad

2013-2017: Member, Organizing Committee for the 2016 and 2017 both bids for Skål International World Congress held in Hyderabad 2017. Handled hotel inventory, coordinated with international and Indian Skålleagues, coordinated with content for the Congress website, and liaised with Spain Headquarters. In charge of the entire Congress bid campaign, travelled to New York, Mexico City, Monaco, Torremolinos, Bahrain, Manila, Sydney, and Toronto.

2016-2018: Director, Communications & PR, Skål International India

2017-2019: Director, Communications & PR, Skål International Asia Area

2020-2022: President, Skål International Hyderabad

Awarded the Skål International Ambassador of the Year in Mombasa 2018

2023: Director - Technology, Innovation, and Special Projects, Skål International

2024: Director - Finance, Skål International

SOCIAL MEDIA ADMINISTRATION

Skål International Facebook Admin (4 years): Managed and contributed to the organization's social media presence.

Campaign Coordination

2017 SKÅL HYDERABAD CONGRESS BID

Managed PR, hotel room procurement, and served as the main contact for global and Indian Skål members regarding any special request, working tirelessly around the clock. One point of contact for International and Indian Skålleagues, responding to all their queries.

In charge of coordinating with International and Indian clubs for support in the first and final round of voting in procurement support

2016 Bid Campaign: Coordinated efforts to secure the bid.

CONGRESS AND EVENT COORDINATION

Congress Bids Coordination: Worked closely with Skål HQ on bids and provided inputs for the 2017 Hyderabad congress website. Coordinated daily with the events congress PCO. Portfolio Management

Special Projects, Innovation, Technology, and Finance: Implemented innovative financial management strategies, achieving surplus and savings. Guided the team towards financial stability with robust finance and strong investment suggestions. Finance Portfolio

Prepared achievable goals within my portfolio area for the 2024 period, aligning with the portfolio’s terms of reference and SMART criteria, guiding my work throughout the year.

TOP PRIORITY OBJECTIVES

IMPROVED EFFICIENCY

- 1. Financial Control
- 2. Optimum Utilization of Funds
- 3. Financial Stability
- 4. Increased Revenue
- 5. Increased Productivity
- 6. Defining Objectives in the Finance Portfolio

FINANCIAL STABILITY

Budget Monitoring: Monitoring budgetary variances with a maximum variance of (+5%).
Management of Receivables (Clubs): Targeting 80% fees collected by 15/03/2024, 90% by 15/04/2024, and 100% by 30/04/2024. Incentivizing timely payment from clubs.

INCREASE PRODUCTIVITY

Reducing Bureaucracy in Processes: Aiming for a 50% reduction in overtime hours in 2024.
Ensuring the Right Digital Tools: Improving the quality of service provided based on tickets solved for members and officers.

FINANCIAL CONTROL

Internal Auditing, Budgeting, and Forecasting: Strengthening these aspects by monitoring real-time data and overseeing financial compliance. Introducing AI and Robotic Process Automation (RPA) to eliminate manual tasks and build innovation-friendly financial infrastructure.

GLOBAL ENGAGEMENT

- **Active Participation in Global AGAs:** Engaged in AGAs across Asia, Australia, New Zealand, and India.
- **Turkey Visits:** Visited the earthquake epicenter in Hatay and Adana provinces.

RECOGNITION AND AWARDS

- **Ambassador of the Year 2018:** Awarded at the Skål International Congress in Mombasa, Kenya.
- **Renowned for Work Ethics and Oration:** Recognized for dedication to Skål and strong work ethics.

INDUSTRY EXPERIENCE

- **Over Three Decades in the Travel Industry:** Headed multinational and national companies in South India.
- **Owner of a Luxury Travel Company Kennedy Holidays:** Successfully running a luxury travel company for the past 12 years.
- **Headed multinationals and nationals as Head of South India, VP, and Regional Manager positions in the past.**
- **International Luxury Travel Mart (ILTM):** Invited to participate in the world's largest luxury tourism trade show.

PERSONAL NOTE

I am a passionate Skålleague member known for promoting Skål congresses globally. During my humanitarian visit to Turkey in 2023, I touched many hearts by visiting the earthquake epicenter in Hatay and Adana xprovinces and offering prayers with the Skål International team. Skål is about friendship, amical networking, and doing business with friends. Despite Skål's 90-year history, from 1934 we have yet to have a President or Vice President from India being the second largest region with 1219 members with 17 clubs

In the past two years, I have visited Europe several times and traveled to Asia, New Zealand, and Australia for AGMs and meetings. I have never missed an Executive Board meet or any special meetings, demonstrating my unwavering commitment as a 24/7 Skalleague. Have never missed an International Congress from 2013 till date except the one in 2019.

MANIFESTO SUMMARY FOR SKÅL INTERNATIONAL

1. Building Bridges:

Enhance connections within the Skål community and with external partners.
Foster stronger relationships and collaborations to benefit all members.

2. Real-Time Networking:

Implement strategies and tools for immediate and effective communication.
Facilitate dynamic networking opportunities among members.

3. Complete Transparency:

Ensure openness and clarity in all organizational operations and decision-making.
Promote accountability and trust within the organization.

4. Creating New Opportunities:

Identify and develop new avenues for growth and engagement.
Expand the range of activities and initiatives to involve more members.

5. Involving Luxury Travel Shows:

Integrate high-end travel shows into Skål's activities.
Increase visibility and opportunities for members in the luxury travel sector.

6. Building Robust Finance:

Strengthen the financial foundation through strategic planning and management.
Ensure sustainable funding for Skål's initiatives and operations.

7. Membership Development and Sponsorship:

Focus on growing the membership base through targeted recruitment.
Secure sponsorships to support Skål's programs and activities.

8. Tech-Savvy Team Involvement:

Engage a team proficient in modern technology to drive innovation.
Involve past presidents and vibrant team members to enhance efficiency and creativity.

9. Formation of Committees:

Establish up to six committees dedicated to various aspects of the organization's growth.
Ensure these committees effectively support the needs and goals of Skål and its members.

10. 24/7 Skål:

Commit to being an accessible and responsive leader, ready to listen and address members' concerns at any time.
Act as a transformation leader who values teamwork and collaborative decision-making.

11. Congress Program Implementation:

Plan and execute a congress program that maximizes participation and value for Skålleagues.

Ensure the program is cost-effective and provides substantial benefits to attendees.

12. Simplifying Statutes and By-Laws:

Work towards making the statutes and by-laws more user-friendly.

Adapt the regulations to better support the growth and functionality of Skål.

This comprehensive and forward-thinking manifesto will be officially released in the second week of September 2024, setting a clear path for the future of Skål International.

I assure you complete transparency and pledge to dedicate my heart, soul, and effort to making our organization great again.

Civility is not a form of weakness, and sincerity is always subject to proof. If not us, who? If not now, when?

Together, let's strive for excellence and bring about meaningful change. Remember, I am one of yours. I request your support and vote to make me serve Skål International as your Vice President 2025 & President Elect 2026.

BE THE CHANGE - TOGETHER WE CAN - LETS BEGIN ANEW

Best Regards,



MOHAN N.S.N.

Director of Finance, Skål International - 2024

Director - Technology, Innovation and Special Projects, Skål International - 2023

Candidate - Vice President 2025 & President Elect 2026, Skål International

President, Skål International Hyderabad (2020-2022)

Director - Communications & PR, Skål International Asian Area (2017-2019)

Director - Communications & PR, Skål International India (2016-2018)

Congress Committee, Skål International Hyderabad (2013-2017)

Ambassador of the Year, Skål International - 2018

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India

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FOR DIRECTOR & DEPUTY DIRECTOR

Region 2 | Canada, Bahamas

Jean-François Côté

Skål International
Québec

Canada

Marc Rheaume

Skål International
Calgary

Canada

Term of office: 2 years (2025-2026)

Jean-François Côté

1228, Luxembourg Avenue
Sillery, Quebec
G1S 3Z3

Education

Bachelor's Degree, Communications and Marketing
Laval University 1988-91
Quebec, Canada

Other schools attended

International School of America, Cameroun, Africa
Quebec Seminary, Quebec, Canada
Sainte-Foy College, Quebec, Canada

Media Specialization College
Quebec, Canada

Career

1991-2001
Sales and Marketing director
Select Record Company
Division of Quebecor Media

2001-
Owner Cotico Holdings
Comfort Inn – Quality Inn – Clarion Pointe – Mijuco Hotel management

2001-2019
Owner Hotels Nouvelle-France
More than 100 rooms in Old-Québec

2012 -
Owner, HNF construction, commercial and residential contractor
Licences under my own name

Board

President 2014-
Quebec City Tourism/Destination Quebec Cité

Vice-President, Tourism industry Association of Canada

Vice-President, Quebec Provincial Tourism authority

Board member, Quebec City Aquarium

2011 President, Quebec City Winter Carnival

SKAL

President Quebec City Club
2008-2009

Skal Canada Representative
2009-2014

Skal Canada President 2015

International Skal Councillor for Canada 2017 -2022

Deputy director Region 2 – 2024 – Statutes and By-Law committee

Skal Congresses

El Salvador
Pacific Cruise

Jamaica
Anchorage
Quebec City
Puerto Vallarta
Bermuda

Sacramento

Halifax

Riviera Maya

Toronto

Playa Mujeres

Hawaii

Orlando

Winnipeg

South Africa

Croatia

Taiwan

Budapest

New York Cruise

Mexico City

Monaco

Hyderabad

Miami

Croatia

Family and Play

2 boys, 20 and 21

Pilot

Scuba, wake, golf, ski

Marc Rheume

167 Arbour Vista Rd N.W.

Calgary, AB T3G 5G3

Mobile: 403-589-7768

Email: mrheume@hilcanada.com

Marc Rheume is a proven leader who helps companies and organizations achieve their goals by providing clear direction and taking a principled approach in the execution of strong plans.

Summary of Qualifications

Leadership: I am a strong leader who successfully builds strong teams and develops talent for sustainable success. I have rapidly risen to leadership roles in all professional and volunteer organizations I have been involved with. I am principled and clear in developing and pursuing a vision that is meaningful to all stakeholders.

Entrepreneurial: I look for opportunities to grow new business and leverage existing assets to increase profit. For the Four Points Hotel Canmore, I secured a management contract, developed, and operated the hotel to the market leader concurrently while General Manager at the Village Park Inn. Additionally, I repositioned an end of life-cycle hotel (Hospitality Inn) to a Delta, leveraging a strong physical asset to grow market share, profit, and market value.

Strategic: I develop strong strategies that succeed. I created strategic plans for the hotels I have run that have sustained them as market leaders. As a consultant, I helped develop strategic plans for several destinations (Green Bay WI, Clackamas County Oregon, Hampton Virginia) that were successfully implemented. I consulted on a wine tourism strategy for the Washington State Wine Commission.

Business Development: I have strong marketing skills that I have used to grow or establish each hotel I have managed into the market leader. I co-developed a wine tourism practice that earned as clients Tri-Cities and Yakima in Washington, as well as the Washington State Wine Commission.

Managerial: I have strong people management skills on both a micro level (direct reports) and macro level (managing the human resources of an organization to achieve the business goals). I have strong organizational skills, as demonstrated in my roles in the effort to bring the 2005 World's Fair to Calgary, a large logistical operation.

Communicator: I communicate effectively both verbally and in writing. I communicate with purpose, to align the organization to achieve its goals and clearly identify each person's role. I am a strong public speaker, comfortable in large or small settings.

Education

1980-1984 University of Calgary

Bachelor of Arts (History)

Additional Courses and Training

- L3 – Leadership Workshop – Monterey CA. (2011)
- High Performance Negotiating – University of Calgary (2005)
- How to Write a Business Plan – Canadian Management Centre (2001)
- Using a Balanced Scorecard to Implement a Strategic Plan – Canadian Management Centre (2001)
- Total Quality Customer Service – Banff Centre for Management (1992)
- Managing Change – Banff Centre for Management (1989)
- Principles of Accounting – University of Calgary (1987)
- Advanced Marketing Management – Banff Centre for Management (1987)

Professional Experience

1980-Present Hospitality Inns Ltd. Calgary, AB

2000- Present: Vice President

- Re-positioned Best Western Hospitality Inn to Delta Calgary South, realizing increase in market value in excess of \$30 million.
- Oversaw the divestiture of Best Western Village Park Inn for strategic opportunities.
- Developed Holiday Inn Express Courtenay-Comox under a management contract.
- Responsible for asset management, including capital planning and asset utilization.
- Responsible for strategic planning and business development.

1986-1999 General Manager – Best Western Village Park Inn

- Set up management contract division for Hospitality Inns Ltd. and secured the contract for the new build Four Points Hotel Canmore.
- Maintained the hotel as the market leader in rate and occupancy throughout my tenure.

1980–1986 Various Positions - Hospitality Inns Ltd.

- I worked my way up from Bellman to Assistant Manager over this period, while learning all operational aspects of the business.

Additional Professional Affiliations & Activities

2023	International Skal Councillor - Canada
2022	President, Skal International Canada
2009 – 2023:	Skal International Canada Board of Directors
2005 – 2009:	Chairman – Destination Marketing Fee Committee, Calgary. An elected position that oversaw the implementation of the DMF in Calgary.
2005 – 2016:	Calgary Hotel Association Board of Directors
2005 – 2009:	Tourism Calgary Board of Directors
1998 – 2006:	Associate, Destination Consultancy Group Provided strategic planning to destinations.
1996 – 2016:	Chairman – Southern Alberta Institute of Technology Hotel & Resort Management Advisory Committee
1992 – 1993	President – Calgary Hotel Association
1989 – 1997	Canada 2005 Expo Corporation 1989-1995 Treasurer 1995-1997 Co-Chair (Western Europe) of the International Relations Committee

Marc Rheume

Calgary, AB

Skal Experience

I have been part of the Skal movement for over 20 years, all in Calgary. I joined the Board of the Calgary Club in 2002, and have been on the Board for all but 3 years since. I was the Co-Chair of the organizing committee for the NAASC held in Calgary in 2005, which was very successful in terms of attendance, delegate satisfaction, and financially. I served as Club President in Calgary in 2006.

I started attending NAASC in 2003 in El Salvador, with an intent to learn about Congresses in advance of Calgary's Congress. I have attended NAASC (and now NASC) in Louisville, Calgary, San Diego Cruise, Quebec City, Puerto Vallarta, Bermuda, Sacramento, Halifax, Riviera Maya, Boise, Toronto, Cancun, Hawaii, Orlando and Mexico City. I attended the World Congress of 2006 in Pattaya Thailand and 2022 in Opatija Croatia.

I have been active in Skal beyond my Club for many years. I represented Calgary and met in Chicago in 2005 with a group of Skalleagues who were trying to introduce a better way of integrating business to business efforts into both the Congresses and every day Skal.

I joined the Board of Skal Canada in 2010, and have been active on Committees, as Vice President for four years, and as President in 2022. I was elected and served as International Skal Councillor for Canada in 2023.

I was elected as the Director for Region 2 for 2024, and am currently serving as the Director of Statutes & Bylaws.



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FOR DIRECTOR & DEPUTY DIRECTOR

Region 3 | Mexico

**Maria Angelica Angon
Cano**

Skål International
Bahias de Huatulco

Enrique Flores

Skål International
Puerto Vallarta-Riviera
Nayarit

Term of office: 2 years (2025-2026)



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Mnz. 12, Sector "O" Celular 958 100 4685
Santa Cruz Huatulco,
Oaxaca México.
cp. 70988
Email:
aangonc@outlook.com

María Angélica Angón Cano

Experta en industria de la hospitalidad a nivel Gerencial, probada trayectoria de éxito con resultados sostenidos. Fuerte liderazgo y capacidad para formar equipos de alto desempeño, enfocada en crecer y desarrollar talentos, Líder dinámica con mentalidad ganadora, unidad, energía, entusiasmo y pasión utilizando el pensamiento estratégico y espíritu emprendedor.

He participado en apertura de Hoteles, siendo en 2 de ellos líder de proyecto. A lo largo de mi trayectoria hemos logrado diferentes reconocimientos y certificaciones para los hoteles donde he sido responsable, cumpliendo una cultura organizacional enfocada a la excelencia.

Actividades dirigidas a la Sustentabilidad y cuidado del entorno.
Presidente Nacional de Skål International México 2023

Idiomas: español, inglés
 Frances e italiano (Básico)

Educación:

- ✓ Licenciado en Turismo Especialidad en Hotelería (Escuela Superior de Turismo IPN)
- ✓ Maestría en planeación y desarrollo turístico (EST)
- ✓ Diplomado en Administración Hotelera (ITESM)
- ✓ Certificación en el idioma inglés por la Universidad de Cambridge
- ✓ Master Certificate in Hospitality Management (Cornell University)
- ✓ Certificación Sommelier Maitra du Vin (Colegio Mexicano del Vino)
- ✓ Diplomado en Vinos Italianos (actualmente estudiando)

Experiencia

Profesional [Secrets Huatulco Resort & Spa](#)
 (399 Suites, Unlimited Luxury)
 2011 a la fecha

[Dreams Huatulco Resort & Spa](#)
(421 rooms, Unlimited Luxury)
2008 a la fecha

Gerente General

- Responsable de la operación de 2 Hoteles simultáneamente (Total 820 habitaciones) Implementando la gestión administrativa y operativa con planeación estratégica (Balance Scorecard) con seguimiento a indicadores para el logro de las metas establecidas en los ámbitos financiero, de cliente, procesos, de innovación y desarrollo.

Logros:

- ✓ Golden Apple Award
- ✓ 4 diamonds AAA
- ✓ Price Travel Trophy
- ✓ The Travel Weekly Magelland Awards
- ✓ 5 Star Diamond Award The American Academy of Hospitality Sciences
- ✓ RCI Gold Crown Resort
- ✓ RCI Excellence in Service
- ✓ RCI Premier Plus All Inclusive
- ✓ TripAdvisor Travelers Choice
- ✓ Distintivo H
- ✓ Distintivo S
- ✓ Cristal Food Check Certification
- ✓ Safety Check, Aqua Check, Pool Check, Crisis Check Certifications
- ✓ Rainforest Alliance Certification logrando las mejores calificaciones obtenidas por esta certificación en sustentabilidad con 100 puntos
- ✓ Certificación Preferred By Nature
- ✓ Creación del Festival del Vino 2013 a la fecha.
- ✓ Creación Festival del alebrije 2015 a la fecha (cultura, arte y gastronomía)
- ✓ Implementación de las Mezcalerías en los Hoteles generando ingresos No paquete y la Experiencia del huésped
- ✓ Wine Spectator para-Dreams y Secrets Huatulco 2019 al 2024.

Otras Actividades

- ✓ Presidente de la Asociación de Hoteles y Moteles de Bahías de Huatulco 2024
- ✓ Club Skål International México (Profesionales en Turismo) Presidente Nacional 2023
- ✓ Patronato Centros de Integración Juvenil Huatulco (CIJ) Presidente 2015 a la fecha
- ✓ Consejo Asesor del Parque Nacional Huatulco
- ✓ Miembro del Campamento Tortuguero de Huatulco
- ✓ Miembro del Comité de Fauna Silvestre
- ✓ Miembro del Comité de Playas Limpias y Certificación Blue Flag
- ✓ Miembro del Equipo Verde Huatulco para la certificación Earthcheck del destino

Deportes

- ✓ Stand Up Paddle Board
- ✓ Nado
- ✓ Golf



Trayectoria Skål

María Angélica Angón Cano

Ocupación: Hotelería (Dirección)

Teléfono: 52 958 1004685

Email aangonc@outlook.com

Nacionalidad Mexicana

- ✓ Presidente del Club Skål International 677 Bahías de Huatulco, 2016 al 2018
- ✓ Premio Mejor Junta Nacional 2016, siendo presidente del club
- ✓ Vocal de Sostenibilidad Skål International México en 2016 y 2017
- ✓ Club del año Skål México 2017 siendo presidente del club
- ✓ Club del año Skål Mundial 2017-2018 Trofeo Michael J O`Flynn Siendo Presidente del club
- ✓ Skålega del año en México, Medalla Rafael Millán 2018
- ✓ Tesorera Nacional Skål International México 2018 y 2019
- ✓ Segundo Vicepresidente Skål International México 2020
- ✓ Primer Vicepresidente Skål International México 2021 y 2022
- ✓ Presidente Nacional Skål International México 2023
- ✓ **Apertura de 2 nuevos Clubes;** Club Skål International Bernal 746 y Club Skål International Tlaxcala 749 en 2023.
- ✓ Lograr que los clubs de Mazatlán, Monterrey y Veracruz, incorporaran mujeres en sus clubes, para así el **100% de los clubs con Skålegas mujeres en México**, impulsando la inclusión y respeto.
- ✓ Participación activa, en los Congresos Mundiales de Skål International: Hyderabad, India en 2017, Mombasa, Kenia en 2018, Miami, Estados Unidos 2019 y Rijeka - Opatija en Croacia 2022, Málaga España 2023 y próximamente en Izmir Turquía 2024.
- ✓ Orden “**Orden del Mérito Skål**” 2023 Por Skål International.
- ✓ Actualmente Miembro del Comité Skål Internacional de Sostenibilidad 2024.

CURRICULUM VITAE



ENRIQUE FLORES ALTAMIRANO

Paseo de la Marina Marina Las Palmas, Puerto Vallarta, JAL. México 48335

Teléfono: (322) 105-7911 E-mail: efloresaltamirano@gmail.com

Carrera: 40 años de experiencia en la Dirección General de empresas.

Objetivo: Continuar realizando actividades que generen valor en mi entorno, colaborando en espacios donde la aplicación de mis habilidades y experiencia puedan ser útiles para las empresas en donde asesoro y para la sociedad donde convivo.

Nacionalidad: Mexicano

Idiomas: Español e Inglés

EXPERIENCIA PROFESIONAL

Abril 2024 a la fecha: Presidente del Consejo -Consejero Delegado y Socio. *México Travel Group.*

Junio 2017 a Abr 2024: Presidente del Consejo -Director General y Socio. *México Travel Group.*
Grupo empresarial en Mexico dedicado principalmente a la administración y operación de servicios turísticos y transportación aeroportuaria a través de sus empresas **Mexico Travel Solutions, Gray Line Vallarta y Gray Line Los Cabos**. Conformado además por las siguientes empresas:
Inteligia .- Desarrollo de Software y Tecnología
Saite .- Embotellamiento y comercialización de Destilados agave
Super Shuttle.- Master Franchiser para América Latina
Travel Air S.- Servicios Turísticos a Aerolíneas
Gotravel Club.- Generación de leads para Desarrollos Turísticos

Mayo 2016 a 2017: Director General y Socio. *México Travel Solutions.* Empresa en el caribe mexicano dedicada a la administración y operación de servicios turísticos y transportación aeroportuaria, call center, concesiones en hoteles y programas de marketing off line para Expedia Inc, atendiendo a todos sus pasajeras a los destinos de Cancun, Riviera Maya, Cozumel y Mérida.

Febrero 2014 a 2017: Director General y Socio. *Nogalito Eco Park.* Operadora de un parque Eco-turístico con servicio de 11 líneas de tirolesas, restaurante, actividades de río y montaña, jardín botánico y exposición, degustación y venta de Tequila.

Enero 2008 a 2017: Director General y Socio. *Gray Line Los Cabos y Puerto Vallarta.* Empresa dedicada a la administración y operación de servicios turísticos y transportación aeroportuaria, call center, concesiones en hoteles y programas de marketing off line para agencias de viaje y mayoristas nacionales y extranjeros.

Enero 1999 a 2008: Director General y Socio. *Gray Line Cancun, S.A. de C.V.* Empresa en Cancun dedicada a la operación de excursiones terrestres en la zona dando servicio a turistas nacionales e internacionales que visitan este destino.

- Enero 1995 a Diciembre 1998:** Gerente General. *Senda División Turismo.* Grupo Senda es una empresa multinacional especializada en el giro del autotransporte. La división de turismo esta enfocada a la renta de autobuses, turismo receptivo, servicios vacacionales y el manejo de transportación para eventos, congresos y convenciones.
- Noviembre 1992 a Jun 1999:** Director Asociado. *Turismonterrey, S.A. de C.V.*
Agencia de viajes minorista y operadora Mayorista ubicada en Monterrey.
- Julio 1988 - Diciembre 1994:** Director General. *Operadora Turística Intercontinental, S.A. de C.V.*
Operador Mayorista que comercializa producto turístico para viajeros de México hacia Estados Unidos, Canadá, Europa, Sudamérica y el Caribe.

ESTUDIOS

Universitarios: Instituto Tecnológico y de Estudios Superiores de Monterrey.
1979 – 1983
Titulo: Ingeniero Mecánico Administrador

Maestría: Maestría en Administración y Finanzas 1984-1985

Diplomados: Ingeniería de Servicios UDEM 1997
Mindfulness, Instructor Facilitador REDEA 2013-2014

Cursos, Congresos y Seminarios:

- 5 Seminarios en Ventas y Mercadotecnia 1987 – 1994
- 3 Seminarios en áreas Administrativas y de Liderazgo 1991 - 1996
- 3 Seminarios sobre Servicio y Calidad 1996 – 2001
- 42 participaciones en eventos de comercialización (trade shows) y/o congresos en el ámbito turístico en América y Europa 1988 - 2023
- Travel Marketing Summit Gray Line Worldwide 1996,1998, 2002, 2004, 2006, 2010, 2012, 2014, 2016, 2018
- Seminario “SEO Optimizacion de Sitios Web” 2007
- Curso “Mercadotecnia Online” 2009
- Seminario “Manejo Mercadológico de Redes Sociales” 2014
- Taller “A day of Mindfulness with Diana Winston” MARC UCLA 2013
- Taller “MBSR” Online (UMASS model) 2012
- Taller “Mindfulness Instruction & Training” MWB 2013
- Curso “Mindfulness Teaching” Online (UK) 2014
- Diplomado “Travel on line Marketing” 2017
- Panelista “Expedia Partner Summit” 2018
- Panelista “Los nuevos retos del Marketing Turístico” CICOTUR 2019, 2021

CARGOS HONORIFICOS:

- Fundador Asociación Nacional de Agencias de Viajes, 1992
- Gray Line World Wide Board of Directors member 1996-2002 y 2022 a la fecha
- Banco Banorte, Consejero Regional zona noreste 2018 a la fecha.
- Skal International, Presidente Nacional Mexico 2020 y 2021
- Skal International, Consejero Internacional por Mexico 2023
- Skal International, Director Internacional Region 3 2024

TRAYECTORIA SKAL



ENRIQUE FLORES ALTAMIRANO

Teléfono: (322) 105-7911 E-mail: efloresaltamirano@gmail.com

Carrera: 40 años de experiencia en la Dirección General de empresas.

Nacionalidad: Mexicano

Idiomas: Español e Ingles

TRAYECTORIA

Junio 1994 a Dic 1999:

Skal International Monterrey

Socio activo

Secretario en 1997-1998

Participación en mas de 8 juntas nacionales en ese periodo

Ene 1999 a Ago 2010:

Skal International Cancun

Socio activo

Secretario en 2002-2003

Sep 2010 a la fecha:

Skal International Puerto Vallarta

Socio activo

Vicepresidente 2015

Presidente del Club 398 en 2016 y 2017

Chairman Comité Tecnología Skal Mexico 2017

Vicepresidente Nacional 2018 y 2019

Presidente Nacional Skal Mexico 2020 y 2021

Past President Nacional 2022

Co-Chairman Comité Tecnología Skal International 2022

Consejero Internacional ISC 2023

Director Internacional Region 3 Skal International 2024

PARTICIPACIONES

Sep 2010 a la fecha:

Participación en 26 juntas nacionales en este periodo

Participación en NAASC Puerto Vallarta 2011

Participación en NAASC Isla Mujeres 2018

Participación en Congreso Mundial Mombasa 2018

Participación en Junta medio año ISC Malaga, 2023

Participación en Congreso Mundial Malaga 2023

DISTINCIONES

Obtención Club del ano 2016 Club Skal Puerto Vallarta

Medalla al Mérito Skal Mexico "Rafael Millan" en 2016

Obtención premio al mayor crecimiento 217 Club Skal Puerto Vallarta

Reconocimiento Orden al Merito Skal, 2021 Presidente Bill Rheame

Reconocimiento participación Co-Chairman 2022 SI, Burcin Turkkan



FOR DIRECTOR & DEPUTY DIRECTOR

Region 4 | South/Central America

Argentina, Bolivia, Brazil, Colombia, Ecuador, Panama,
Paraguay, Peru, Uruguay, Venezuela

Julio Sergio Acuña

Skål International
Rosario

Argentina

Armando Chaquiriand

Skål International
Colonia

Uruguay

Term of office: 2 years (2025-2026)

J. Sergio Acuña

Rosario – Argentina

21 / 03 / 1957

Estudios cursados:

- Primario y secundario en Colegio Hermanos de la Instrucción Cristiana Jean Marie de La Mennais. VGG, Rosario
- Asociacion Rosarina de Cultura Inglesa First Certificate B2.
- Universidad Nacional de Rosario. Facultad de Ciencias Veterinarias 4º año.
- Licenciatura en Marketing con orientación en Comunicación y Diseño.

Experiencia laboral

- Laboratorio de especialidades medicas Bernabo Microsules 1977-1981
Subgerente de Ventas para Rosario y región litoral.
- Aire & Sol Turismo Especializado SRL 1982 – 1990 * Socio Gerente.
- Hotel Aspen Ski Bariloche , 1986-1989 Socio Gerente.
- Ozanam Viaggi , Roma Italia 1990 Socio Gerente.
- Delight Places Viajes y Turismo desde 1993 a la actualidad . Titular.

Trayectoria SKAL

- Ingreso al SKAL Internacional Rosario - Argentina en el año 2000.
- 2004-2005 Secretario Skal Rosario.
- 2008-2010 Vicepresidente SKAL Rosario.
- 2010-2012 Presidente SKAL Rosario.
- 2012-2014 Reelecto Presidente SKAL Rosario.
- 2018-2019 Presidente SKAL Rosario.
- 2019- 2021 Presidente Comité Area Sur.
- 2021- 2023 Extension del mandato de Presidente C.A.S. por pandemia.

Concurrencia a Congresos

- Congresos Nacionales y Reuniones de Primavera que se realizaron en las distintas sedes del país:
2003 Jujuy y Cordoba / 2004 Mendoza y La Plata / 2005 Tafi del valle y Rosario / 2006 San Isidro y Puerto Madryn / 2007 Alto Valle y Resistencia / 2008 Buenos Aires y La Plata / 2009 Jujuy y Mar del Plata / 2010 Rosario y Corrientes / 2011 Tucuman y Santa Fe / 2012 Puerto Madryn y Viedma / 2013 La Plata y Rosario / 2014 Villa La Angostura y Mendoza / 2015 Viedma y Villa Carlos Paz / 2016 Mar del Plata y Mendoza / 2017 Buenos Aires y Jujuy / 2018 Resistencia y Tucuman / 2019 Villa la Angostura y Villa Carlos Paz / 2020 La Plata / 2022 Santa Fe y Corrientes / 2023 San Juan / 2024 Santa Fe
- Asistencia a Congresos Latinoamericanos
2003 Foz do Iguazu / 2004 Guatemala / 2005 Montevideo / 2006 Isla Margarita / 2008 Panamá / 2009 Lima / 2010 Quito-Guayaquil / 2011 Asuncion / 2012 Panamá / 2014 Bogota / 2015 Rosario / 2016 El Salvador / 2017 Fortaleza / 2018 Panamá / 2019 Villa La Angostura / 2023 Santa Cruz de la Sierra / 2024 Santa Fe.
- Asistencia a Congresos Mundiales – 2014 Mexico – 2015 Torremolinos

VÍCTOR ARMANDO CHAQUIRIAND
(Montevideo, Uruguay, 1945)

EDUCACIÓN:

Educado en el Instituto Crandon de Montevideo (Primaria y Secundaria)

Preparatorios de agronomía en el IUDEP y 3 años de facultad agronomía (Ciclo Básico) en la Universidad de la República.

Estudios de Administración de Empresas, Marketing, Costos industriales, Relaciones Públicas, Microeconomía, etc. en diversos institutos en Uruguay

TRAYECTORIA PROFESIONAL:

- **SECTOR COMERCIAL:**

- **BAKIRGIAN & Cía. (URUGUAY):** Desde 1968 integrante del Directorio, y ocupando la presidencia a partir de 1976 y hasta la fecha, principal comercio mayorista de textiles en el Uruguay hasta 1975 y luego holding del grupo empresarial.
- **B&C:** Presidente del Directorio desde 1968 hasta 2005 que cesó actividades de informática y artículos electrónicos, con sucursal en la República Argentina.

- **SECTOR INDUSTRIAL:**

- **ITE (Industria Textil del Este S.A.):** Director desde 1968 hasta 2003, y Presidencia del Directorio desde 1976 hasta 2003.
- **ARDEA S.A.,** hilandería de algodón y tejeduría de punto adquirida en 1978, momento en que ocupa la Presidencia del Directorio, hasta su clausura en 2003.
- **ATMA S.A.:** Desde 1971 Vicepresidente del Directorio. A partir del 1976 y hasta la fecha, Presidente del Directorio. Industria líder del plástico en Uruguay.

- **SECTOR TURÍSTICO:**

- **HOTEL NIRVANA S.A. :** Desde 1971 Vicepresidente del Directorio. A partir del 1976 y hasta la fecha, Presidente del Directorio.
- **Agente General de SAS** (Scandinavian Airlines System) en Colonia, Uruguay, desde 1978 hasta 1990, en que la compañía suspendió sus vuelos a Sudamérica.

- **SECTOR AGROPECUARIO:**

- **Productor Agropecuario** desde 1978 hasta la fecha en explotaciones de agricultura y ganadería de carne; Lechería, con fabricación de queso artesanal, hasta 2018.

Perfil muy internacional, viajes frecuentes a diversos estados de Estados Unidos y países de Latinoamérica (México, Panamá, San Martín, Venezuela, Colombia, Brasil, Argentina, Chile, Uruguay), y en los últimos 40 años, pasa varios meses al año en Europa (Portugal, España, Francia, Mónaco, Reino Unido, Países Bajos, Bélgica, Alemania, Suiza, Croacia, Italia, Austria, Grecia, Turquía). Puntualmente, ha visitado varios países de Asia y África.

Este bagaje le ha aportado un alto conocimiento de las distintas costumbres, y una alta sensibilidad para lograr el entendimiento entre personas de diferentes culturas.

Idiomas: Dominio fluido de español, inglés y francés, y nivel básico de portugués e italiano.

TRAYECTORIA EN SKÅL:

Desde 1987: Miembro del Skål Colonia

2005-2007: Vicepresidente del Skål Colonia (Uruguay)

2007-2009: Presidente del Skål Colonia (Uruguay)

2009-2011: Segundo Vicepresidente del Comité Nacional del Skål Uruguay

2011-2013: Primer Vicepresidente del Comité Nacional del Skål Uruguay

2013-2015: Presidente del Comité Nacional del Skål Uruguay

2015-2021: Miembro del Consejo Internacional Skål en representación del Skål Uruguay

Desde 2005, asiste a múltiples congresos nacionales y latinoamericanos, y desde 2009, también a los congresos mundiales.



SKÅL

INTERNATIONAL

Connecting Tourism Globally

FOR DIRECTOR & DEPUTY DIRECTOR

Region 5 | Germany

Franziska Düring
Skål International
München

Toni Ritter
Skål International
Hamburg

Term of office: 2 years (2025-2026)

Franziska Düring

Director of Sales

Personal Info

Address
Jahnstraße 44, D-80469 München

Email
Franziska.Duering@web.de

Date of birth
27.11.1979

Citizenship
Geman

Phone
+491705466374

Place of birth
Hamburg

Skills

Independent mode of operation

Superb problem-solving skills

Proactive, entrepreneurial approach

CRM and Salesforce proficiency

Utilized Troubleshoot Active Directory, Office 365 and the range of the Microsoft Office suites.

Languages

German
Mother tongue

English - C2

Greek - B1

Hobby/Interest

Greek and Bavarian folk dances
Violin; active member of the orchestra
Münchner Filmfoniker
Mountain hiking

Work History

09/2018 - present	Director of Sales Manager <i>Hofbräuhaus München /Wirtshaus Dienstleistungs GmbH, München</i> <ul style="list-style-type: none">• Supervisor and Account Manager B2B and B2C• Teamleader: Reservations, Events and Switchboard• Maintenance of the cultural heritage (Implementation and planning of events)• Organizational Development• Consistently serviced accounts to maintain active contacts and continuously promote profitable offerings.• Forecasted sales and established processes to achieve sales objectives and related metrics.• Achieved sales goals and service targets by cultivating and securing new customer relationships.• Complaint Management
05/2013 - 08/2018	Manager Guide and Tur Development <i>Gray Line Sightseeing Munich / Autobus Oberbayern, Munich</i> <ul style="list-style-type: none">• Guide and Tour Development• Product Development• GrayLine Sightseeing / Münchner Stadtrundfahrten OHG• Achieved sales goals and service targets by cultivating and securing new customer relationships.• Collaborated with sales, marketing and other internal teams to meet shared goals.• Developed deep understanding of customer needs, priorities and pain points to deliver customized service.
01/2012 - 05/2013	Tour Leader <i>GrayLine München OHG, Munich</i>
01/2007 - 04/2013	Field Archaeologist <i>Greece and Germany</i>
01/1998 - present	Contemporary History Speaker / Tour Guide <i>Concentration Camp Menorial Site Dachau, Dachau</i> <p>WWII history at the Dachau Concentration Camp Memorial Site for guests from all over the world (mainly in English and Greek)</p>

Education

2015 - 2016	Tourism and Managment, Diploma <i>Ludwig-Maximilian-Universität, München</i>
2003 - 2009	Classical Archaeology, Magistra Artium (M.A.) <i>Ludwig Maximilian Universität München, National and Kapodestrian University of Athens, University of Cambridge, university of Harvard, Munich, Athens, Cambidge, Harvard</i> <p>Main subject: Classical Archaeology Minor subjects: Ancient History and Egyptology</p>

Volunteering

07/2019	<i>Skål International e.V. Munich</i>
- present	President since 2023/02
	Secretary 2020/02-2023/01
	Member since 2019/07
2010 - present	<i>Member of the Executive Board; Orchestra Filmfoniker Munich</i>

CURRICULUM VITAE

PERSONAL DATA

Toni Ritter

Phone +49 160 991 678 53
E-Mail toniritter@me.com
Date & Place of Birth 29. Oktober 1986, Berlin



PROFESSIONAL EXPERIENCE

08.2023 – today **Axel Hotels & TWO Hotel by Axel**, Berlin
Hotel Manager

10.2020 – 08.2023 **NOVUM Hospitality**, Hamburg
07.2021 – 08.2023
Area General Manager
the niu Keg
the niu Fusion
Select Hotel Tiefenthal
Novum Hotel Graf Moltke
Novum Hotel Hamburg
05.2022 – 08.2023
(Pre-Opening) **Hotel Manager at the niu Yen** (347 rooms)
10.2020 – 04.2022
Hotel Manager at the niu Bricks

03.2014 – 09.2020 **a&o hostels and hotels Hamburg GmbH**, Hamburg
08.2018 – 09.2020
Regional General Manager in Hamburg
08.2019 – 09.2020
General Manager at a&o City
08.2018 – 07.2019
General Manager at a&o Hauptbahnhof
09.2016 – 07.2018
General Manager at a&o City
03.2014 – 08.2016
General Manager at a&o Hauptbahnhof

02.2008 – 10.2009	Deutsche Lufthansa AG , Flughafen Frankfurt am Main Passenger Service Agent
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UNIVERSITY

08.2006 – 07.2009	Bachelor Studies in International Business Management; Heidelberg International Business Academy , Heidelberg
(1993) – 2006	Privates Gymnasium Schloss Buldern, Buldern A-Levels (2,3)

OTHER SKILLS

Languages	German (mother tongue), English (fluent), Spanish (basic)
PC Software	Protel (PMS), Fairplanner/Fairmas. d.vinci, HGK, Lightspeed proficient with the MS Office Package
Drivers license	B

SKÅL ENGAGEMENT

since 01.2024	Director (Region 5) at the Executive Board of Skål International Portfolio: Media, PR, Communication & Branding
04.2019 - 12.2023	National Secretary of Skål International Deutschland e.V.
02.2019 - 12.2023	Board Member of Skål International Hamburg e.V.
since 06.2015	Member of Skål International Hamburg e.V.
AGA Participation	2023 Malaga, Spain 2022 Kvarner, Croatia

Hamburg, 19.08.2024



SKÅL

INTERNATIONAL
Connecting Tourism Globally

FOR DIRECTOR & DEPUTY DIRECTOR

Region 6 | Switzerland

Georges Koch
Skål International
Montreux Vevey

Sonia Spinelli
Skål International
Lugano

Term of office: 2 years (2025-2026)



Georges Koch De la Torre

+41 78 721 45 77

contact@gbsadvisors.com

Swiss / Ecuadorian

Born in 1971

Drive License and car

[linkedin georgeskoch](#)

President Skäl Club

Deputy Director Area 6 Skäl

International

Communication skills

Ability to handle the unexpected

Team spirit

Negotiation skills

Mediation and motivation

Customer oriented

Diplomacy

Hospitality, Tourism, Management, HR, Medical

[EHL](#) | Hotel Management

[UNIL](#) Lausanne University | Languages faculty

License in Gastronomy Gastro-VAUD-VALAIS

French/English/Spanish Fluent | German / Italian B2 | Portuguese A2 | Thai A1

Hospitality | MIRUS | LOYCO | FIDELIO | OPERA | MICROS | IKENTOO

Office | PS | Ai | ADOBE | MS Office

PROFESSIONAL SKILLS

- Opening of 4 & 5* Hotels and school's establishments | Medical, retirement homes, Clinics, Wellness |
- Entrepreneur management | Determination of pricing policy and strategy
- Coordination of development, implementation, management of projects, renovations, and all kind of management.
- Human Resources expert | CCNT - LQA | Coordination COVID
- Promotion and marketing "Q Quality" Swiss tourism quality
- Negotiation with partners, global service management
- Control of hygiene standards | HPCi – HACCP
- General accounting, financial and consulting expert

PROFESSIONAL EXPERIENCES

Director of the community « Les Cubes »

and cultural manager

Immo Differ'ensemble SA

Martigny

2023 – present

Director

[GBS Advisors](#) General Management

Switzerland – Spain

2021 – present

Director

Label [World Peace Routes](#)

Assistant Director

Complex Thermalp Wellness, 2 Alpine hotels

Ovronnaz

2020 - 2021

- General Administration | All departments | HR Management | 180 staff | Development new systems

Manager Martigny Boutique Hotel Martigny - CH

2018 - 2020

- Restaurant & Bar Management | handicap staff Training & coaching | Peruvian Restaurant Development

Hospitality operations and management teacher | Hotel School of Valais Vatel

Martigny

2017 - 2018

Hospitality Teacher | Dusit Thani University Colleague

Thailand

2015 - 2017

"Professor of the year"

Deputy Director | Allamanda Laguna Phuket Resort 4*

Thailand

2014 - 2017

Deputy Director | Hotels Maikhao Dream Hotel Group 5*

Thailand

2013 - 2014

Co-Founder | Director Internships Thailand | Worldwide Internships

Thailand

2009 - 2020

Co-Founder | Director Luxury Hospitality Management LHM Asia

Thailand

2013 - 2018

Co-Founder | Director Events Thailand / The Phuket News

Thailand

2009 - 2014

Operations Manager | Cape Sienna Hotel & Villas 5*

Thailand

2008 - 2010

Restaurant Manager | Andara Hotel - Silk Fine Dining Restaurant 5*

Thailand

2007 - 2008

Hospitality Instructor | Price of Songkhla University

Thailand

2006 - 2014

Restaurant Manager | Kata Group Resorts 5* 3 hotels

Thailand

2005 - 2007

Coffee Specialist | Nestlé Nespresso SA

Lausanne

2003 - 2005

Assistant Manager | CHUV (University Hospital) Logistics and Security

Lausanne

2002 - 2003

Leader Protocol VIP | EXPO 2002 Lake Neuchâtel

Yverdon

2002

Service Assistant | Lausanne Hotel School EHL

Lausanne

2001 - 2002

Management Trainee | Le Meridien Phuket Beach Resort 5*

Thailand

2000 - 2001

ACTIVITIES & ASSOCIATIONS

President Skål Club Montreux –Vevey	www.skalmontreuxvevey.org	Switzerland	2019 - present
Founded in 1934 in Paris 300 Skål Clubs worldwide 86 countries 12800 members Skål International is the only professional organization that promotes international tourism and friendship, bringing together all sectors of the tourism industry.			
Director of the Board of Directors of Skål		Thailand	2010 - 2014
Secretary General for Phuket and Southern, Active member since 2006		Thailand	2008 - 2010
Founder of Thailand & Swiss Panama Hat	www.swisspanamahats.com		2014 - 2018
Member of stamm Valais - AEHL	www.aehl.ch	Switzerland	2018 - present
Private security agent - Auxiliary	Securitas SA	Switzerland	2001 - 2018
Event organization volunteer	5 Continents www.5continents.ch	Switzerland	2018
Liaison agent for tourists and expatriates	Royal Thai Immigration Police	Thailand	2010 - 2017
Co-founder of the Chamber of Commerce	Franco-Thai	Thailand	2016 - 2017
Volunteer fireman	Fire department Lausanne city	Switzerland	1995 - 2005
Officer Swiss Army	Graduate of the Medical Troops	Switzerland	1995 - 2005

HUMANITARIAN / PHILANTHROPY

Volunteer / Transport Handicap Valais www.transporthandicap.ch

Purpose:

Non-profit association. Its philosophy is based on service, solidarity and voluntary work. It helps people with reduced mobility by offering them an adapted transport service.

Volunteer / Worldwide Health Opportunities www.whopp.org

Purpose :

Facilitating organization in collaboration with private entities, NGOs, associations and non-profit foundations that strives to contribute to universal access to high quality and affordable medicines.

Result:

Opening of representations in Ecuador and discussions with other countries in Latin America, more than \$50'000 per year in humanitarian aid.

Volunteer / Progressio Ecuador <http://progressioecuador.org/ecuador-200-90/>

Purpose:

Organization that contributes to inclusive and sustainable development, promotes education, participatory territorial management systems, associative economic activities, organizational strengthening and defends human and nature rights.

Outcome:

Collaboration with local Tourism actors for coordination and management of specific projects with the organization and collaborators in different regions.

References

Mr. Pascal Pupillo, Directeur & Fondateur de RED ZONE Events, Geneva

pascal@redzone.ch +41 78 835 56 76

Mr. Bertrand Gross, Directeur aperture mARTigny Boutique Hotel, CEO Passion Andina

bertrand.gross.pro@gmail.com +41 79 539 60 06

Mr. Nelson Renato Koch, Juriste Confédération Suisse, Centrale de compensation CdC, Geneva

nelsonrenatokoch@zas.admin.ch +41 76 693 17 39

Georges Koch De la Torre
Deputy Director Region 6 Skål International Executive Board
President Skål International Montreux Vevey 5

www.skalmontreuxvevey.org

82nd Skål International World Congress Malaga - Spain

2024

Participation in the Skål congress in Maland on 1 – 5 November 2023, and become part of the Skål International Executive Board 2024 as elected deputy director and committee Co-chair Region 6, Portfolio: Sponsoring & Special Projects

Co-founder of Skål Internacional Quito-Galapagos Ecuador

Opening 2025

Since 2022, with professional in the local industry in Ecuador, I'm part of the co-founder to reopening of Skål Internacional Quito with extension Galapagos.

I travel last year in 2022 to Ecuador to promote the club in the 4 regions of the country, and we create a committee within 5 members: President, Vice-president, secretary, Treasurer and Director of communication, for the moment the request of the creation of the club it's submitted to the ministry of Tourism of Ecuador, and we are waiting for the official approval.

**See image in annexes of the future committee.*

Skål International Switzerland AGM - Assembly of Delegates

2023

On 28 – 29 April 2023, Skål International Montreux Vevey 5, under my supervision, we organize in our beautiful region of the Riviera Vaudoise in the city of Vevey, at Chaplin's Word and Modern Times Hotel the AGM with participation of delegates of whole Switzerland and in the same time we celebrate the 90th years anniversary of the club.

<https://skalmontreuxvevey.org/en/28-29-avril-2023-assemblee-des-deleques/>

**See images in annexes.*

Participation in the Skål International World congress - Croatia

2022

On 13 to 18 October 2022, I participated for my 1st time as president of a Skål Club in the Skål International World congress 2022 in Rijeka – Opatija – Croatia.

<https://www.facebook.com/photo.php?fbid=496743245806689&set=pb.100064130526453.-2207520000.&type=3>

**See images in annexes.*

Twinning Skål Club Montreux –Vevey – Switzerland with Skål International Guayaquil 2022

On 1st June 2022 in Guayaquil - Ecuador, in collaboration with the former president of Skål International Guayaquil Dr. Fabrizio Garcia, we organize the 2nd twinning of Skål International Montreux Vevey 5, we signed the twinning with the president Shirley Rivera and we have the honor to count with the presence of the founder of Skål International Guayaquil Gino Lutz.

On 11 October 2022, I coordinate with Dr. Fabrizio Garcia to come to Switzerland, and we organize for our side the Twinning in one of the best Wineries in Lavaux "Domaine Bovy"

<https://www.facebook.com/photo.php?fbid=449503640530650&set=pb.100064130526453.-2207520000.&type=3>

https://issuu.com/raulsuconotaguevara/docs/2revista_494 page 34

**See images in annexes.*

Twinning Skål International Montreux –Vevey Switzerland with Skål International Tokyo 2019

On 9 August 2019 in Martigny – Switzerland, in coordination with the former Skål International Tokyo president Fabien Clerc, we organize the 1st twinning of Skål Skål International Montreux Vevey 5

<https://www.facebook.com/Skalmontreuxvevey/photos/pb.100064130526453.-2207520000./2622075017816219/?type=3>

**See images in annexes.*

President Skål International Montreux –Vevey - Switzerland 2019 – present

In 2018 for professional reason, I came back to Switzerland, and I was requested to join the Skål International Montreux – Vevey 5, the club in big troubles to be closed, as they was counting less than 10 members, after one month, I was propose the position of President, and further the elections in 2019, I become the president of Skål International Montreux – Vevey 5, I create a complete new committee, web page, new image corporate of the club and logo, Marketing & social medias, promotions, collaborations, increasing membership strategy and young skal membership proposal, now we count more than 30 members, and the only club in Switzerland with 2 twinning's.

<https://skalmontreuxvevey.org/evenements/>
<https://www.facebook.com/Skalmontreuxvevey/>

Support in the foundation of Skål Internacional Krabi 721 – Thailand 2015

In 2015, I was requested to support for the creation of Skål Krabi with Ivan Berthelot and George Kenton.

<https://www.facebook.com/photo?fbid=6458710277543237&set=gm.1731948443931103&idovrarity=737342043391753>

Skål International Thailand National Executive Board

2010 – 2014

I was part of the Board of Director of Skål Thailand in direct collaboration with Andrew J. Wood - Skål International Councilor Thailand.

**See images in annexes.*

Secretary General for Phuket 449 and Southern – Thailand

2008 – 2010

On 2008, I was elected General secretary of Skål Phuket and Southern – Thailand, the Club was counting 30 members, in one year we up more than 100 members and we will the price best increasing membership club of the year 2009.

**See images in annexes.*

Join Skål Phuket as active member

2006

On 2006, as assistant Director of Kata Group Hotels – Phuket Thailand, I was proposed to become a member of Skål International Phuket by former secretary Andrew Swatdipakdi.

ANNEXES:

Skål International Switzerland AGM - Assembly of Delegates 2023



Co-founder of Skål Internacional Quito-Galapagos Ecuador Opening 2025

New committee proposal:





Twinning Skål International Montreux –Vevey Switzerland with Skål International Tokyo 2019



Secretary General for Phuket 449 and Southern – Thailand 2008 – 2010



Sonia Spinelli



✉ soniaspinelli40@gmail.com

☎ 0039 3382004079

📍 Via Strada Longa 2b
Centro Valle Intelvi (Co)

EDUCATION

- **Bachelor's degree in Economics and Business Management**
2019 - present UTI Uninettuno University
- **Professional Diploma**
Cooking Operator Course, F&B
2016-2017 Food Genius Academy - Mi
- **Executive Course**
General Management for the hotel industry
2014 SDA Bocconi- Mi
- **Cantonal Certificate Operator**
Certifies professional skills for the management in hospitality and restaurant industry in Ticino
2012 Gastroticino - Lugano
- **Secondary School Diploma**
Tourism Operation
1991-1996 Ist. tecnico G. Pessina -Como

LANGUAGES

- Italian - mother tongue
- English - full professional knowledge
First Certificate + TOEFL
- French - full professional knowledge
- German- good knowledge

SKAL INTERNATIONAL

2024

Director of Region 6 Switzerland - Skal International

2022-2023

President of Skal International Lugano

2021-2022

Vice President of Skal International Lugano

2012-2021

Member of Skal International Lugano

PROFILE

Passionate Expert in the Tourism and Hospitality Industry.

With a deep-rooted love for the world of tourism and hospitality, I bring a wealth of expertise and enthusiasm to this dynamic and ever-evolving sector. My journey in the industry has been driven by an unwavering commitment to creating exceptional guest experiences and contributing to the growth and success of businesses within the realm of travel and accommodation.

WORK EXPERIENCE

Director

Hotel De La Paix ** Lugano, CH**

2016 - present

General Management of the hotel, definition and implementation of operational Strategies for Management Improvement, Cost Analysis and budgeting, coordination of departments to maintain quality standards, Definition and implementation of all sales strategies, in collaboration with sales dept. managers. Responsible for safety and security.

Vice Director

Hotel De La Paix ** Lugano, CH**

2012 - 2016

Supervision of the operational departments of the hotel, guest relation manager, HR management, Responsible for the IT network, the processes, and programming of new management software. Responsible for the Sales & Marketing Dept., analysis of statistics and sales strategy development.

Management Assistant

Hotel De La Paix ** Lugano, CH**

2006 - 2012

Responsible for managing schedules and activities of the GM, coordinating meetings, and handling communications. Organization of data & reports, and ensuring efficient office operations. Participations to the process of staff recruiting & job interviews.

Booking & Revenue Operator

Hotel De La Paix ** Lugano, CH**

2003 - 2005

Responsible for managing individual and group reservations. Room assignments, interaction with agencies, and contract subscriptions. Preparation of service orders and coordination with departments. Management of booking portals and GDS and participation in programs through Lanyon.

Flight Attendant

Swiss International Airlines Ltd. Zurich, CH

2000 - 2003

Ensuring passenger safety and comfort by performing pre-flight safety checks, providing in-flight services, serving meals and drinks, and assisting with emergencies. Participation in training courses, specifically for emergency management.

Receptionist / Event Organizer Assistant

Castello di Casiglio Relais ** Erba (Co)**

Hotel Plinio Au Lac * Laglio (Co)**

1998 - 2000

Front Desk: check-in/check-out, reservations and rooms allocations, billing & payment collection.

Event Assistant: Menu composition, site inspection, preparation of service orders, and department coordination."

Study abroad program "Au pair in America", East Hampton NY

1998 - 1999

Study abroad program "Au pair in England", Bexley, London UK

1997 - 1998

OTHER SKILLS

Excellent Computer Skills, Microsoft Office Suite, Fox Revenue Management System, Vertical Booking, Various Hotel Management Systems, CRM and restaurant management. Proficient use of major social media platforms and graphic design applications like Canva Design.



SKÅL

INTERNATIONAL
Connecting Tourism Globally

FOR DIRECTOR & DEPUTY DIRECTOR

Region 9 | Türkiye

Deniz Anapa

Skål International
Istanbul

Ugursal Ugur

Skål International
Antalya

Term of office: 2 years (2025-2026)

DENİZ ANAPA

Member of Skal International Istanbul, Turkey since October 1988

Personal Information:

Adress:

Balyek caddesi 16

Çağdaş Gökçebel Evleri

Dirmil Mahallesi

Yalıkavak - Bodrum - Turkey

denizanapa@lamaison.com.tr

region9.deputy@skal.org

Instagram: denizanapa

Facebook: Deniz Anapa

<http://denizanapa.lamaison.com.tr>

Date of Birth : 14 October 1957

Place of Birth : Ankara, Turkey

Nationality : Turkish

Education:

1977 SANKT GEORG AUSTRIAN COLLEGE /

1979 BOGAZICI UNIVERCİTY, Tourism and Hotel Management

Skills:

Languages:

Turkish (Mother language) xxxxx

German xxxx

English xxxx

French xxx

Italian xx

Knowledge :

Sales & Marketing

Guest and PR Relations

Event Organisation

Sponsorship Raising Efforts

Social Activities & Interests:

Music, Travel, Dance, Writing & Reading

Playing Bridge, Decoration,

Taking care of street cats & dogs

Nature lover

Former Ballets Dancer

Member of :

Sankt Georg Austrian College graduate society

BÜMED Boğaziçi University / graduate society

SKÂL International Istanbul

Turkish Bridge Federation

Galatasaray Sport Club

Work Experience:

1978 - 1980 PULLMAN HOTEL ETAP ISTANBUL (Front Officer), 4 star

1980 – 1983 PULLMAN HOTEL ETAP MARMARA (Chef de Brigade) 5 star

1983 – 1988 PULLMAN HOTEL ETAP MARMARA (Sales Manager) 5 star

*Since 1988 Partner and Vice President of INTERGROUP & INTERHOTELS/
Management / Sales & Marketing / Consulting / Project / Publishing*

Intergroup's Brand name : "La Maison", Boutique Hotel and French Restaurant

LA MAISON İSTANBUL , ÇIRAĞAN 1992 - 2018

LA MAISON BODRUM, YALIKAVAK 2012 - 2019

La MAISON ALAÇATI, ÇEŞME 2014 - 2016

SKAL INTERNATIONAL CV

*Member of Skäl International Istanbul,
since 1988*

1999 - 2002 SKAL INTERNATIONAL ISTANBUL member of the organisation committee of skalite awards

*2002 – 2006 SKAL INTERNATIONAL ISTANBUL Board Member
PR and Senior Vice President*

*2006 – 2008 SKAL INTERNATIONAL ISTANBUL
President*

*2007 - 2009 National Committee of SKAL INTERNATIONAL TURKEY/ Board Member
Press/Guest Relations & Membership*

*2009 - 2011 National Committee of SKAL INTERNATIONAL TURKEY/ Board Member
Senior Vice President*

*2011 - 2015 National Committee of SKAL INTERNATIONAL TURKEY/ USDF
PRESIDENT (2 terms)*

2015 SKAL INTERNATIONAL 2020 PROJECT Member

2022 SKAL INTERNATIONAL FUND RAISING COMMITTEE MEMBER/ Sponsorship Committee Co Chair

*2024. SKAL INTERNATIONAL REGION9 DEPUTY DIRECTOR/MEMBERSHIP DEVELOPMENT FUND &
YOUNG SKAL COMMITTEE MEMBER*

AWARDS

2006 SKAL INTERNATIONAL MERIT AWARD

2006 WORLD PRESIDENT's SPECIAL AWARD

*2007 SKAL INTERNATIONAL ISTANBUL,
WORLD's BEST CLUB 2nd AWARD*

2006 Creator of the Promotion CD, to introduce Istanbul, sent to each 22.000 Skal members worldwide

2012-2013-2014-2015 Head and Creator of TOURISM ARENA EVENTS

Each year, different subject,

500 invited participants, held in Hilton Istanbul, Convention Center

2012 Arena : The Future of Tourism, Tourism of the Future

2013 Arena : Tourism & Creativity

2014 Arena : Today's Tourism Trends

2015 Arena : Tourism is Peace / Çanakkale in its 100th Anniversary

Attendance to World Congresses & International Events:

2005 SI Zagreb & Dubrovnik World Congress

2006 SI Wien 50th Anniversary Event

2006 SI Pattaya World Congress

2007 SI Antalya World Congress

2009 SI 75th Anniversary Event in Paris

2009 SI Budapest World Congress

2010 SI Prague 15th Anniversary

2011 SI Los Angeles Twinning Club ceremony

2011 SI Turku World Congress

2012 SI Seoul World Congress

2013 SI New York World Congress at Cruise

2014 SI Mexico City World Congress

2015 SI Monaco World Congress

Ugursal UGUR

Tourism Professional

ugursal@idaconsulting.net

ugursalugur@gmail.com

+90 532 3250153



I am a proven tourism professional with +35 years of experience in different areas of the tourism industry. I have in-depth knowledge of online and offline B2B-B2C travel business, social media, Digital Marketing. My aim is to use my experience, skills, and competencies in working environments with IT infrastructure and to invest in sustainable tourism and travel technologies of the future. **I love SKAL...**

CURRENT WORK EXPERIENCE

IDA CONSULTING Co. - www.idaconsulting.net

Owner - Since 2002

UU Tourism Real Estate - www.ugursalugur.com

Owner - Since 2020

ZAREN TRAVEL - www.zarentravel.com

General Manager Since 2022

WE-FLY TOUR OPERATOR - www.turqu.com.tr

Managing Consultant - Since 2023

Digital Experience Museum - www.demmuseums.com

Managing Consultant - Since 2023

LANGUAGES

Turkish / Native Bilingual

English / Full Professional Skills

German / Limited Working Skills

Member of SKAL INTERNATIONAL History

Membership Nr - Date: **086003028** - 19.08.2010

Skal Antalya - Duties on Board

2012 - 2014 Member of The Board

2014 - 2016 Treasure

2016 - 2018 Secretary

2018 - 2022 Vice President

2022 - 2024 President

2024 - 2026 President - Current

PROFESSIONAL SKILLS

For Hotels & Travel Agencies,

- Consolidation Consulting,

- Branding Consultancy,

- Travel Technologies

- Yield and Revenue Management

- Marketing Research and SWOT Analyzing

PERSONAL INFORMATION

Date of Birth: 23.08.1966 / Ankara-Türkiye

Marital Status: Married and have two child

Driving License: B-A2 / 1984

Military Status: Completed

EDUCATION

Hacettepe University - 1988

Bachelor's Degree Tourism Management

SOCIAL MEDIA LINKS

<https://www.linkedin.com/in/ugursalugur>

https://www.instagram.com/ugursal_ugur

<https://www.facebook.com/ugursal.ugur.idaconsulting>

<https://twitter.com/ugursalugur>

WORK RESPONSIBILITIES

ID	SKILLS	LEVELS (1-5)
SPECIALIZED SECTORS		
1	Hotel, Accommodation	5
2	Cruise Industry	4
3	Ticketing & Aviation	4
4	Tours & Travel	5
5	Car Rental, Transfers	4
6	Incoming Tourism	5
7	Outgoing and FIT	5
8	Ingoing and Leisure	4
9	MICE Services	4
SPECIALIZED FIELDS		
10	B2B Network	5
11	Brokerage	5
12	Business Development	5
13	Purchase, Contracting	5
14	Supplier Management	5
15	Digital Marketing	5
16	Product Management	5
17	Sales Management	5
18	Operation Management	5
19	Administration	5
20	Social media	5
21	Accountancy	4
22	Financial Management	4
INFORMATION TECHNOLOGIES		
23	Software System Analyzing	5
24	Product - Yield Management	5
25	Project Management	5
26	XML - API Management	4
27	GDS - IDS Systems	4
28	Website Design (HTML, WP)	4
29	Computer Knowledge	5
30	Microsoft Office, Power BI	5
31	Travel SaaS Knowledge	4
32	Technical know-how	5



SKÅL

INTERNATIONAL

Connecting Tourism Globally

FOR AUDITOR & DEPUTY AUDITOR

Katarina Hauptfeld

Skål International
Kvarner

Croatia

[Video presentation](#)

Valmiki Hari Kishan

Skål International
Hyderabad

India

[Video presentation](#)



Katica Hauptfeld

katarina@katarina-line.hr

Professional Curriculum Vitae

Date of Birth: October 25th, 1952

Place of Birth: Bribir, Croatia

Early Life and Education

Katica Hauptfeld was born in Bribir, Croatia, and moved with her family to South Africa in 1959. She spent 15 years in Zambia and Zimbabwe, where she completed her education.

Professional Experience

Hotel Varaždin, Selce

Position: Employee

Duration: 1973-1974

- Started her career at the newly opened Hotel Varaždin in Selce.

Kvarner Express Agency

Position: Head of Scandinavian and Dutch Markets Department

Duration: 1974-1989

- Managed the Scandinavian and Dutch markets, eventually becoming the head of the department.

Kompas Agency, Ljubljana

Position: Director of the Scandinavian Market Department

Duration: Late 1980s-1992

- Directed the Scandinavian market department, enhancing market outreach and client relations.

Katarina Line

Position: Founder and Director

Duration: 1992-Present

- Founded Katarina Line in 1992, initially offering standard hotel accommodation and traditional ship cruises.
- Expanded the fleet to 50 ships in 6 categories, employing over 90 staff.
- Promoted Croatian tourism and significantly contributed to local shipbuilding industries.

Keight Hotel Opatija

Position: Owner

Date Opened: June 2023

- Developed and opened the Keight Hotel Opatija, the first Curio Collection by Hilton in Croatia, featuring 54 spacious guest rooms and suites, the Pierrot Restaurant, a lush spa, an indoor pool, a rooftop lounge, and an outdoor pool with a breathtaking Kvarner view.

Humanitarian and Charitable Work

- During the Homeland War, provided humanitarian aid and assisted with refugee accommodation in Opatija.
- Shifted focus to guests from the Czech, Polish, and Slovak markets to sustain Opatija's tourism.
- Organized free cruises for Vukovar children annually, enabling them to enjoy the Adriatic for a week.
- Donated €30,000 to Down Syndrome Associations in Rijeka and Dubrovnik in 2017
- Supports the local Down Syndrome Association by donating 50 cents from every signature cocktail sold in the Keight Hotel Opatija to their soap production, which is made by members with Down syndrome

Industry Engagement and Promotion

- Participates in over 40 tourist fairs annually, promoting Croatian tourism globally.
- Founded the SKAL Club "Kvarner" in Opatija and served as its president and Croatian representative in SKAL International.

Awards and Recognitions

- **2005:** Croatian Tourist Board Annual Award (Agency Employee Category)
- **2007:** Annual Award of the City of Opatija for Economy
- **2008:** Two Super Gazelle Awards (County and State Levels)
- **2009:** Manager of the Year Award from Croma Association
- **2011:** Anton Štifanić Annual Award from Croatian Tourist Board
- **2015:**
 - Manager of the Year Award from KRUG (Croatian Association of Business Women)
 - Inspiring Entrepreneur of the Year from Women in Adria Association
 - Special Award from HGK for UK Market Promotion
 - Lifetime Achievement Award from the City of Opatija
- **2016:**
 - Most Successful Entrepreneur in Primorje-Gorski Kotar County by HGK
 - 1st Place DMC Travel Agency Award by HGK Turistički cvijet
- **2017:**
 - 2nd Place DMC Travel Agency Award by HGK Turistički cvijet
 - HGK Award for Lifetime Achievement
- **2023:** Finalist of EY Croatia Entrepreneur of the Year

Professional Memberships

- Council of the Croatian Chamber of Commerce
- Council of the Chamber of Commerce of Kvarner
- Member of the Council of the Croatian Tourist Association

Future Plans

- Plans to build hotels in Dubrovnik and Split.

Legacy

Katica Hauptfeld's career is a testament to her entrepreneurial spirit, commitment to Croatian tourism, and her philanthropic efforts. Her work continues to set a benchmark in the industry.

Katica Hauptfeld

Born in 1952 in the former Yugoslavia, in the Republic of Croatia, I moved at a young age to Africa with my parents and lived in Southern Rhodesia (now Zimbabwe) and Northern Rhodesia (now Zambia). I was educated in English as these countries were part of the Federation of Rhodesia and Nyasaland, an English colony at the time. One of the reasons I am so attached to the US, Africa, England, and the Commonwealth countries is that I spent nearly 20 years there. My first employment was at Barclays Bank International as a trainee and then at Eimco International from Salt Lake City before returning to my homeland, Croatia.

In Croatia, my first post was in an excellent newly built hotel, and after that, I worked at a large national travel agency called Kvarner Express with over 1,000 employees, where I headed the incoming department for Scandinavia. Headhunted by Kompas International in Ljubljana, Slovenia, I worked there for two years before founding my own company, Katarina Line, 32 years ago when the war broke out. From a one-man band to today's 90 employees and with branch offices in Opatija, Split, and Dubrovnik, I am proud to say that Katarina Line is famous for island-hopping cruises along the Croatian coastline and islands, as well as tours on land through Croatia and the surrounding countries, such as Slovenia, other former Yugoslav countries, Italy, and Austria. The Katarina Line team does wonders for those wanting to see the best of what this region has to offer!

As a very ambitious person, together with my family and a team of professionals, I built a high-class hotel in the center of Opatija, which just opened on June 20th, 2024 as the first Curio Collection by Hilton Hotel in Croatia. I plan to build similar hotels in Dubrovnik and Split in the future.

For many years and still today, I have served on regional and national tourism boards and have received numerous national and international awards for high standards and ethics in the tourism industry and for the great efforts in Opatija, the cradle of Croatian tourism, where our head office is located, as well as the Kvarner region and Croatia in general.

Fluent in English, German, and Croatian, I have been a member of SKAL since 1988 and have attended more than 16 SKAL International World Congresses. At first, I was a member of SKAL International Zagreb until I founded SKAL Kvarner in 2010, which was always my dream! I was the president of the SKAL Kvarner Club for two terms and in April 2012 we successfully hosted the SKAL Council Mid-Year Meeting. In 2022, Katarina Line, as the official PCO, organized together with the local organizing committee a very successful SKAL International World Congress in Croatia, held in Rijeka and Opatija from October 13 to 18, 2022, when I was voted as a junior auditor.

I am a very proud SKAL member and always do my best to promote our wonderful SKAL all over the world while promoting my company and my country. The SKAL flag can be found at all the travel exhibitions attended by Katarina Line Croatia throughout the world. SKAL has opened up many opportunities for us and I am sure for many others, as doing business among friends is wonderful and fruitful!

RESUME



VALMIKI HARI KISHAN

FLAT NO 4, GK TOMAR RESIDENCY,
PLOT No 39 & 40, OFFICERS COLONY
R.K.PURAM,
SECUNDERABAD – 500 056 (T.S)

Mobile: 91+ 86882 34560

E MAIL : kishanvalmiki@gmail.com

CAREER OBJECTIVE

Seeking a challenging career opportunity in an organization where I can enhance all my marketing & sales skills, knowledge and experience in any organization to make company to grow and myself.

WORK EXPERIENCE

- **Founder & Managing Partner at Valmiki Travel & Tourism Solutions** from 2014-2020 promoting Travel & Tourism to the Leisure and MICE markets.
- Served as **CEO and Director for Valmiki Group** handling various departments of Global Education and Immigration and Academy for students from 2009 - 2014
- Worked as **Regional Head** for **Yatra.Com**, Chennai from Dec 2007 – Dec 2009
- Worked as **Branch Manager** for **Stic Travels Pvt Ltd**, Chennai from Dec 2006 to Dec 2007.
- Worked for **Airtravel Enterprises India Limited**, Hyd as **Branch Manager** from Jan 2006 to Dec 2006.
- Worked for **Friends Globe Travels Ltd., Hyd** (A Division of Flight Center Management Travel Solution – A Leading Australian Travel Agency) as a **Manager - Operations & Sales** from August 2002 to Dec 2005.
- Worked for **Tusker Travels Ltd., Secunderabad**, as a **Supervisor** International Department, from August 1999 to July 2002.

EDUCATIONAL PROFILE

- Post Graduate Diploma in Tourism Administration 1997 – 1998.
 - (Pondicherry University, Pondicherry.)

- Bachelor of Commerce 1992 – 1995.
 - (Sri Krishna Devaraya University, Anantapur, A.P.)

~ Experience, travel these are as education in themselves ~
Page 1

TECHNICAL QUALIFICATION

- Certificate of Achievement in ENTER THE WORLD OF AUTOMATED TICKETING.
 - (Tusker Travels Pvt. Ltd., Bangalore)
- Diploma in IATA/UFTAA (Standard Course) – March 1999.
 - (Geneva)
- Diploma in Computer Applications May 1997 to November 1997.
 - (Microsoft India Institute of Software Training, Anantapur.)
- Participated in I KNOW EUROPE with Cosmos and Globus 2009

SPECIAL CREDENTIALS

- **Honorary Positions :** Chairman - Tourism, Media, Entertainment & MICE Committee - FTCCI 2017 -2019 & 2019 - 2021
- Member of BOS - Board of Studies, Dept of Tourism, Indira Gandhi National Tribal University, Amarkanta, M.P
- Director - Young Skal International - Skal International Hyderabad 606
- Past Assistant Governor - Rotary International District 3150 & Currently the Chairman for Rotary International Convention 2021 at Taipei Taiwan
- Project Director - Valmiki Foundation a CSR wing of Valmiki Group
- Recipient of President of India award in Scouts & Guides 1980.
- Excellent Communication and Presentation skills, with efficient Team building skill and can maintain Interpersonal relationships to get maximum outputs from them.
-

Countries Visited

Nepal, Srilanka, Thailand, Singapore, Malaysia, Hong Kong, Macau, China, Switzerland, Maldives, Taiwan, South Korea, Philippines, Japan, Kenya, Dubai, Abhu Dabhi, Oman, Qatar, Russia, Finland, Spain, Italy, San Marino, Hungary, Monaco, Mexico, Eastern Carribian Islands, United States of America, and United Kingdom

PERSONAL PROFILE

Name	:	VALMIKI HARI KISHAN
Father's Name	:	Dr. V. Venkata Ramana
Date of Birth	:	04 – 06 – 1974
Martial Status	:	Married

Languages Speak : Tamil,Hindi,Telugu and English
Languages Known : Telugu, Hindi, and English
(Read & Write & Spoken)

Hobbies : Numismatics, Notaphily - specialized in Ancient
Coin Collections, Travelling,Meditation and Yoga.

Address : Flat No 47, Plot No 39 & 40, GK Tomar Residency,
Officers Colony, R.K.Puram, Secunderabad **500 056**

Mobile : 91+ 8688234560

Email : kishanvalmiki@gmail.com

(HARI KISHAN VALMIKI)



SKAL-INTERNATIONAL HYDERABAD 606

TOURISM INDUSTRY PROFILE -

- **COVETED WITH** : SKAL Personality of the Year 2018
- **Year and venue** : During Skal Asia Congress in 2018 at Bengaluru



- **Designation** : Managing Partner, Valmiki Travel & Tourism Solutions Hyderabad
- **Brief Introduction** : Commerce graduate, completed Post Graduation Diploma in Tourism Administration then qualified IATA/UFTAA – spent almost 15+ years with all top brands in Tourism Industry. For past 5 years floated a Travel Company for past 5 years running successfully catering out Bound and Inbound Tourism. First person being elected as Chairman for Tourism & MICE Committee from Federation of Telangana & Andhra Pradesh Chamber of Commerce and Industries. Successfully conducted first Telangana Tourism Conclave after formation of the new State. Appointed as Board Member of Studies with Indira Gandhi National Tribal University, Co Founder and Project Director for Valmiki Foundation and served as EC Member actively participated from the day on of bidding process to host World Skal Congress in 2017 at Hyderabad.

Won the States Prestigious Award of Telangana Rashtra Sarvabhouma Award for Innovative Practices in Tourism Industry for 2018

Won the Best CSR Projects being handled by Valmiki Foundation for the welfare of destitute children from International Hospitality Council London in association with IIBM for the year 2019

Promoting Skal International in both ways professional and under CSR activities by contributing for its image building.



With the Central Tourism Minister Kishan Reddy – Introducing about SKAL

• **Participated in following SKAL National / Asian and World Congresses:**

- **National Congress** : 3 times (Goa / Cochin / Kolkata / Bengalure & Mysuru)
- **Asian Congress** : 5 times Singapore Bahrain Bengaluru Bali Bahrain
- **World Congress** : 5 times Torremolinos / Monaco, Hyderabad, Mombasa & Miami
- **Europe Congress** : 1 time Rome
- **Australia Congress** : 1 time Perth, Western Australia

Association with SKAL :

- SKAL Member since 2011 till date
- Director Young SKAL International Hyderabad 606 – First person to initiate Young Skal in Hyderabad.
- First person to introduce SKAL International in Philately – By issuing Postage Stamps for the following Celebrations to commemorate Skal International – Founding Committee on Postage Stamps of India with a Commercial Value of Rs.5/- on Floral | Promotional Stamp to spread awareness on Skal World Congress featuring our official Logo | During the Launch of Young Skal International through the hands of Cricket legends Mohd.Azaruddin – This is under Skal International Image Building project
- Designed and presented Postage Stamp to commemorate SKAL Europe Day in Rome.
- Unveiled a special postage stamp to commemorate 60 th Anniversary of Skal International Perth, Western Australia during Australia AGM at Perth.
- Promoted Skal International 40 Feet Banner in the Airport near Air Craft with prior special permission for Civil aviation during the Wings of Hope Project an initiative of Valmiki Foundation in association with Trujet Regional Airlines by air lifting of 300 Orphanage Children.
- Promoted Skal International 40 feet banner standing opposite to Historical Museum in Kolkata during Skal India National Congress

- Played a Crucial role in spreading awareness about Skal International through Print and Electronic Media in Regional level State level and National level by representing Skal International Hyderabad and its activities right from the World Congress till date.
- First Skalleague from India introducing of Skal International to Indian Tourism Minister Kishan Reddy.
- Showcased Skal International Logos during all the promotional activities while promoting Telangana Tourism Conclave
- Active participation on Social Media by spreading greetings and awareness among Skalleagues across the world and promoting Skalleagues business across the globe.
- While Promoting Young Skal addressing in different forums from the Hospitality Institutions



Activities Under taken for CSR:

1. Adopted young girl whose parents are died due to cancer by donating EURO 300 Per annum from a draught area called Anantapur.
2. Initiated 3 Charter Flights with 800 tons of Flood Relief material during recent tragedy that took place in Kerala State in Southern Part of India with the support of Trujet Airlines, Valmiki Foundation and Pratyusha Support by conducting pick up points of clothes, Food items, Medicines and menstrual pads.
3. Taken 300 Children from different NGOs to latest movie Avengers End Game by raising funds from a local Film Celebrity.
4. Supported 2 NGOs in twin cities as annual Charity event by donating close to 1000 Euros to both organizations.
5. Promoting AGRI TOURISM by extending invitation to the Father of Agri Tourism Concept a Farmer who already recognized by Skal International during 2014 Skal Awards by spreading the awareness on his activities and spreading awareness on Agri Tourism.





Young Skäl Hyderabad

SKÄL INTERNATIONAL

International Association of Travel and Tourism Professionals
Rounded 1934



A look into the opportunities

By

RTN. SK. VALMIKI HARI KISHAN

on Thursday, August 10th, 2017 at 5PM
at **Institute of Hotel Management Catering Technology
and Applied Nutrition, Hyderabad.**

- **Membership Drive** : We did a membership drive during the Telangana Tourism Conclave being a Chairman It was my privilege to extend all possible support from my side to Skäl international Hyderabad in supporting in the Membership drive by offering the Stall on complimentary basis as a result we got good number of conversions too apart from spreading awareness about Skäl International



- **SKAL International Image Building** : Done many activities to bring the awareness about SKAL International utilized the Print Media and Social Media effectively. Also initiated Postage Stamps under My Stamp category by bringing for very occasion to celebrate:



Key Achievements for the Club :

- Proud member of World Skal Congress committee right from the bidding process till its successful completion.
- Supported the Club in achieving the Skal Club of the Asia Award
- Supported as a team member in campaigning for both Directors Asia and International
- Skal International Hyderabad is always in news and talk of the town for its activities and achievements.
- Served as Co Chairman for Pandemic & Global Challenges
- Serving as Committee Member Sponsorships and Special Project
- Serving as a Jr Auditor – SKAL ASIA





YOU ARE INVITED to the INAUGURAL

Young Skål Hyderabad

OPEN HOUSE

on Thursday, August 11th, 2017 at 5PM

at Institute of Hotel Management Catering Technology
and Applied Nutrition, Hyderabad.



By

RTN. SK. VALMIKI HARI KISHAN

If you are between 18 and 29 years old, and either a student or working
Professional in Hospitality or Tourism,
you need to come to the 1st event of **YSH** and learn:

- What Skål is all about
- How you will benefit from membership
- How Skål can enhance your career globally

Meet and greet other senior industry professionals.



SKÅL INTERNATIONAL

International Association of Travel and Tourism Professionals
Founded 1934

HYDERABAD-606





FOR MEMBRE D'HONNEUR

Maria Angelica Angon Cano

Tekin Ertan

Hans Koehler

V M Manoj Mathew

Saravanan Palanivelu

Holly Powers

Syed Hafizur Rahman

Ambica Shrestha

Pamela Susan Snyman

Vijaya Vani Subhas

Thomas White

Bahias de Huatulco, Mexico

Ankara, Türkiye

Hamburg, Germany

Bangalore, India

Chennai, India

Boston, U.S.A.

Kolkata, India (Posthumously)

Nepal (Posthumously)

Garden Route, South Africa

Hyderabad, India

Orlando, U.S.A. (Posthumously)



Calle Rio Azul 127, Lote 8 Teléfono 958 688 0024
Mnz. 12, Sector "O" Celular 958 100 4685
Santa Cruz Huatulco,
Oaxaca México.
cp. 70988
Email:
aangonc@outlook.com

María Angélica Angón Cano

Experta en industria de la hospitalidad a nivel Gerencial, probada trayectoria de éxito con resultados sostenidos. Fuerte liderazgo y capacidad para formar equipos de alto desempeño, enfocada en crecer y desarrollar talentos, Líder dinámica con mentalidad ganadora, unidad, energía, entusiasmo y pasión utilizando el pensamiento estratégico y espíritu emprendedor.

He participado en apertura de Hoteles, siendo en 2 de ellos líder de proyecto. A lo largo de mi trayectoria hemos logrado diferentes reconocimientos y certificaciones para los hoteles donde he sido responsable, cumpliendo una cultura organizacional enfocada a la excelencia.

Actividades dirigidas a la Sustentabilidad y cuidado del entorno.
Presidente Nacional de Skål International México 2023

Idiomas: español, inglés
 Frances e italiano (Básico)

Educación:

- ✓ Licenciado en Turismo Especialidad en Hotelería (Escuela Superior de Turismo IPN)
- ✓ Maestría en planeación y desarrollo turístico (EST)
- ✓ Diplomado en Administración Hotelera (ITESM)
- ✓ Certificación en el idioma inglés por la Universidad de Cambridge
- ✓ Master Certificate in Hospitality Management (Cornell University)
- ✓ Certificación Sommelier Maitra du Vin (Colegio Mexicano del Vino)
- ✓ Diplomado en Vinos Italianos (actualmente estudiando)

Experiencia

Profesional [Secrets Huatulco Resort & Spa](#)
 (399 Suites, Unlimited Luxury)
 2011 a la fecha

[Dreams Huatulco Resort & Spa](#)
 (421 rooms, Unlimited Luxury)
 2008 a la fecha

Gerente General

- Responsable de la operación de 2 Hoteles simultáneamente (Total 820 habitaciones) Implementando la gestión administrativa y operativa con planeación estratégica (Balance Scorecard) con seguimiento a indicadores para el logro de las metas establecidas en los ámbitos financiero, de cliente, procesos, de innovación y desarrollo.

Logros:

- ✓ Golden Apple Award
- ✓ 4 diamonds AAA
- ✓ Price Travel Trophy
- ✓ The Travel Weekly Magelland Awards
- ✓ 5 Star Diamond Award The American Academy of Hospitality Sciences
- ✓ RCI Gold Crown Resort
- ✓ RCI Excellence in Service
- ✓ RCI Premier Plus All Inclusive
- ✓ TripAdvisor Travelers Choice
- ✓ Distintivo H
- ✓ Distintivo S
- ✓ Cristal Food Check Certification
- ✓ Safety Check, Aqua Check, Pool Check, Crisis Check Certifications
- ✓ Rainforest Alliance Certification logrando las mejores calificaciones obtenidas por esta certificación en sustentabilidad con 100 puntos
- ✓ Certificación Preferred By Nature
- ✓ Creación del Festival del Vino 2013 a la fecha.
- ✓ Creación Festival del alebrije 2015 a la fecha (cultura, arte y gastronomía)
- ✓ Implementación de las Mezcalerías en los Hoteles generando ingresos No paquete y la Experiencia del huésped
- ✓ Wine Spectator para-Dreams y Secrets Huatulco 2019 al 2024.

Otras Actividades

- ✓ Presidente de la Asociación de Hoteles y Moteles de Bahías de Huatulco 2024
- ✓ Club Skål International México (Profesionales en Turismo) Presidente Nacional 2023
- ✓ Patronato Centros de Integración Juvenil Huatulco (CIJ) Presidente 2015 a la fecha
- ✓ Consejo Asesor del Parque Nacional Huatulco
- ✓ Miembro del Campamento Tortuguero de Huatulco
- ✓ Miembro del Comité de Fauna Silvestre
- ✓ Miembro del Comité de Playas Limpias y Certificación Blue Flag
- ✓ Miembro del Equipo Verde Huatulco para la certificación Earthcheck del destino

Deportes

- ✓ Stand Up Paddle Board
- ✓ Nado
- ✓ Golf

María Angélica Angón Cano

Past President Skål International México

Track record in Skål International

- ✓ Career in Skål Joined Skål in December 2004, official certificate April 2005.
- ✓ President of Skål International Club 677 Bahias de Huatulco, 2016 to 2018.
- ✓ Best National Board Award 2016, while President of the Club.
- ✓ Skål International Mexico Sustainability Spokesperson in 2016 and 2017.
- ✓ Skål Carbon Neutral Project 2018 to date.
- ✓ Participation in the Skål International Sustainability contest from 2017 to date.
- ✓ Skål Mexico Club of the Year 2017 as President of the Club.
- ✓ Skål World Club of the Year 2017-2018 Michael J O`Flynn Trophy while President of the Club.
- ✓ Skålleague of the Year, Rafael Millan Medal 2018
- ✓ National Treasurer Skål International Mexico 2018 and 2019.
- ✓ Second Vice President Skål International Mexico 2020.
- ✓ First Vice President Skål International Mexico 2021 and 2022.
- ✓ National President Skål International Mexico 2023.
- ✓ Opening 2 new Clubs, Club Skål International Bernal 746 and Club Skål International Tlaxcala 749, in 2023.
- ✓ Signing of Agreements with Universities and tourism organizations for the benefit of members in 2023.
- ✓ Represent Skål as a Speaker at events such as AFEET 2023 and the Sustainable & Social Tourism Summit in 2024.
- ✓ To have the clubs in Mazatlan, Monterrey, and Veracruz incorporate women into their clubs so that 100% of the clubs in Mexico have women Skålleagues, promoting inclusion and respect.
- ✓ Active participation in Skål International World Congresses: Hyderabad, India in 2017; Mombasa, Kenya in 2018; Miami, USA 2019 and Rijeka - Opatija in Croatia 2022, Malaga Spain 2023 and soon in Izmir, Turkey 2024.
- ✓ "Skål Order of Merit" 2023 by Skål International.
- ✓ Currently a member of the Skål International Sustainability Committee 2024.





Tekin ERTAN

Instructor, OZYEGIN UNIVERSITY (2009 – Present)

ACADEMIC BACKGROUND

- 1965 : Hotel, Restaurant and Institutional Management, Michigan State University (MBA)
- 1963 : Business Administration, ODTÜ (Bachelor's)
- 1959 : TED Ankara College (High School)

RESEARCH AREAS

City Center Hotels Management, Food and Beverage Business

TEACHING

Hospitality Seminars, Food and Beverage Management, Restaurant Management, Room Division Management

WORK EXPERIENCE

- 2009 – Present : Instructor, OZYEGIN UNIVERSITY
- 2008-2009 : Faculty Member, Doğuş University
- 1989-2008 : Faculty Member, Bilkent University Tourism and Hotel Management Department
- 1965-1989 : Hotel Bulvar Palas

BIOGRAPHY

Tekin Ertan received his undergraduate degree in Business Administration from MiddleEast Technical University and his MBA in Hotel, Restaurant and Institutional Management from Michigan State University in 1965. Between 1965 and 1989 he worked as a managing partner at the Hotel Bulvar Palas ; and held office as founding presedent of ATID - Association of Anatolian Tourism Operators, and as Member of Board TUGEV - Foundation for Tourism Development and Education. Between 1989 and 2008 he worked as a Faculty Member at Bilkent University Tourism and Hotel Management Department where he eventually served as chair of the department and later as deputy director of the Schools of Tourism. He worked as a Faculty Member at Doğuş University between 2008 and 2009.

Tekin ERTAN has received many Awards from MSU, the School of Hospitality BusinessAlumni Association, and EuroCHRIE, the European Council on Hotel, Restaurant and Institutional Education.

Tekin ERTAN

Tekin Ertan received his undergraduate degree from METU Department of Business Administration and his MBA degree in Hotel and Restaurant Management from Michigan State University in 1965. Between 1965 and 1989, when he was a partner-manager at Hotel Bulvar Palas, he served as the Founding Chairman/Member of the Board of Directors of ATİD-Anatolian Tourism Operators Association and TUGEV-Tourism Development and Education Foundation, of which he was a member. Between 1989 and 2008, he worked as a lecturer at Bilkent University, where he also served as Head of the Department of Tourism and Hotel Management and Deputy Director of Tourism Schools. He worked as a lecturer at Doğuř University Tourism School in 2008-2009. He is also serving voluntarily in SKAL Ankara Club with his passion since 1975.

During his professional life and teaching career; Professor Tekin Ertan introduced Skal to talented young employees. He has been gained many Young SKAL and new SKAL members to our community. Among these members are the World Presidency (Burcin Turkkan), the National Committee Presidency (Savas Colakoglu), the Treasurer of the National Committee (Cem Eraydin), and the Ankara Club Presidencies (Akin Okyay, Cicek Mayda and Savas Colakoglu). He also led the founding of the Young SKAL Ankara Club.

Every year, on World Skal Day, he organizes meetings with Skal leaders as speakers and also, He introduces Skal to his students. Last April, Tekin Ertan organized hybrid Tourism panel in his university for Tourism Department students. The important figures for the SKAL was the panelist of this organization such as Ms. Hülya ASLANTAř (International President 2008-2009), Mr. Salih ÇENE (International President 2014 -2015), Ms. Burçin TÜRKKAN (International President 2022-2024). The topic of the panel was "Tourism in the Past, Tourism Today, Tourism in the Future".

Moreover, he pioneered many SKAL conferences voluntarily in our region and also he always try to improve our SKAL community with his passion. TEKİN ERTAN will celebrate 50 th year as a member of SKAL this year in our Ankara Club.

He has also many awards from EuroCHRIE and MSU Alumni Association, of which he is a member.



CV Professional Hans Köhler

Born 23.July 1934

1956 – 1960	Sales Agent AMERICAN EXPRESS Bank Kaiserslautern
1960 – 1963	Sales Agent for Air India in Kalkutta, India,
1963 – 1964	Sales Agent Air India Office Frankfurt, Germany
1964 – 1997	“Mr. Air India”, Sales Manager Air India Office Hamburg, Germany
1997	Retired
1997 – 2022	Sales Agent MERCURY TRAVELS Ltd, Incoming to India



CV Skål Hans Köhler

Born 23.July 1934

1964	Hans Köhler became a Member of Skål International Hamburg
1978 – 1989	Member of the Board of Skål International Hamburg
1989 – 1992	President of Skål International Hamburg
1992 – 2001	Past President Skål International Hamburg
2002	President Skål International Hamburg
2003 – today	Past President Skål International Hamburg
2014 - today	Honorary President of Skål International Hamburg

Hans Köhler has lived the Skål Theme “Doing Business Among Friends” since he became a member of Skål International Hamburg.

He also used his many business contacts to recruit new members for Skål, not only for the Club of Hamburg but for Clubs worldwide.

Up until today Hans has been a great supporter of his local Club and its members. This year he celebrated his 90th Birthday.

PROFESSIONAL PROFILE: MANOJ MATHEW

Mr. Manoj Mathew is a distinguished leader in the hospitality industry and currently serves as the Senior Vice President - Operations at Tamara Leisure Experiences Pvt. Ltd. With over 34 years of experience, much of which was spent with the Taj Group of Hotels, Mr. Mathew is widely regarded as an industry veteran.

Mr. Mathew's career in hospitality began after earning a B.Sc. in Science and a Diploma in Hotel Management from the Institute of Hotel Management, Catering Technology & Applied Nutrition (IHMCTAN) in Mumbai, one of Southeast Asia's premier institutions. Since joining the Taj Group in 1986, he has held roles in various locations, from Kerala to Gujarat and from Zambia to Sri Lanka. Throughout his career, he has consistently demonstrated expertise in business turnaround strategies and in delivering exceptional guest experiences.

Beyond his professional achievements, Mr. Mathew is a respected thought leader and a person of strong moral values. He has served as the past President of SKAL International Bangalore and is a founding member of the Karnataka Tourism Society (KTS), where he currently serves as Joint Secretary. Additionally, he chairs the Tourism Expert Committee of the Bangalore Chamber of Industries and Commerce (BCIC), contributing significantly to the industry's advancement.

Mr. Mathew's contributions have been recognized internationally. He has received the prestigious Lifetime Achievement Award from Metro Publications and was named Best Professional in Hospitality Operations by the Pacific Area Travel Writers Association (PATWA) in Berlin. He is also a Fellow of the esteemed IAHM International College of Distinguished Fellows (FIHMF).

Outside of work, Mr. Mathew is an avid traveler, a nature enthusiast, and a lover of global cuisine. His passions reflect his professional pursuits, exemplifying his ability to balance both aspects of his life.

In summary, Mr. Manoj Mathew is a beacon of excellence in the hospitality industry, committed to quality, innovation, and the creation of exceptional guest experiences.

Sk. Manoj Mathew VM - Profile

Sk. Manoj Mathew has been a member of Skal International since 2012, a member of Skal International Colombo 128, and now a member of Skal International Bangalore 407. He was elected the **President of Skal International Bangalore in 2018**. He successfully hosted the **Skal Asia Congress 2019**, which won many accolades for the Club, including the Skal Club of the Year. He has attended the following Skal International Activities:

World Congress:

Skal 2017 World Congress in Hyderabad

Skal 2019 World Congress in Miami

Asia Congress:

Skal 2013 Asia Congress in Colombo

Skal 2018 Asia Congress in Macau

Skal 2019 Asia Congress in Bangalore (Host Club)

Skal 2024 Asia Congress in Bahrain

Skal India Congress:

Skal 2016 India Congress in Cochin

Skal 2018 India Congress in Kolkata

Skal 2023 India Congress in Mysore/Bangalore (co- Host club)

Skal International nominated his organization, Tamara Leisure Experiences Pvt. Ltd. as the first Runners Up for the Sustainable Tourism Award in 2022

Professional Curriculum Vitae



Sk. Saravanan Palanivelu
Skal Club of Chennai 205.
Vikingtours1@gmail.com
Mobile: + 91 9840098234

Nomination for Member D" Honneur

Education

Sk. Saravanan Palanivelu qualified post graduate in Economics from Madras University.

Profession

Proprietor Viking Tours & Travel IATA accredited travel agency since 1986. Handling ticketing and Tours on day today basis and Completed Air India Ticketing Course.

He holds various Tourism Promotion board specialist certificates - Australia, New Zealand, Canada, California, Fiji, Kenya, Dubai, Srilanka, Malaysia and Thailand

Have completed many avenues of service to Travel Agents Association of India [T A A I].
TAAI Convention Chennai - Organizing Chairman – 2008

TAAI Southern Region Chairman – 2010 -2012

TAAI Airport Advisory Committee -2010-2012

TAAI Managing Committee Member -2017 -2019

Chairman – TAAI Education Connect -2017 -2019

TAAI Convention – Srinagar / Kunming - Organizing Committee - 2019

Travelled nearly to 40 countries for leisure and attending Trade fairs – WTM – ITB -CITF Exhibitions

Other Forums

FICCI – State Tourism Convener – 2017 - 2020

Rotary International - Clubs Secretary, Treasurer, President ,Historian and International Director 2003-2024



Sk. Saravanan Palanivelu
Skal Club of Chennai 205.
Vikingtours1@gmail.com
Mobile: + 91 9840098234

Skal International

Chennai World congress Joint Secretary - 2003

Chennai Secretary – 2004 -2007

Chennai Vice President – 2007 - 2009

Chennai President – 2009 -2011

India National Vice President – 2012 -2014

Asia Area Director Young Skal – 2011- 2015

Asia Area Auditor – 2015 – 2018

Asia Area Treasurer – 2019 -2021

International Councilor India – 2021-2023

Statutes & By laws Committee - 2024

World Congress attended – Cairns, Chennai, Sydney, Taipei, Budapest, Antalya, Hyderabad, Malaga.

Asia Area congress – New Delhi, Penang, Colombo, Manila, Singapore, Bali, Macau, Bahrain, Bengaluru.

Skal member over two decades and during My presidentship increased Clubs Active membership to 140.

Skal Chennai ranks in the top ten in Skal International till date. Celebrated 50 years of Skal Chennai in

2010 and received Certificate from Skal International -Secretary General Jim Power. **Started E news** for

Skal Chennai. Promoted a **member's privilege card** with special discounts from member establishments.

Signed agreement for **Twinning Skal Chennai** with Skal Colombo at Sydney World Congress

Started Young Skal in India and as **Asia Area YS Director** established the region as largest for 4 years.

Actively participating in clubs' activities, CSR activities and Skal Cares a project for the under privileged for last 20 Years.

Holly L. Powers

5816 Plymouth Place
Ave Maria, Florida 34142
508-528-5588
holly@hollypowerstravel.com

Executive Profile

Innovative and creative travel executive, with demonstrated expertise in hotel negotiation, event management, sales and Marketing. A proven leader, offering comprehensive, innovative and creative ideas, with strong organizational and interpersonal skills and follow through to accomplish goals. Exceptional relationships with industry leaders. Professional with ability to meet the changing needs of hospitality industry. Excellent public speaking skills

Areas of Expertise

- Hotel/resort negotiation
- Event Management
- Sales & Marketing
- Strategic Planning
- Product Training
- Public Speaking

Accomplishments

- Created Bermuda travel programs for 4 large nationwide tour operations providing each of these companies with programs that allowed thousands of passengers to travel each year to Bermuda and garnered millions of dollars in profit [Classic Tours](#), [Brian Moore International](#), [TNT Vacations](#) and [CheapCaribbean.com](#)
- Established the first Destination Management company in Bermuda which provided the destination with the ability to service incoming passengers and have them experience the Island while enabling restaurants, hotels, sightseeing destinations high profits
- Negotiated successful programs to Caribbean and Mexico hotels offering and excellent guest experience while providing high profit to tour operators
- Provided comprehensive marketing plans to hotel partners to showcase their properties while providing marketing funds from these hotels for the tour operator.
- Conceived Group departments for two nationwide Tour Operators providing them with business plans procured qualified staff and insured high profit for the company while providing exceptional opportunities for the group travelers.
- Arranged, negotiated and operated a one-day event taking 1,400 employees of Jordan's Furniture to Bermuda for a beach BBQ. The result was extreme gratitude and thanks from the owners of Jordan's Furniture, and being honored by the Premier of the country of Bermuda and their Parliament.
- Organized, negotiated. and operated "Happy Faces, Happy Places" event taking 47 terminally children with cancer, their parents and families along with doctors and nurses to Walt Disney World
- Organized, negotiated and operated the Tourism Cares for America Gettysburg, Washington D.C. Volunteer day and Angle Island events. Negotiated the Mystic Seaport event.
- 2017 President Skål International USA

- Awarded “Order of Merit” from Skål International during World Congress. Only 7th person in the US to receive this award in 85-year history of Skål International. Award given to a member who has shown prolonged and exceptional devotion to Skål and who has, by their action, contributes to the propagation of the Skål Ideal/
- 2018 – present International Councillor from the US for Skål International
- Officer and Board Member of SKAL International Boston a worldwide travel executive club.

- **Professional History**

Powers Travel Event Management; Ave Maria, FL, Norfolk, MA President and Owner All positions beginning 2000 where provided by this company, providing management, staff and consulting services for Hotels, Tour Operators and start up travel companies.	2000 – Present
Prospective - Eversave Travel; Wakefield, MA Director Product Development Direct Internet Marketing Company offering discounted daily deal travel packages. Travel department was closed in August 2012	2012
TripAlertz.com; San Francisco, California Director Product Development Start-up Company offering discounted daily deal travel packages. Consultant	2011 2011 -
Tourism Cares; Canton, MA Director of Events Philanthropy of the Travel Industry providing Grants, scholarships and restoration projects of iconic historical landmarks around the world	2008 - 2010
COMM Group/CheapCaribbean.com Vice President, Product, Promotions, Events & Group Travel One of the world's largest on-line travel provider to the Caribbean/Mexico	2005 - 2007
Royal Resorts - Mexico & Caribbean Director of Sales and General Manager Royal Club Vacations Luxury Hotel chain with hotels in Mexico and the Caribbean with over 2,500 rooms Consultant	2000 - 2005 2005 -
TNT Vacations; Boston, MA Director Industry Relations General Manager Group Department Assistant Vice President Product Development Assistant Vice President Bermuda Division Senior Product Manager New England based Tour Operator specializing in charter flight and vacation packages to Bermuda, Caribbean, Las Vegas and Mexico	1990 - 2000 1990 - 2000 1997 - 1998 1993 - 1997 1991 - 1997 1990 - 1991

The Haley Corporation; Boston, MA Vice President Oldest Tour Operator in US specializing is travel to Bermuda.	1989 - 1990
Brian Moore International Tours, Millis, MA Director of Sales and Marketing Established Bermuda and Caribbean product	1986 - 1989
Bermuda Travel Advisors, Hamilton Bermuda Founding Partner, Owner Destination Management and Event Company	1980- 1986
Classic Tours, Braintree MA General Manager Bermuda and Caribbean Tour Operator	1976 -1986

Education

Chandler School for Women; Boston, MA – Business Degree
Air Traffic Conference School; Los Angeles, CA
Dale Carnegie Leadership Training; Management Certificate

Personal Honor:

“For God and Youth Award” Awarded by Catholic Church to an outstanding adult leader who has worked with youth ministries for the Catholic Youth Organization. Received award along with Television Personality Art Linkletter and founder of Special Olympics, Eunice Kennedy Shriver.

- Skål International: “ **Order of Merit**”: . Only 7th person in the US to receive this award in 85-year history of Skål International. Award given to a member who has shown prolonged and exceptional devotion to Skål and who has, by their action, contributes to the propagation of the Skål Ideal.

Holly L. Powers

Skal International – Boston

Skal International Resume

It has been my great honor and privilege to serve Skål USA and I am proud to be an Active member of Skal International Boston. I have attended meetings since 1988 but because of the past rule allowing only one member from an organization, I was not able to join Skal as a member until 1999. I attend most of our club's meetings, even flying back to Boston from our winter home in Florida for meetings:

Elected Positions:

Skål International Councillor	2018 - present
Skål USA President	2017
Skål USA VP Administration	2016
SIUSA Representative	2014 and 2015
Executive Secretary Treasurer	2012 – 2015
Secretary	2013*
Treasurer	2012
Assistant Secretary Treasurer	2011
Board Member	2009 -2010
Auditor	2008 – 2009

* Left the Chairs due to Cancer illness and was asked to continue on Board as EST

Skål USA/SIUSA Committees:

• Standards and Procedures	2014
• Fund Raising	2015
• Change Committee	2015
• Membership Committee	2015

Skal International World Congress

• New York – Carnival Cruise Glory	2013
• Mexico City	2014
• Spain	2015
• Monaco	2016
• India	2017
• Miami – Symphony of the Seas	2019
• Virtual AGM	2020

NAASC Congress, NCM and Board Meetings

• Halifax, Canada	2014
• Tucson, AZ	2014
• Boston, MA	2015
• Riviera Maya, Mexico	2015
• Las Vegas, NV	2015
• Boise, ID	2016

- North Little Rock, AK 2016
- Toronto, CA 2017
- NCM Webinar 2017
- Playa Mujeres, Mexico 2018
- Honolulu, Hawaii 2019
- Virtual AGM & NCM 2020
- Virtual AGM 2021
- NCM Chicago 2021

Awards

Co-Chair of Boston Welcome Skal World Congress	2013
Skal Boston Presidents Award	2013
Headed Skal Boston "Club of the Year" Committee	2014
Named Skal Boston Honorary President	2014
Organized SIUSA Winter Board Meeting in Boston	2015
Skål International Order of Merit	2019



CONTACT

-  9830006786 (Zeba Rahman)
-  zrahman@sovereignhotels.in
-  259, Darga Road, Park Circus,
Kolkata, West Bengal 700017

SKILLS

- People Management
- Problem-Solving
- Strong Communication
- Customer Relationship Management
- Fluency in multiple languages

WAS MEMEBR OF:

- SKAL
- WEST BENGAL TOURISM
COMMITTEE
- CII
- Bengal Global Business Summit

SH RAHMAN

SH Rahman was an industry expert with 35+ years of experience in the hospitality sector. He headed sales & marketing, and revenue management for Park Hotels India looking after 17 properties. In his extensive career in hospitality, he set up and managed a plethora of independent hotels in the 3, 4, & 5 star category including a palace hotel in Marrakech. Morocco

Veteran in Sales & Marketing with over three decades of experience in hospitality industry, covering all crucial hotel departments. Wide exposure to both National and International market. His assignments as Corporate Director Sales & Marketing at Apeejay Surendra Park Hotels, handling the three brands of The Park Hotels .

An alumnus of St. Xavier's Kolkata, IISWBM, PDP at Cornell, IIM & XLRI. Involved in Tourism development of West Bengal and contributed to hospitality industry through HRAEI and was a very active founding member of CII Tourism committee. He was a founding organising member of Bengal Global Business Summit and worked actively with Government of West Bengal to promote tourism and business.

EXPERIENCE

MANAGING DIRECTOR

Sovereign Hotels & Resorts Pvt. Ltd.

CONSULTANT

Vedic Village Spa Resort

2018 -TILL DEMISE

- Leading and motivating a team of industry professionals with a passion for creating, differentiating and customizing products and services.

CORPORATE DIRECTOR SALES & MARKETING

The Park Hotels

2013 - 2018

- Sales & Marketing management
- Strategic planning, short term and long term
- Brand management and vision implementation.
- Team development and management
- Revenue management both on line and off line
- Business Development and Expansions
- National and International networking, in European and other markets.
- Skill development and training .



SH RAHMAN

CONTACT



9830006786 (Zeba Rahman)



zrahman@sovereignhotels.in



259, Darga Road, Park Circus,
Kolkata, West Bengal 700017

SKILLS

- People Management
- Problem-Solving
- Strong Communication
- Customer Relationship Management
- Fluency in multiple languages

WAS MEMEBR OF:

- SKAL
- WEST BENGAL TOURISM COMMITTEE
- CII
- Bengal Global Business Summit

EXPERIENCE

MANAGING DIRECTOR

Sakar Plaza Pvt. Ltd. - Pearl Hotels,
Connect World Travels& Hospitality Pvt. Ltd.

2005 - 2013

GENERAL MANAGER SALES&MARKETING

The Park Hotels

1995 - 2005

REGIONAL MANAGER

Convertech equipmet , Graphic India, Methodex Inferes - Minolta office automation products

1986 - 1995

EDUCATION

ST. XAVIER'S COLLEGE (AUTONOMOUS), KOLKATA

Political Science Honors

ISWBM

PGDBM Marketing

CORNELL UNIVERSITY

PDP Strategic Marketing

XLRI JAMSHEDPUR

PDP Strategic Marketing & BrandBuilding



SH RAHMAN

About Me

SYED HAFIZUR RAHMAN was a member of Skål International Kolkata from 21.12.2012 to 24.05.2021. As the President of Skål International Kolkata from 2014 to 2017, SH Rahman demonstrated exceptional leadership and vision. Under his guidance, the membership strength of the club soared from 28 to 71 members, an increase of nearly 300%. This remarkable growth was a testament to his ability to inspire and unite people under the shared values of Skål International. His efforts not only strengthened the Kolkata chapter but also enriched the global Skål community.

Sk. Rahman's legacy is further underscored by his success in organizing the 2018 National Congress in Kolkata, a historic first for the city. His dedication and resourcefulness were instrumental in securing a sponsorship of 2 million rupees for the event, ensuring its success and setting a high standard for future congresses. His ability to bring together stakeholders and foster partnerships exemplified his commitment to the principles of collaboration and mutual respect.

Beyond these tangible achievements, SH Rahman was a mentor and a beacon of ethical leadership in the tourism industry. His work was characterized by a deep commitment to sustainable tourism and the promotion of cultural understanding. Even after his passing, his contributions continue to resonate within our organization and the wider tourism community.

Contact



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SKALLEAGUE FOR SKAL

ACCOMPLISHMENTS & PARTICIPATION

- He was a member of Skål International Kolkata from 21.12.2012 to 24.05.2021
- Served as Club President from January 2014 to April 2017 (02 Terms) and during this tenure membership rose from 28 to 71
- Attended National Congress in Kolkata 2018
- Actively involved as key member in organizing National Congress 2018 in Kolkata successfully
- Hosted National Board in 2017 for AGM in a much remarkable way in history

BIO-DATA

NAME: AMBICA SHRESTHA
NATIONALITY: NEPALI
MARITAL STATUS: MARRIED
DATE OF BIRTH: 12th FEBRUARY 1933

ACADEMIC QUALIFICATION:

- BACHELORS IN ARTS FROM PATNA UNIVERSITY

LANGUAGE:

- NEWARI, NEPALI, ENGLISH, AND HINDI

PRESENT POSITIONS:

BUSINESS:

- **PRESIDENT-** THE DWARIKA'S GROUP OF HOTELS & RESORTS
- **MANAGING DIRECTOR** - KATHMANDU TRAVELS & TOURS
- **MANAGING DIRECTOR** - NEPAL TREKS & NATURAL HISTORY EXPEDITION.
- **PRESIDENT** - THE DWARIKA'S HIMALAYAN SHANGRI-LA VILLAGE RESORT
- **CHAIRMAN** - HIMAL MEDIA.

OTHER POSITION:

- **HON. CONSUL OF SPAIN - NEPAL**

OFFICIAL AND PROFESSIONAL ORGANIZATION:

- **INITIAL MEMBER** - BOAO FORUM FOR ASIA IN CHINA
- **PRESIDENT** - FEDERATION OF BUSINESS & PROFESSIONAL WOMAN – NEPAL.

OTHER VOLUNTARY POSITION:

- **PRESIDENT** – NEPAL HERITAGE SOCIETY
- **LIFE TRUSTEE** -NEPAL BRITAIN SOCIETY.
- **LIFE MEMBER** - NEPAL HERITAGE SOCIETY.

- **LIFE MEMBER** - NEPAL COUNCIL OF WORLD AFFAIRS.
- **MEMBER** -NEPAL JAYCEES BOARD OF TRUSTEES

FORMER POSITIONS HELD IN OFFICIAL AND PROFESSIONAL AND SOCIAL ORGANIZATION:

- **MEMBER** - THE COUNCIL FOR TECHNICAL EDUCATION VOCATIONAL TRAINING (SKILL TESTING DIVISION) NEPAL GOVERNEMENT.
- DEAN – HON. CONCLAR CROPS - NEPAL
- ASSISTANT GOVERNOR – ZONE III NEPAL – ROTARY INTERNATIONAL
- REGIONAL CO-ORDINATOR FOR ASIA -PACIFIC - FEDERATION OF BUSINESS & PROFESSIONAL WOMAN - INTERNATIONAL
- FORMER VICE- PRESIDENT OF WEST ASIA / SKAL INTERNATIONAL
- FORMER TRUSTEE "KING MAHENDRA TRUST FOR NATURE CONSERVATION" WITH HRH CROWN PRINCE AS CHAIRMAN
- VICE PRESIDENT - FRIENDS OF THE BAGMATI.
- FORMER BOARD MEMBER / NEPAL ELECTRICITY AUTHORITY.
- FORMER VICE CHAIRPERSON / NEPAL TOURISM BOARD.
- FORMER DIRECTOR, BOARD OF DIRECTORS - ROYAL NEPAL AIRLINES CORPORATION.
- PAST PRESIDENT / ROTARY CLUB OF KATHMANDU MID - TOWN (FIRST WOMAN PRESIDENT IN NEPAL).
- FOUNDER PRESIDENT / TRANSPARENCY INTERNATIONAL NEPAL
- PAST PRESIDENT / NEPAL ASSOCIATION OF TRAVEL AGENTS (1997 - 1999).
- FOUNDER PRESIDENT OF TREKKING AGENTS ASSOCIATION OF NEPAL
- VICE PRESIDENT (1988 - 1989) NEPAL COUNCIL OF WORLD AFFAIRS
- MEMBER (1979 -1982 & 1986 - 1989) - NARI SEWA SAMANWAYA SAMITI.
- VICE PRESIDENT (1979 TO 1983) PACIFIC ASIA TRAVELS ASSOCIATION.
- PRESIDENT (1970 - 1972) NEPAL BRITAIN SOCIETY.
- JOINED THE YOUTH MOVEMENT, JAYCEES. BECAME THE FIRST WOMAN PRESIDENT IN THE WORLD, AFFILIATED NEPAL INTO INTERNATIONAL JAYCEES.
- CULTURAL AFFAIRS OFFICER5 IN UNITED STATE INFORMANT SERVICE 1958 / 1961.
- CHAIR PERSON (1958 - 1967) BIR HOSPITAL - INTERNATIONAL VOLUNTEERS PAST TEACHER IN HIGH SCHOOL (1957 - 1958).
-

DECORATIONS:

-
- GORKHA DAKSHIN BAHU 4TH - HIS MAJESTY THE KING.

- PRAKHYAT TRISAKTI PATTA - HIS MAJESTY THE KING.
- BIRENDRA - AISWARYA SEWA PADAK - HIS MAJESTY THE KING
- HEM BAHADUR MALLA HONOUR 2065- PUBLIC ADMINISTRATION ASSOCIATION OF NEPAL (PAAN)
- SERVICE ABOVE SELF AWARD - THE ROTARY INTERNATIONAL 2012-2013
- BADGE OF HONOUR - BUSINESS AND PROFESSIONAL WOMEN INTERNATIONAL.
- DECORATION OF THE CROSS OF THE ORDER OF CIVIL MERIT - HIS MAJESTY THE KING JUAN CARLOS I, SPAIN.
- DECORATION OF THE CRUZ DE OFFICIAL DE LA ORDEN DE ISABEL LA CATOLICA – HIS MAJESTY THE KING JUAN CARLOS I, SPAIN.
- GOLDEN MIKE AWARD FROM RADIO AND TELEVISION ORGANIZATION OF SPAIN
- BUSINESS LEADERSHIP EXCELLENCE AWARD- CMO ASIA- NEPAL’ WOMEN LEADERS 17TH DECEMBER 2018

AWARDS:

- THE 50 MOST INFLUENTIAL WOMAN OF NEPAL - THE BOSS BUSINESS MAGAZINE IN 2005.
- NEPAL'S TOP 50 PERSONALITIES - THE BOSS BUSINESS MAGAZINE IN 2004.
- THE MOST INFLUENTIAL WOMAN OF NEPAL- THE BOSS BUSINESS MAGAZINE IN 2004.
- RECEIVED MANY AWARDS AND RECOGNITION FROM DIFFERENT ORGANIZATIONS IN NEPAL



BIO-DATA

SK. Ambica Shrestha

12 Feb 1933 to 18 July 2024

NAME: AMBICA SHRESTHA
NATIONALITY: NEPALI
MARITAL STATUS: MARRIED
DATE OF BIRTH: 12 FEBRUARY 1933

ACADEMIC QUALIFICATION:

BACHELORS IN ARTS FROM PATNA UNIVERSITY

LANGUAGE:

NEWARI, NEPALI, ENGLISH & HINDI

POSITION in SKAL International Nepal:

23-02-79 : Founding member Skäl Nepal (Skäl International Nepal was first founded in 23-02-79)

2000/01 to 2004/07: President of Skäl international Nepal

2001/05 : Attended 30th Skäl Asian Congress in Okinawa Japan bidding for SKAL ASIAN congress in Kathmandu

2002: on the bidding for hosting Skäl Asian Congress / Nepal was awarded host during the Skäl assembly in Manila

2002: Hosted Skäl Asia congress in Kathmandu, Nepal

2002: Vice president of SKAL International West Asia

2011: Attended Skäl Asia Congress in Delhi, India

2022/24 : Honorary Board member of Skäl International Nepal

****NOTE** : Sk Ambica Shrestha attended number of Skäl world congresses & Asian Area congress but due to non-availability of dates the same is not listed above .

Pam Snyman – Membership No. 077004015

Skål International Garden Route, South Africa
Skål Committee Portfolio: Membership
Director & Owner of “Up Close & Personal Tours”



Pam Snyman has had an illustrious Skål International career spanning 37 Years. She is a seasoned professional in the tourism and car rental industry, with a career spanning several decades. She currently serves as the Director and Owner of Up Close & Personal Tours, an inbound tour operator, she founded in 2015.

Pam Snyman – Skål International Garden Route, South Africa
Director & Owner of “Up Close & Personal Tours”
Skål International Garden Route Committee – Portfolio: membership

Pam Snyman is a seasoned professional in the tourism and car rental industry, with a career spanning several decades. She currently serves as the Director and Owner of Up Close & Personal Tours, an inbound tour operator she founded in 2015.

Her extensive experience includes key roles such as:

- Airport Manager at Budget Car Rental in Durban and OR Tambo Airport in Johannesburg.
- Sales Manager at Avis Car Rental.
- Key Accounts Manager at Budget / Bidvest in Durban, Kwa Zulu Natal, South Africa.

In 2002, Pam relocated to the Garden Route in the Western Cape, where she continued her career as a Key Accounts Manager.

Her entrepreneurial spirit led her to establish Up Close & Personal Tours, where she focuses on:

- researching and promoting tourism opportunities
- implementing skills development for local communities in the Garden Route, Western Cape
- recruiting and mentoring new and young Skål members
- creating personalised tailored itineraries for various markets.

Pam's expertise in sales and marketing, staff training, supplier contract negotiation, and her ability to work independently have been instrumental in her success. She has attended numerous travel workshops worldwide, including Indaba and WTM.

Pam has secured Skål Garden Route as Hosted Buyers with local government to train students in the tourism industry.

Hobbies:

In her free time, Pam enjoys spending time with her family, networking within the tourism and hospitality industry, spending time with other Skålleagues, photography, music, and travel.

Pam Snyman – Membership No. 077004015

Skål International Garden Route, South Africa
Skål Committee Portfolio: Membership
Director & Owner of “Up Close & Personal Tours”

Pam Snyman has had an illustrious Skål International career spanning 37 Years. She is a seasoned professional in the tourism and car rental industry, with a career spanning several decades. She currently serves as the Director and Owner of Up Close & Personal Tours, an inbound tour operator, she founded in 2015.



Pam Snyman’s 37 year career in Skål International:

- 1987 – Joined Skål International Durban, served on the committee as secretary.
- 2001 – Relocated to Garden Route Western Cape
- 2002 – Joined Skål Garden Route, served on the committee as secretary.
- 2010 – Served as President - Attended Skål World Congress - Sydney Australia
- 2011 – Served as President - Attended Skål World Congress -Turku Finland
- 2012 – Served as President - Attended Skål World Congress - Hyderabad India
- 2013 – Served as President - Attended Skål World Congress - New York & Canada Cruise
- 2014 – Served on Skål Garden Route committee
- 2015 – Served on Skål Garden Route committee
- 2016 – Served as President - Attended Skål Congress in Monaco
- 2017 – Served on Skål Garden Route committee
- 2018 – Re-elected to stand in as President – As Niel Els became National President
- 2019 – Skål International South Africa Senior Vice President
- 2002 to 2024 – Member Skål Garden Route
- 2019 to 2021 – Skål International South Africa Senior Vice President
- 2022 to 2024 – Skål Garden Route committee membership portfolio

Skål Highlights:

- Arranged a Skål and Tourism trade show with our tourism departments for students studying in the industry. Our Skål Members participated in Trade Show. Organized for the Radio Station to interview Skål members live. Chef schools were invited to participate.
- Assisted Skål Members during Knysna Fires, with clothing and food. Helped implement student programmes for additional skills training, whilst unemployed during fire damage.
- Submitted business plan for skills training with practical skills with partner Francois Ferreira Academy for chefs. Our Skål Members would assist with the practical training and have skilled labour and or the student would be able to open own business, where we as Skål Members Garden Route would mentor the student. Application was submitted and approved in 2020 by National Government – R26 million.
- Met with International Chef from Brisbane Australia. Selected 4 young chefs in training from different towns on the Garden Route. Chef Mel interviewed them on her TV show – where they introduced a menu to the Australian TV viewers.
- Signed up with Garden Route Skills Mecca as Host Employers – Government pays student – Skål Member affords student practical skills with a view to employ them or mentor them should they open their own business. Skål Garden Route tour operators to market tours to local community.
- Submitted plans and presented to Government for a Skills Agricultural Tourism and Sports programme working with youth from local community. Plans were drawn and approved by Local Government. Students to serve as Skål Members in Training. Signed Head of department as Skål Member Garden Route. Affording Skål Garden Route access to government department.

- Pam signed Chef Mel up as Skål Member Brisbane – She recently visited South Africa – introduced to all Skål Managers who were available and Past President Lavonne Wittman with view to working with her on her skills ONLINE programme. Training new and existing staff in Chef/cookery and hospitality.
- Pam's dedication to Skål International has been recognized with:
 - o The Karl Twiggs Award.
 - o The National Club of the Year award.
- Pam received the Perla Siedel Gibson award for her contributions to tourism.
- Pam initiated the Twinning Club with New Jersey USA, the first Zoom twinning in Skål's history.

Pam's expertise in sales and marketing, staff training, supplier contract negotiation, and her ability to work independently have been instrumental in her success. She has attended numerous travel workshops worldwide, including Indaba and WTM.

Vani Subhas - Professional CV

Mrs. Vani Subhas is a distinguished Entrepreneur with a remarkable four-decade-long career in the Travel and Lifestyle industries. Her journey began with her pivotal role in leading Sita Travels for 16 years (1978-1993), where she established herself as a force in the Travel sector. She further cemented her reputation by getting the GSA for Lufthansa German Airlines for the State of Andhra Pradesh. Pleased with her success in growing sales for Lufthansa she was also given the territory of Kerala And Tamil Nadu and managed it successfully for 11 years (1994-2003). In 2004, Mrs. Vani founded Hansa Holidays, a bespoke Travel Agency initially started as a Lufthansa City Centre but later evolved and became a Serendipian by Traveller Made. Her passion for curating tailored travel experiences has set Hansa Holidays apart as a leader in luxury travel.

Mrs. Vani's leadership has extended well beyond her own ventures. As the founding Chairperson of the Travel Agents Association of India (TAAI) Hyderabad Chapter, she was instrumental in bolstering the travel community in the region. Internationally, her influence is recognized through her service as an International Councillor of SKAL, a prestigious organization connecting travel professionals worldwide. She has also served as President of the SKAL Hyderabad Chapter for two terms and as Treasurer of the National Skål Council of India (NSCI), where she played a critical role in strengthening the organization.

Mrs. Vani's entrepreneurial spirit is not confined to travel; she has also made a significant mark in the lifestyle and jewellery sectors. Her premium lifestyle brand stores, Good Earth and Amrapali, have brought elegance and luxury to Hyderabad. As a director in her family-run company, Mrs. Vani continues to demonstrate her sharp business acumen and contribute to its sustained growth.

Culturally inclined and passionate about the arts, Mrs. Vani is an advocate for continuous learning and innovation. Her adaptability, curiosity, and dynamic

leadership have garnered her widespread respect and admiration across various fields. She was Chairperson of FICCI Ladies Organisation (FLO) in the year 2007-2008, a leading organisation helping woman Empowerment . FLO recently recognised her as a Leader in Travel under the MSME sector and she remains a role model for aspiring entrepreneurs.

With 47 years of experience - Mrs. Vani Subhas is celebrated as a trailblazer and a visionary leader in the Travel industry. Her dedication to excellence and her contributions as Vice President of NSCI and as Chairperson during the TAAI Convention in Hyderabad in 1992 have left a lasting impact. Mrs. Vani's legacy is one of leadership, innovation, and a relentless pursuit of excellence in every venture she undertakes.

Mrs. Vani Subhas has also been an esteemed participant in the Global Luxury Travel scene, attending the prestigious International Luxury Travel Mart (ILTM) in Cannes and ILTM Asia Pacific as a hosted buyer. She has also attended the Essence of Luxury at Malaga (organised by Traveller Made). These exclusive events have further enriched her expertise and connections in the luxury travel industry, allowing her to stay at the forefront of emerging trends and to continuously enhance the bespoke experiences offered by her agency, Hansa Holidays. Her participation in such high-Caliber events underscores her commitment to excellence and her passion for curating exceptional travel experiences for her clients.

Skål Profile of Past International Councillor Sk. Vani Subhas

Founder Member of Skål International Hyderabad (1985): Instrumental in the establishment of the Hyderabad chapter.

40 Years in Skål International: A long-standing and dedicated member with four decades of active involvement in Skål.

Leadership Positions:

International Councillor for 3 Years: Represented Skål India on the global stage, engaging with international leaders.

Vice President, Skål International India (2 Terms): Held two terms as Vice President, significantly contributing to the growth of Skål India.

Treasurer, Skål International India: Managed financial operations with efficiency, supporting the financial health of the organization when SKAL restarted in India after a hiatus.

President, Skål International Hyderabad (2 Terms, 4 Years): Led the Hyderabad Chapter with vision and dedication during two terms. Had also held positions of Treasurer, Secretary, Vice President before becoming President .

Board Member, Skål International Hyderabad (2 Terms, 4 Years): Actively involved in shaping the chapter's direction during her tenure.

Auditor, Skål International Hyderabad (2 Terms, 4 Years): Served as the chapter's auditor, ensuring financial transparency and compliance.

Congress Participation:

Attended Global Skål congresses in Zagreb, Cairns, Malta, Hyderabad, and Chennai.

Participated in several Asian Congresses, including the one in Delhi.

Collaborations with Global Leaders: Worked closely with many Skål International leaders, some of whom later became Presidents of Skål International.

Active Involvement in Skål Hyderabad: Consistently engaged in local Chapter activities, contributing to meetings and events.

Dedicated Contribution to Congress Committees (2014-2017):

Worked extensively on the congress bids for Skål Hyderabad, including the successful bid for the 2017 Hyderabad Congress.

Supported and participated in the Chennai Congress, contributing to the voting process.

Passionate Skål league for 40 Years: A committed and enthusiastic member, exemplifying the Skål values over her long and active tenure.

Tom White

Orlando FL

Professional CV

Tom White was a professional in the Travel World from 1977 until he sold his business in 2007.

1977 – Vice President and then Executive Vice President of Cartan Tours which was transferred from Avco Financial Services. Tom ran this company for several years until 1982.

1982 – Purchased Travel and More in Libertyville Illinois until he sold the company in 1988.

1987 – Purchased Eola Travel Services in Orlando FL and acted as President until he sold that company in 2007.

Skal Orlando member 1990 until his death in 2024. Tom served many roles as Treasurer, Secretary, Vice President, President Skal USA Rep, Region IV Vice President, Skal USA Vice President of Administration and Skal USA President.



Tom White

Orlando, Fl.

407-902-7882

E-mail eolatvl@aol.com

1990 – 2024

Member – Skäl International Orlando

1990	Inducted into Skäl Orlando #371
1991	Club's Board
1992	Treasurer
1993	Secretary
1994	Vice President
1995	President
1996	Executive Committee - Statutes & By-Laws
1997	Skäl USA Representative - Statutes & By-Laws
1998	Skäl USA Representative - Statutes & By-Laws
1999	Skäl USA Representative - Public Relations
2000	Skäl USA Representative - Statutes & By-Laws
2001	Executive Committee - Statutes & By-Laws
2002	Executive Committee
2003	Skäl USA Region IV Vice President
2004	Skäl USA Region IV Vice President
2005	Skäl USA Region IV Vice President
2006	Skäl USA Region IV Vice President
2007	SI Orlando Executive Committee – Statutes & By-Laws
2008	SI Orlando Executive Committee – Statutes & By-Laws
2009	SI Orlando Executive Committee – Statutes & By-Laws
2010	SI Orlando Executive Committee – Statutes & By-Laws
2011	SI Orlando Executive Committee – Statutes & By-Laws
2012	Skäl USA Vice President Administration
2013	Skäl USA President
2014	SI Orlando EST
2015	SI Orlando EST
2016	SI Orlando EST
2017	SI Orlando EST
2018	SI Orlando EST
2019	SI Orlando EST
2020	SI Orlando EST
2021	SI Orlando EST
2022	SI Orlando EST
2023	SI Orlando EST
2024	SI Orlando EST

Skäl International Congresses Attended

1998	Montreal, Canada
1999	Stuttgart, Germany
2000	Malta
2002	Cairns, Australia
2003	Chennai, India
2004	Durban, South Africa
2005	Zagreb, Croatia
2006	Pattaya, Thailand
2007	Antalya, Turkey
2013	New York –Cruise/Congress
2014	Mexico City

N.A.S.C. Congresses Attended

1998	Can Cun, Mexico
2000	Reno, Nevada, USA
2001	Quebec City, Canada
2003	San Salvador, El Salvador
2004	Louisville, Kentucky, USA
2005	Calgary, Alberta, Canada
2006	NAASC Congress Cruise
2007	Los Cabos, Mexico
2008	Montego Bay, Jamaica
2009	Anchorage, Alaska
2011	Puerto Vallarta, Mexico
2012	Bermuda
2013	Sacramento, Ca, USA
2014	Halifax, NS.
2015	Riviera Maya, Mexico
2016	Boise, Idaho, USA
2017	Toronto, ON, Canada
2018	Playa Mujeres, Mexico
2022	Orlando, Fl, USA

Skal USA EC Meetings

1998	Montreal, Canada
2000	Malta
2000	Reno, Nevada
2001	Orlando, Fl.
2003	San Salvador, El Salvador
2003	New York, NY
2003	Chennai, India
2004	Washington, DC
2004	Louisville, Ky.
2004	Hershey, Pa
2004	Durban, South Africa
2005	San Francisco, Ca.
2005	Calgary, Alberta, Canada
2005	Jacksonville, FL
2005	Zagreb, Croatia
2006	New Orleans, La.
2006	NAASC Congress Cruise
2006	Denver, Co.
2006	Pattaya, Thailand
2007	Memphis. Tn.
2007	Los Cabos, Mexico
2011	Puerto Vallarta, Mexico
2012	St. Augustine, Fl
2013	Washington DC
2014	Halifax, NS
2017	Orlando, Fl.
2018	Playa Mujeres Mexico
2020	Orlando, Fl
2022	Orlando, Fl.

OTHER

1995	As President organized a 3 day trip for a joint meeting with the New Orleans Club
1996	Attended Region IV Summer Congress - Orlando
2000	Attended Miami club's 50th anniversary
2000	Attended Region IV Summer Congress - Sarasota
2001	Attended Region IV Summer Congress - Miami
2002	On planning committee for Orlando hosting the Region IV Summer Congress
2003	Attended Region IV Summer Congress - Palm Beaches
2004	Attended Region IV Summer Congress - Tampa
2004	Attended 65 th anniversary for Birmingham, England club
2005	Attended Region IV Summer Congress - Jacksonville
2005	Member, steering committee for The Skel Leadership Summit
2006	Member, steering committee for The Skel Leadership Summit
2006	Attended Region IV Summer Congress - Sarasota
2006	Chairman Skel USA B2B Committee
2007	Member, steering committee for the Skel Leadership Summit
2011	Member steering committee for Skel Cares charity golf tourney
2012	Member steering committee for Skel Cares charity golf tourney
2012	Skel USA National Committee Meeting St. Augustine, Fl.
2012	Member Skel USA search committee for Skel USA Administrator
2013	Member steering committee for Skel Cares charity golf tourney
2013	Skel USA National Committee Meeting New York/SI World Congress
2014	Member steering committee for Skel Cares charity golf tourney
2015	Member steering committee for Skel Cares charity golf tourney
2016	Skel USA NCM Little Rock, Ak.
2017	Member committee to host Skel USA winter EC meeting
2021	Member NASC 22 organizing committee
2022	Member NASC 22 organizing committee