



COMPUTER & SMALL BUSINESS

Sales Series

Sales Fundamentals

June 29, 8:30 a.m. to 12:00 p.m.

Motivating Your Sales Team

July 13, 8:30 a.m. to 12:00 p.m.

Overcoming Sales Objections

July 27, 8:30 a.m. to 12:00 p.m.

Sales are the driving force of both small businesses and large corporations and understanding the fundamentals, how to overcome objections, and how to motivate your sales team are vital components to your organizations success. Our new Sales Series will offer your organization the opportunity to have your employees sharpen their skills to improve sales, foster a motivational environment, and select the right strategies to overcome objections.

Cost:

\$375 per person for all three workshops or \$150 per person for each individual workshop.

For more information:

www.FostoriaLearningCenter.org

(419) 408-5540

