

In Partnership with MEDC's Michigan Main Street Program, SBDC Presents:

# How to Buy or Sell a Business

Whether you're seeking to buy or sell a business, it is important to be prepared to successfully navigate the process, as well as connect with experts who can assist you throughout all phases of the transition. Participants will learn more about these topics:

- Steps to successfully buying or selling a business
- Post-acquisition planning, change management, and company culture
- Positioning your business to sell
- Tax implications, retirement, and estate planning
- Basics of valuations, due diligence, and financing
- Transition planning

Speakers and panelists include MI-SBDC Specialists, Small Business Owners, Accountants, Lenders, and Attorneys.

**When:** Thursday, January 31, 2019  
9:00 AM - 2:30 PM  
(check-in begins at 8:30 AM)

**Where:** City Hall - Boyne City  
319 N Lake St, Boyne City 49712

**Cost:** \$75.00\*

**Registration:**  
Register online at [sbdcmichigan.org](http://sbdcmichigan.org) or contact us at 231-929-5060 / [sbdc@networksnorthwest.org](mailto:sbdc@networksnorthwest.org)  
*\*Michigan Main Street members are eligible to attend at a discounted rate, contact the SBDC or your MMS Director for registration information*



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