

## Terms and Conditions for Career Tests & Consultations Black Friday 2024 Promotion

**Note:** References to “you,” “you’re,” “your,” “you’d”, & “yourself” refer to you. References to “I,” “I’m,” “I’d,” “me,” & “my” refer to Carly. References to “third-party” and “third-parties” mean anyone that’s \*not you that’s paying for these service(s).

If **not** purchasing through my newsletter (when my form automatically closes at 11:30 pm Pacific Standard Time [PST] on Black Fri. 11/29/24), purchases can be honored if you email me/contact me no later than 1 pm PST Tuesday, November 26, 2024. The BEST way to contact me would be contacting me via email: info @worksolutionstoday.com in the event I am out of the office, I would normally have an automatic out-of-office email response (to ensure your email does NOT end up in my SPAM/other folders if you’ve never emailed me, have a new email address that you’re emailing from, etc. I always communicate that you can email me through the form on my website at this link): <http://www.worksolutionstoday.com/contact.html> which ensures your email goes directly to my inbox. No need to worry that your purchase/(s) wouldn’t be honored if you contact me by the above-described deadlines, I will honor it even if I’m out of the office for whatever reason, I will get back to you as soon as possible upon my returning.

If you wanted to purchase outside of my newsletter via U.S. cash or money order, you would contact me via email with your desired tests & consultation minutes desired (15, 30, or 60) that you’d like to purchase to go with the test/(s) [if desired] by the deadline **(details in above paragraph of this document)**, you’d also provide this document you’re reading to me via email after you had hand written with a pen on it that you understand & will abide to the terms & conditions in this document and then print your full name & sign your full name on it & scan it & email it to me OR snail mail it to me (if you made an arrangement with me to snail mail your payment to me as you’d have to ask me for my mailing address as I don’t make that public). **After providing this document to me via email (as described in this paragraph above)**, the quickest way to pay me would be to visit any Harborstone Credit Union (there are many locations in cities other than Puyallup, WA) that may be closer/convenient for you to visit during their regular business hours & notify a teller that you’re wanting to deposit money into “Carly Calabrese’s Work Solutions business account”. You’d communicate this to me via email that this is how you’ll be paying when you reach out to me communicating the desired tests & consultation minutes desired (15, 30, or 60) that you’d like to purchase to go with the test/(s) [if desired] you’re wanting to purchase OR in another email if you have to send one later as soon as you know how you’ll be paying me with a projected timeline (i.e. today after I get off work, I will be visiting the Puyallup Harborstone Credit Union to deposit the \$140.93 for the career personality

test) and then send me a confirmation email as soon as possible after you've successfully deposited with a teller OR an email update to me if there was any problem/(s)/delay/(s) with this deposit as soon as possible after your encounter with the problem/(s)/delay/(s).

The test/(s) and consultation minute/(s) that you purchase (including the 1 FREE 5 minutes of consulting with me) expire on Friday, 2/28/25 before forfeiting so that means you would need to contact me as soon as possible in advance to the deadline to arrange a date & time that works for us as I do **not** send out reminders to clients whose service/(s) are expiring with me (I'd recommend contacting me minimally at the beginning of the month prior to this 2/28/25 deadline) preferably more to ensure our schedules can align before that deadline, etc. Even though these purchase/(s) aren't gift cards, I will give you the advice my aunt once gave me about using gift cards (and my advice for using discounted offers for example, a greatly reduced movie rental with Xfinity), use them as soon as possible so that you don't forget about it & so there's no stress for you and/or I that we may not be able to get you in for whatever reason because of our schedules, etc. 😊

Details on the "FREE 5 minutes with any consultation purchase" in my newsletter means with any increment amount (15, 30, or 60 minutes) that you purchase to go with your career test/(s) a FREE 5 minutes will apply to any ONE of your consultations if you purchase more than one consultation (i.e. if you purchased 2 consultation increments for 2 different tests; one test you want to consult for 30 minutes afterward and another test for 15 minutes) you would only receive 1 FREE 5 minutes of consulting with me at any ONE of those consultations (so limit 1 FREE 5 minutes of consulting per person NOT per consultation you purchase).

There are no reimbursements, refunds, or rollovers for any unused minutes for your consultation purchases. I tried to make 3 different time increments available so that there'd be one general timeframe option for everyone (meaning a 15 minute one for someone who doesn't have much to discuss, a middle of the road option for someone who doesn't think it'd be super quick, but not super long 30 minutes would be a good option, and 60 minutes for those who feel they really need the time to ask questions and get guidance from me). That being said, I would be fair in the sense for example, if you purchased 60 minutes for consulting on a test and only used 30 minutes, I would let you apply the remaining unused minutes for your other test that you purchased the same would apply if you bought 30 minutes of consulting (as an example) for a test and only used 15 minutes, I would let you apply to another test the remaining 15 minutes. Basically, when I say there are no "refunds, reimbursements, refunds, or rollovers" for unused minutes it's so that if someone wanted to nickel and dime me for minutes such as just one example, they purchase 15 minutes to consult and get the free 5 minutes of consulting with me with any ONE purchase so a total of 20 minutes and they only use 10 minutes and then they want to be refunded money for

the 10 minutes unused or try to save 10 minutes on the books with me until they need to consult with me for something (outside of this promotion). OR if you only purchase ONE test and had minutes leftover (even a significant amount) you'd have to eat it (forfeit those minutes) unless you purchased another test within the same deadline as described in this document to use them for as I wouldn't be refunding minutes with money, rolling over minutes to use on consultations outside of this promotion, or any other reimbursement.

The details on the "FREE Pet Pros package" discussed in my newsletter consists of 2 dog treats and a \$10 off coupon to be used at Pet Pros (their business card for Tacoma, WA location is in this package) coupon good to use 1/1/25- 2/28/25. I have 3 Pet Pros packages to give away and they will be given on a first come, first serve basis after successful purchase of at least ONE career test in this promotion in the deadline in this document (first come, first serve basis meaning once I run out that's it). Limit ONE Pet Pros package per person meaning you will only receive ONE Pet Pros package regardless if you purchase more than one career test. The easiest way to get your Pet Pros package from me is to provide me with your snail mail address to mail it to (including who to address the mail correspondence to) so that I can mail it to you. I'm **not** associated with/work for Pet Pros and therefore you will release me and my company of any legal liability that may come as a result of accepting one of my "FREE Pet Pros packages" with any career test purchase with this promotion which may include, but is not limited to this list: if your dog is allergic, gets sick, &/or dies, from the dog treat/(s), you're **not** satisfied with the coupon/service at Pet Pros, someone other than a dog eats the dog treat/(s), etc.

Although I try my best to provide the best possible service & products for my clients, there are no refunds (partial/full/etc.) of any kind whatsoever under any circumstances (including for forfeited purchases ones that you've let expire OR if I notified you that we're no longer working with each other). That means by purchasing this/these career test/(s) and/or consultation minute/(s), you agree (and/or any third parties if **not** you are paying) will **not** dispute the charge with my newsletter company, my newsletter company's payment processor (Stripe), my financial institution (defined as a bank/credit union) and/or your financial institution and/or your credit card company for any of the services described in this document, including your third-party bank, and/or credit union and/or financial institution/credit company, with this charge for these services (**including requesting a chargeback/stop payment order/closing out your debit/credit card**) in order to try and get a refund of any kind. You also agree that you &/or your third party will **not** take me to small claims court and/or write any bad review(s) about working with me/my business online (or elsewhere if not online), including contacting the Better Business Bureau, etc. for a complaint/negative review and/or do any bad review sharing impersonating someone else and/or having someone else in place of yourself in any fashion (online and/or verbally). You also understand that although I do everything in my power to past try and make relationships work (in general) in my life, if for whatever

reason I think it's best we stop working together, I will let you know that & that may result in a partially/not completed work/service as a result.

You also won't be alarmed that I don't respond to client communications on Saturday, Sunday, holidays, and/or any other time I may be "out of the office" but I will respond to your communications as soon as possible (I do put automatic "out of office" email responses when I know I'm truly going to be out), but please be respectful and reasonable to me and **not** put me in a bad/stressful situation that could affect a positive outcome with ensuring we can get your career test/(s) and consultation/(s) completed within the deadline in this document (described above in this document).

Although I believe my career tests and consulting/coaching you & providing you feedback at your consultation/(s) can help further yourself in your career/business/life/your goals, etc. you can't hold me responsible for negative outcome(s) that may occur from these described services. As we know, there are a couple guarantees in life (death and taxes); and there are elements of risk we take every day, for example, we can get into accidents while driving a car & a chiropractor, for example can't promise to put one back into previous injury state, the same cannot be guaranteed with a return on investment meaning I did **not** mislead/and/or promise a new career/job/more business/any other promises outside of this as a result of paying for these services from me. I do **not** guarantee a return on investment or any other promise(s) about it as individual results may vary. This protects me from clients who may want to sue me and/or my business and/or complain for unfair services, etc. ***I do promise to provide the most accurate, honest, and in your best interest always (to the best of my ability) while working with you, but you also understand the limitations just discussed.***

**If you enjoyed working with Carly &/or felt that she did a good job and/or wants to help support her and her business,** you understand that you will be willing to shoot your own no more than 2-minute testimonial video after you receive service/(s) that Carly can use for her website and marketing her business. This video does **not** have to be fancy and can be shot from your built-in web cam on your computer, your phone, camera, etc. ***There is an out for the testimonial video (if you're so opposed to it 3 paragraphs down) although shooting a video of yourself just doesn't benefit me, it can hone your confidence, camera, & tech. skills which can help you in your career & life now or in the future. 😊***

A testimonial video is a no more than 2-minute video answering these questions: who you are, how you met Carly, what service(s) did you need?, what did Carly do?, 3 things you

liked about working with Carly and why, and answer the questions would you work with Carly in the future why or why not, and what do you plan on working with Carly in the future with [if applicable], and would you recommend Carly to your family, friends, & colleagues why or why not. Carly helps you with writing your testimonial script by providing the questions just described above & you will email Carly your written script for this testimonial video to Carly to **review/edit and approve prior** to just creating the video for Carly. Then you will study the script and shoot the video of yourself shortly thereafter **not** reading the script as it's not believable when you're reading a script and **not** convincing to the audience of potential client(s) and/or referral(s).

**Why a testimonial video?** Carly's mom once said, "Who would've known that wipes would be like gold during corona virus?" And how she normally stocked up on them, but not this time. Carly's point is if wipes (cleaning and hand wipes) along with hand sanitizer are considered "gold" meaning more valuable than normal because it's corona virus time, **a testimonial video is always worth gold.** A testimonial video shows Carly's network of potential client(s) and/or referral(s) the type of clients Carly has worked with. It has them thinking they know someone (including potentially themselves) who has needed/wanted the same service(s) that Carly provided you. It also helps educate Carly's clients on the importance of her service(s) as well as gives them that extra "nudge" for those who maybe 'on the fence' with hiring Carly (meaning not sure). A testimonial video (in general) also tells Carly's network what a great job Carly's doing which assists in marketing Carly's business, etc.

[NOTE: **If you are so opposed to the testimonial video**, but still enjoyed working with Carly/felt she did a good job/want to help support her business, Carly can accept a letter of recommendation in lieu of it in addition to a positive written review as described below. Of course, if you're **not** strongly **opposed to the testimonial video**, **Carly would appreciate everything.** 😊 ***It's generally best to wait for the letter of recommendation for when there's an actual position, Carly's applying for so that you and Carly can modify it to it so it may not necessarily be immediately after we finish this project.***] A letter of recommendation is a letter that talks about why I'm an awesome candidate & what I'm currently doing and did in the past. It's basically having someone who can vouch for me whether it's a current or former colleague/client, etc. Letters of recommendation are used when applying for jobs & in my business applying for freelance writing & editing positions is another way that I grow my business. And since Corona virus, the competition has been PAST stiff to land remote positions (in general) so I've found that having letters of recommendations helps me stand out amongst 200+ applicants for one position that was posted on LinkedIn within 8 hours (as just an example). **It's so effective, that I was offered 2 freelance writing jobs as a result.** Carly can help you with this by either editing

whatever you write first and/or writing it for you (if necessary) and having you review for any edits.

**If you do the testimonial video and/or enjoyed working with Carly and/or felt she did a good job and/or wants to support Carly and her business and career,** you understand that you will be willing **to also** write an awesome testimonial answering those questions above that would normally be discussed in the testimonial video for Carly to use for marketing her business (i.e. her social media and business websites) **& allowing Carly to proofread it and edit it prior (Carly will run the final review by you)** to ensure she agrees with it prior to use for Carly's property to use for advertising in her business wherever she sees fit (i.e. her newsletter, website, social media sites, etc). **Generally, the same script for the video can be used, but may need some minor edit(s) (i.e., LinkedIn limits the characters for a written recommendation, so for example, we would cut out "Hi, I'm so & so (your name)" that you may have used in your testimonial video script).** Once the final written testimonial is approved by you & Carly, then Carly will request that you can post it on Carly's LinkedIn & any other website(s) Carly may need you to post it on **[currently the only other website Carly would need it on would be Thervo.com besides LinkedIn, but she usually leaves this clause open-ended in the event she discovers a new site that would require reviews]**. Carly cannot post it herself since some of these sites require the review to be written from a person other than Carly and it can track Carly's IP address if she tries to post it from her computer). Plus, Carly likes to do things right, meaning wouldn't like to do something such as posting her own reviews even if she could. It's important that businesses have legitimate reviews. So, Carly will provide the links to the site(s) where you can post your written review and you will just copy and paste it there.

It's important that you take studying the testimonial script serious and don't let too much time lag after hiring Carly because: 1. The enthusiasm, appreciation, and detailed knowledge about the services you hired Carly for could potentially start to fade and it won't make for as a great of a testimonial video. 2. This is crucial in assisting Carly in marketing her business. 3. There will be more video(s)/positive review(s)/written recommendation(s) that Carly would like done after each project so it's important to make sure they are done and not pile up and get to be too much work. Just like it's important that you take writing the positive review & having Carly approve it prior to posting it on the sites Carly requests shortly after this project for the same reasons as listed for the testimonial video above. **(If for whatever reason you already know it won't be a good time for you upon the completion of the project to shoot the testimonial video and/or write the positive testimonial review, Carly will wait until you are available, trusting that you will do as soon as possible.)**

**If you have any questions regarding anything in this document, feel free to contact me for clarification, I can be reached via email: [info@worksolutionstoday.com](mailto:info@worksolutionstoday.com) & a phone call can be setup if that's preferred, just request one if that's the case (be sure to allow for plenty of time in advance to the deadline excluding Saturdays, Sundays, &/or holidays to purchase if this is desired).** As stated at the beginning of this document, to ensure your email does NOT end up in my SPAM/other folders if you've never emailed me, have a new email address that you're emailing from, etc. I always communicate that you can email me through the form on my website at this link:

<http://www.worksolutionstoday.com/contact.html> which ensures your email goes directly to my inbox. **Thank you!** 🙏😊

**If you agree to the terms & conditions in this document, you'd proceed with the following options below:**

**\*\*IF PAYING THROUGH MY NEWSLETTER:\*\* IMPORTANT (read BEFORE visiting my link to purchase):**

Be sure to select "1" with the "+" button under "Tickets" which reads as "Test required ticket created". A ticket is required BEFORE proceeding to inputting your desired number of tests you want to purchase and the consultation minutes.

Now link to purchase (after you read above 👉):

<https://lp.constantcontactpages.com/ev/reg/samgp57>

(which is the same one that's at the purple "BUY NOW" button in my email newsletter).

**\*\*IF NOT PAYING THROUGH MY NEWSLETTER:\*\* PLEASE ENSURE YOU FOLLOW THE INSTRUCTIONS IN THIS DOCUMENT FOR ARRANGING TO GET THIS DOCUMENT SIGNED & TO ME ALONG WITH PAYMENT.\*\***

Thank you! 🙏😊

I look forward to working with you.

To your career success, happiness, growth, & being the best version of you always,

Carly Calabrese

***I help unhappy/unchallenged professionals land their dream career (whether it's starting a business or otherwise)***

Work Solutions - "Providing career assistance/career coaching/career prep, business marketing, writing, editing, and LinkedIn services for individuals and freelance opportunities."

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***"Never let the fear of striking out stop you from playing the game."--Babe Ruth***