

FOSTORIA AREA CHAMBER OF COMMERCE

& VISITORS BUREAU

MEMBER BENEFITS

A Chamber membership can be so many things; a relationship building tool, a business development resource, a way to be involved or a way to save money. Your Chamber membership provides you with multiple ways to save and quickly get a return on your membership investment dues.

HEALTH INSURANCE

As a Chamber member, you are eligible to receive discounts on various health insurance plans. For more information or to receive a quote, contact one of the Chamber member insurance agents listed below.



Paramount offers health plans to Chamber members with an approximate 3-4% discount as compared to plans to non-member businesses.

Paramount also offers a fully funded Multiple Employer Welfare Arrangement (MEWA) for businesses with 50 or fewer employees, including sole proprietorship.



Anthem offers Chamber member businesses with 2-99 employees up to a 1.4% savings on any Anthem group health insurance plan through premium tax credit savings. You can have your choice of Anthem Plans, from HSA's to traditional plans all backed by the exceptional nationwide network access and local sales and service millions of Americans trust. Anthem also offers discounts on ancillary products such as dental, vision, life and disability insurance. Depending on group size Anthem Dental Prime and Dental Complete can range from 2-4% with full service Blue View Vision Plans at a 14% discount.

Chamber Member Agents

First Insurance Group

419-436-4085
1650 N. Countyline St., Suite 200
Fostoria, Ohio 44830
www.firstinsurancegrp.com

UIS Insurance & Investments

419-435-6653
118 W. Tiffin St.
Fostoria, Ohio 44830
www.uisprotect.com

Hitchings Insurance Agency

419-423-9145
717 N. Main St.
Findlay, Ohio 45840
www.hitchingsinsurance.com

Hylant

419-934-5429
1995 Tiffin Ave. Suite 311
Findlay, Ohio 45840
www.hylant.com

State Farm-Dionna Brenamen

419-435-1494
200 S. Main St.
Fostoria, Ohio 44830
www.statefarm.com

Nationwide-Chris Schiefer

419-435-6606
617 N. Countyline St.
Fostoria, Ohio 44830
www.nationwide.com

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Rx Prescription Savings Plan

Your membership in the Chamber allows us to offer you a FREE pharmacy discount card. This discount card can benefit everyone - including those who have an insurance prescription plan. If you have a generic copay of \$10 or higher, the ApproRX discounted price will be less than your copay 70% of the time. To learn more contact Kyle Fields 1-866-900-3771 or stop in the Chamber to pick up a card for you or all your employees at the Chamber office. The cards are free to members and their employees.

Superior Dental

Superior Dental offer exclusive plans to Chamber members and are designed for sole proprietors and groups of 100 or less eligible employees. The specially rated plans offer discounts of up to 11% and access to the largest regional quality care dental network. Plus, all SDC plans include EyeMed vision discount plan. Contact Abigail Buck at 800-762-3159 or visit www.superiordental.com for more information.

Teladoc

Teladoc is a service that provides 24/7/365 access to a doctor by phone, video or mobile app for common or acute conditions. The American Medical Association states that 70% of primary doctor visits and 40% of emergency room visits can be effectively resolved with a Tele-medicine consultation. The average response time to speak with a licensed physician is 10 minutes. Teladoc can be a first line of defense to help control out of pocket costs as calls to Teladoc are free with membership in the Teladoc program. There is no copay and the Teladoc program is offered to Chamber members, their employees and families for \$14.95 per month per family which is a 25% savings off the normal rate. Special group billed plans are also available. For more information go to www.teladoc.com or contact one of the Chamber member insurance agencies.

Worker's Compensation TPA & Case Management

The Fostoria Chamber partners with two Workers' Compensation Third Party Administrators (TPA). Working with a TPA helps your business garner savings while keeping in mind your organizations risk tolerance. Enrollment in alternative rating/premium plans occur annually. For eligibility requirements and enrollment deadlines, contact one of the representatives today.

CompManagement Inc.



Kelly Lowery
419-295-2305
kelly.lowery@sedgwick.com

Matt Ulrich
419-724-2667
mulrich@procomp.biz

Workers' Compensation Case Management helps reduce employer workers' compensation costs while improving the quality of care for the injured worker.



Tod Philips
419-887-2808
Tod.Philips@ProMedica.org

Business Insurance

UIS Insurance & Investments and Auto Owners Insurance offer Fostoria Chamber members up to an 11% discount on business insurance which can include a tailored protection plan, business owners policy, commercial auto, commercial umbrella and garage liability dealers blanket.

UIS INSURANCE & INVESTMENTS CAMERON, FRUTH & GREEN

118 W Tiffin Street • Fostoria, OH
419.435.6653 • uisprotect.com



Auto-Owners
INSURANCE
LIFE • HOME • CAR • BUSINESS

Fostoria Learning Center

Chamber members receive a 25% discount on room rentals at the Fostoria Learning Center and may use the conference room for free (subject to availability; reservation required) For rates and more information call the FLC at 419-408-5540 or visit www.fostorialearningcenter.org.

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OTHER COST SAVINGS BENEFITS

Running a business is complex, let our cost savings benefits simplify your day to day operations. From ordering office supplies and shipping to reaching and retaining customers we can help save you money.

Energy Cost Savings

Community Energy Advisors (CEA) serves companies of all sizes from small business to fortune 500 companies looking to make smart choices to manage their natural gas and electric power needs. CEA works to educate and empower clients to take control of their energy needs. Chamber members who participate in this program save an average of 20% on their energy costs. To learn more:



Sarah Margelowsky
330-721-8000
smargelowsky@ceateam.com

Shipping

Benefit from competitive pricing and customized solutions designed to improve your operations and save you valuable time. PartnerShip is a freight management company which maintains alliances with world class carriers to ensure the highest level of service and most competitive freight discounts. Whether it's less-than-truckload (LTL), tradeshow, or truckload freight, PartnerShip has the connections and pricing to help you ship smarter.

**Partner
Ship** Harry Centa
800-599-2902 ext. 2242 or
www.partnership.com/89noacc

Communication

Our partnership with Constant Contact means fantastic member benefits for you! We have teamed up with Constant Contact to bring you an exclusive discount of up to 25% off their entire suite of online marketing tools.



Tamara Jaros
(734) 516-9788
Tamara@TamaraJaros.com

Office Supplies

Our partnership with Office Depot/Office Max gives you up to a 40% discount on in store and online purchases. Online orders of \$50 and over are shipped at no charge. All Office Depot and Office Max locations participate. Chamber members must sign up to participate. To sign up for the program contact:



Shelley Roach,
(419)360-106
Shelley.Roach@officedepot.com

Payment Processing

Waterville based merchant services provider, National Payment Corporation, is unsurpassed in its industry in both customer service and technology. They specialize in helping businesses accept credit cards, gift and loyalty cards and E-checks through credit card terminals, iPad and tablet POS, Full POS systems, mobile devices, smart phone processing and virtual terminals. With no Termination Fees, No Hidden Fees and their Guaranteed Rates you can be confident that you are getting the BEST in the Merchant Service Industry.



(419) 878-0310
sales@TeamNPC.com

THANK YOU!

When you participate in Chamber savings programs, not only do you save money but you also help the Chamber earn money. Your enrollment provides us with marketing dollars and residuals which help us keep our membership dues low and offer low cost programming.

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Fostoria Area 
Chamber
of Commerce
& Visitors Bureau

121 N. Main Street, Fostoria, Ohio 44830

419-435-0486

www.FostoriaOhio.org

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Development@FostoriaChamber.com