

Annual Business Meeting

Friday, October 14



NASCA

2017 Institute on Management & Leadership

Velocity of Change

Agenda

- I. Call to Order
- II. Review and Approval of Business Meeting Minutes*
- III. 2017 – Year at a Glance
- IV. Financial Report
- V. Membership Dues for 2018 and 2019*
- VI. Executive Committee Slate*
- VII. A Look Ahead
- VIII. Anticipated Committee Structure and Call for Volunteers
- IX. Preview of 2018 and 2019 Institute on Management and Leadership
- X. Adjournment of Business Meeting



2017 Year at a Glance

- Strategic Planning
- 2017 Top Ten Policy and Administrative Priorities
- Strategic Partners work with sister associations
- New Mission Statement
- New Logo



New Mission Statement

NASCA's mission is to help state chief administrators and their teams strategically transform state government operations through the power of shared knowledge and thought leadership.



- Adopted by Executive Committee August 23, 2017

Rebranding – Logos



NASCA

**National Association of
State Chief Administrators**



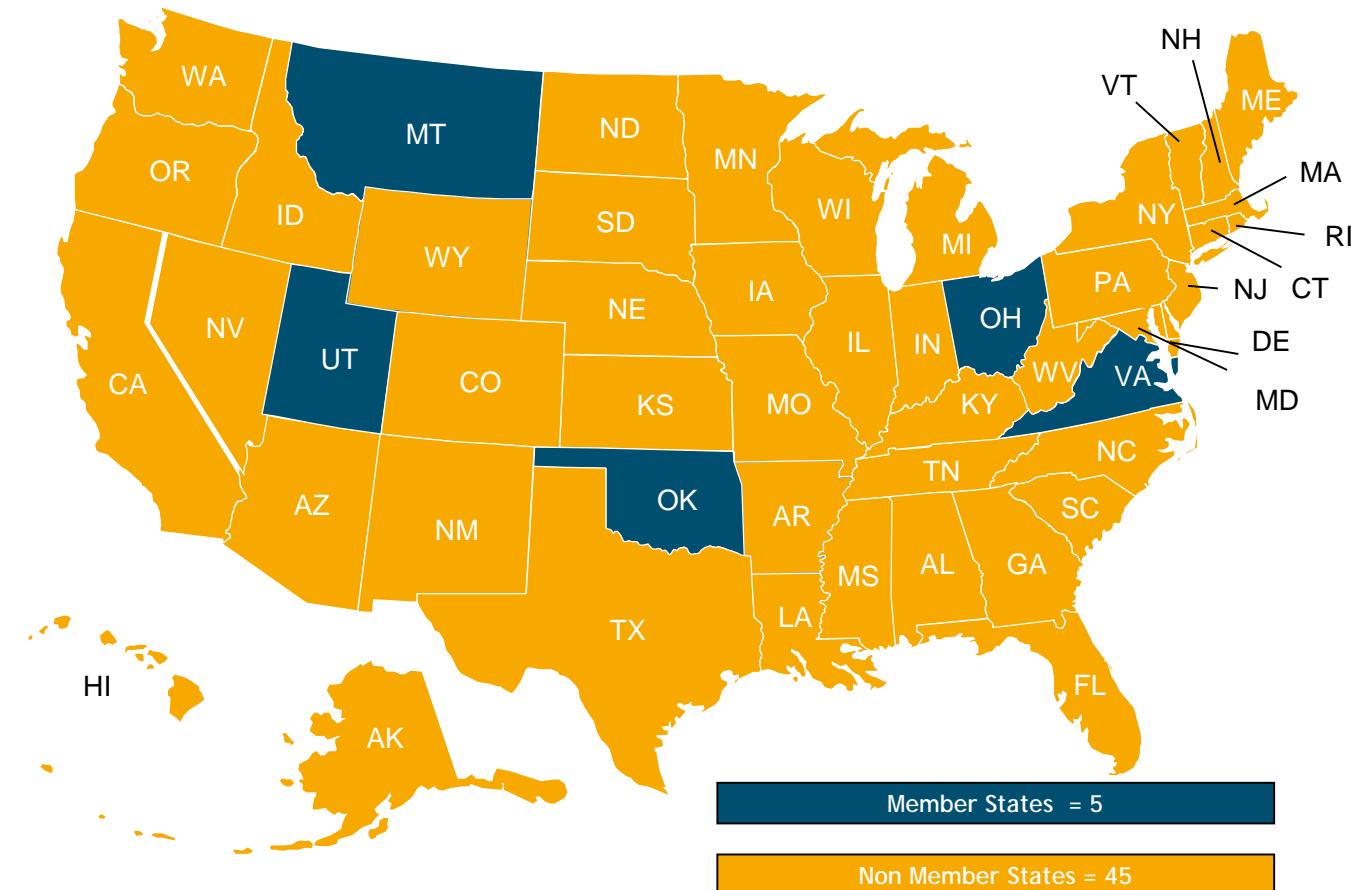
2017 Year at a Glance

- Facilities Management Roundtable hosted by Tennessee
- State Membership Dues Structure evaluation
- Webinar series on contract administration
- Procurement Roundtable with NASPO
- Increased state members and corporate partners
- On the Table pilot program
- NASCA Collaborate – Launches November 1



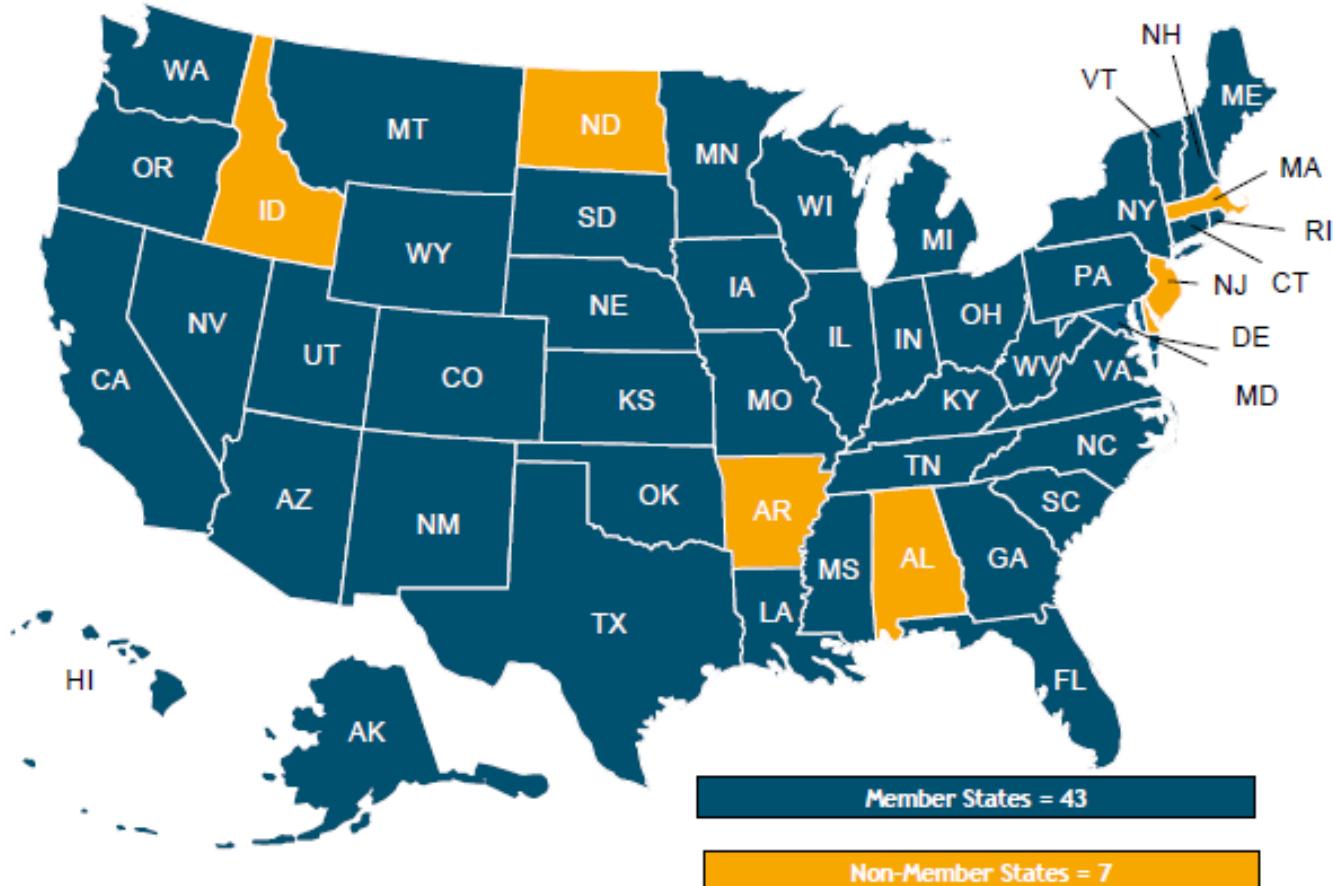
2017 Year at a Glance

2010 - 2011 NASCA State Members



2017 Year at a Glance

2017-2018 NASCA State Members



Financial Report – Consolidated Budget

NASCA July 2017-June 2018				
CONSOLIDATED	FY16-17 BUDGET	FY16 ACTUALS	FY17-18 BUDGET	FY 17-18 Actuals as of 9.30.17
Beginning Fund Balance	\$ 354,787.80	\$324,333.92	\$382,186.29	\$ 348,013.09
REVENUE				
Administrative - Member Dues	\$ 98,500.00	\$ 104,250.00	\$ 115,000.00	\$ 110,750.00
Administrative - Corp Dues	\$ 54,250.00	\$ 56,500.00	\$ 71,000.00	\$ 15,000.00
Admin - Webinars and Other	\$ 6,165.00	\$ 668.54	\$ 8,165.00	\$ -
Institute	\$ 174,500.00	\$196,750.00	\$ 246,000.00	\$ 175,325.00
Procurement Roundtable	\$ 16,000.00	\$18,200.00	\$60,000.00	\$ -
Expanded Services -New Conference	\$ -	\$ -	\$ 39,000.00	\$ -
Total Revenue	\$ 349,415.00	\$ 376,368.54	\$ 539,165.00	\$ 301,075.00
EXPENSES				
Administrative	\$ 126,301.00	\$ 134,355.26	\$ 214,817.33	\$ 62,146.59
Institute	\$ 170,343.00	\$ 170,684.20	\$ 248,389.87	\$ 127,031.27
Procurement Roundtable	\$ 46,900.00	\$ 13,476.71	\$47,600.00	\$ 20,361.85
Expanded Services -New Conference	\$ -	\$ -	\$ 62,531.00	\$ 8,132.76
Total Expenses	\$ 343,544.00	\$ 318,516.17	\$ 573,338.20	\$ 217,672.47
Revenue Over/Under Expenditures	\$ 5,871.00	\$ 57,852.37	\$ (34,173.20)	\$ 83,402.53
Total Ending Balance	\$ 360,658.80	\$ 382,186.29	\$ 348,013.09	\$ 431,415.62
Percent of Annual Expenses in Reserve	105%	120%	61%	

Action Item: Membership Dues Structure

- Option 1: Standard Membership - \$3,995 annually
 - Travel reimbursement, hotel accommodations, and registration for the state chief administrator to attend **the Institute on Management and Leadership AND one Roundtable Conference.**
- Option 2: Expanded Professional Development Package - \$7,500 annually
 - Travel reimbursement, hotel accommodations, and registration for the state **chief administrator plus one additional designee** to attend the Institute on Management and Leadership AND one Roundtable Conference.
- Two-Year Membership Renewal
 - State members may purchase Option 1 or 2 memberships as a two-year renewal at a 1.5% discount.

Action Item: Executive Committee Slate

Position	Name	State
President	Chris Liu	Washington
Vice President	Bob Oglesby	Tennessee
Secretary Treasurer	June Taylor	Colorado
At-Large Director	Dan Ross	Oklahoma
At-Large Director	Bob Blair	Ohio
At-Large Director	Dan Kim	California
At-Large Director	Byron Diamond	Nebraska
At-Large Director	Sarah Shipman	Kansas
At-Large Director	Matt Massman	Minnesota
At-Large Director	Tani Pack Downing	Utah
At-Large Director/Alternate	Ellington Churchill	Maryland

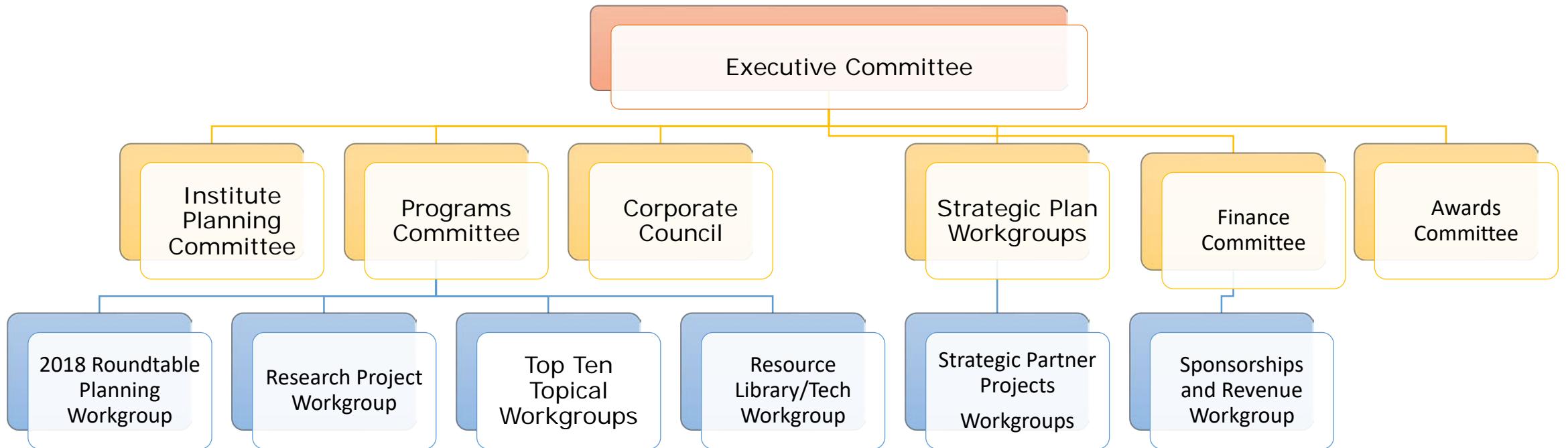
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2018 – A look ahead

- **NASCA becomes a national voice.**
 - Increase involvement with strategic partners, such as the National Governors Association, NASPO, NASCIO
 - Strategic plan Goal 1: NASCA is the recognized leader in state government's operational excellence
- **Increasing value to members.**
 - Increase partnered research projects and content building.
 - Strategic plan goal 2: NASCA is the preferred community and trusted resource for Chief Administrators and their teams.
- **Financial health.**
 - Continue to grow our corporate partner participation
 - Goal 3: NASCA has the appropriate structure and resources (financial & other) to achieve its goals.

NASCA's 2018 Committee Structure



Institute on Management and Leadership

2018 Omaha, NE



2019 Oklahoma City, OK

