



photo: Kelly Roark

Supporting our members and Iberia Parish

Jeanerette · New Iberia · Delcambre · Loreauville · Lydia

## GREATER IBERIA CHAMBER of COMMERCE

ANNUAL REPORT 2019
IBERIACHAMBER.ORG/ANNUALREPORT

#### The Greater Iberia Chamber of Commerce

is a 501c6 non-profit organization that serves the City of New Iberia, Loreauville, Delcambre and unicorporated areas of Iberia Parish. Through social media, communications, events, and much more, the chamber promotes its members while also advocating for legislation that benefits local businesses. Since 1989 the chamber has tirelessly served the community and business owners, and we could not be more grateful for your support.

Thank you Iberia Parish for making 2019 another successful year.



## Stay in touch

www.iberiachamber.org

337-364-1836

111 West Main St.

info@iberiachamber.org

facebook.com/iberiachamber

## 2019 Board of Directors

#### **Executive Committee**



Ryan Boudoin Ryan Michael Salon



**Denise Broussard** Aviation Exteriors Louisiana Van Eaton & Romero



Rachel Segura



Mark Boyance Cox



Wendell Verret Twin Parish Port District



Shalee Landry Castaing, Hussey, Lolan

#### Chamber Board



Heidi Martin Pro-Log



Gannon Dooley Iberia Parish School Board



Farrell Armentor First National Bank of Jeanerette



Dionne Viator Iberia Medical Center



Ben Lilley ATST



Joe Judice Cajun Sugar Corp.



J.P. D'Albor Haik, Minvielle & Grubbs



Kay Breaux Nexion-Health, New Iberia Manor South



Kevin Romero Franklin Foundation Hospital



Lennie Fields **iBERIABANK** 



Patrick Broussard South Coast Marketing



Rob Cowan Brown & Brown Insurance



Annie Bell **Promotional Images** 



Vu Tran Jane's Seafood



Linda Horton Iberia Driving Academy

## Meet the Staff



#### Janet Faulk-Gonzales

CEO | President

Leadership Iberia Fanatic

Scribbler of Words

more years than digits of non-profit management
favorite question: "Well, what do you think?"



#### **Kelly Roark**

Vice President of Operations

Eleven years as a chamber organizer
Queen of Chamber Pop-Ins
The Rescuer of the Rescued
Resident Photographer
most-heard phrase: "That's a Kelly question."



#### **Avery Grubb**

PR & Marketing Director

"the graphics guy"
Resident I.T. Technician
Keeper of the Passwords
favorite question: "What's for lunch?"

# Membership

**25** 

New Members

















































# **Z** Ribbon Cuttings

#### That's a new record!

Photos: Kelly Roark



Check Point Urgent Care



Chick-ſıl-a



Kaptivating Bodies by: KaRena



Maison Le Rosier



Cane River Pecan Company



Tennis Courts at City Park



Hobby Lobby



Box Drop



Fremin's Food and Furniture



Delucia Insurance Agency



Rouses Market



Infinite Beauty



Fantastic Sam's



Cajun Bowl



Burger King

# GICC Report

## Legislation and Public Policy Engagement

#### **Advocating for Millage Renewals**

In 2019, after significant review, the board of the Greater Iberia Chamber of Commerce supported three millage renewals. These were renewals for a **school maintenance** millage, the **Teche Vermillion Freshwater District** maintenance, and the **Twin Parish Port** millage renewal.

#### These Campaigns Utilized:

2 Live with Ryan and Andree' spotlights, reaching 9,776 people

4 Facebook posts, reaching 5,508 people

3 website news articles, reaching 72 people

5 email campaigns, with 1,246 impressions

#### Eggs & Issues 2019

This annual re-cap is an opportunity to connect our members with their legislators, as they interact with attendees and explain the most recent legislative year. The 2019 Eggs & Issues event focused primarily on state budgetary issues. Speaker of the House Taylor Barras was honored at the event for his continued service to Iberia Parish and his founding of the Leadership Iberia, a program that continues into its twenty-second year. GICC also took the opportunity to wish Representative Terry Landry farewell as he finished his final term in office.

160 people attended the 2019 Louisiana Legislative Re-cap

#### **2019 Iberia Parish Political Forums**

2019 was a very busy year for elections. On October 12th, parish residents voted for multiple public offical offices, such as Iberia Parish Sheriff, Parish Council Members, Parish President, City Marshall and Clerk of Court, among others. With the support of Iberia Comprehensive Community Health Center, the Greater Iberia Chamber of Commerce brought this opportunity to the public and to our members as a community service. Members were allowed to submit questions for the candidates through a committee screening process.

The event saw an incredible turnout, with members of the public and the chamber coming together to participate in the legislative and electoral process for our parish. In 2020, your chamber will host another round of forums for key political offices up for re-election.

Combined attendance from the three nights exceeded 400 people!

43 candidates attended the event.

Your chamber also captured footage of the entire event, and hosts the videos for free viewing on our YouTube page. This is out of courtesy for those who couldn't attend, and to allow anyone to view the forums and make informed decisions about candidates.

7 videos were shared via YouTube, garnering a total of 4,047 views





Special thank you to the organizations that contributed greatly to this event:





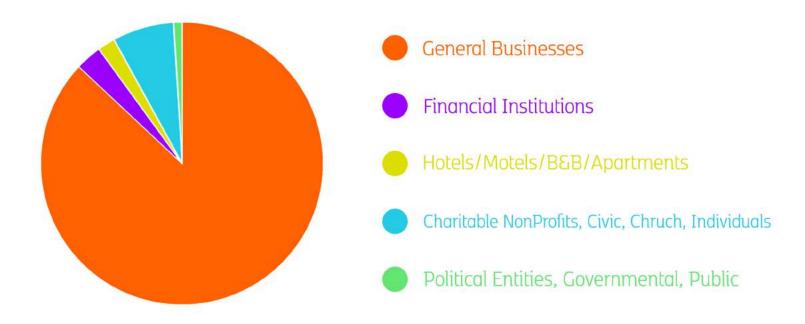


## **Directory Report**

The Public Directory is a list of members available on our website. Not only is a listing one of the many perks of being a member, but the directory is one of the most visited pages on our website overall. We love to utilize the directory in order to better promote our members and provide valuable information about them to the public.

In 2019, our directory listed over 330 members,

and helped connect over 900 people with the right business.



## **Committees Report**

Your chamber maintains 7 active committees year-round. These committees help guide the chamber mission throughout the year, working through multiple focus areas, with task forces being established as needed. Membership in the chamber allows representatives of member businesses to participate in grassroots discussion, exchanging insights and concerns regarding various issues. These discussions support the chamber work in developing position statements and advocating on behalf of members. View more information about comittees at iberiachamber.org/committee

#### **Executive Committee**

The Executive Committee of the chamber is a group of experienced board members who organize the work of the board.

This committee met 13 times in 2019

#### **Membership Committee**

The purpose of the membership committee is to insure that the Chamber's membership is being retained and growing. Activites may include membership initiatives such as new member drives, better articulation of Chamber values to members, and improved support of current members.

This committee met  $\frac{3}{2}$  times in 2019

#### **Work Ready Communities Committee**



Iberia Parish is the pilot for the ACT Work Ready Communities Initiative. The Greater Iberia Chamber of Commerce facilitates the initiative. The goal of this initiative is to help regions build a more productive workforce and encourages economic growth. Within comunities, the ACT work readiness system helps build essential workforce skills, resulting in thriving businesses and communities that have a competitive edge in economic developmen

Partners steering the initiative represent a diversity of industry:









This committee met 5 times in 2019

#### **Legislative Committee**

This committee is responsible for monitoring all related actions taken by local, state, and federal entities that could have an impact on the business community in Iberia Parish. They are charged with developing positions on issues that include an unbiased review of both sides of an issue and verification that the issue is consistent with the missions, visions, and policy principles of the Greater Iberia Chamber of Commerce.

This committee met 5 times in 2019

#### **Gumbo Committee**

The Gumbo Committee is responsible for faciliating the chamber's annual event, the World Championship Gumbo Cookoff. This event is the largest tourism event in Iberia Parish. Everything from the theme, band lineup, and event schedule is discussed, decided, and implemented by this committee.



This committee met 8 times in 2019



#### **Very Berry Christmas Quest Committee**

This committee is tasked with facilitating the Very Berry Christmas Quest holiday event. The event is an opportunity to promote local shopping while at the same time creating a low cost activity for families during the holiday season. Everything from enlisting local businesses and shoppers, promotion of the event, and managing logistics is handled by this growing committee.

This committee met 5 times in 2019





#### **Leadership Development Committee**

The Leadership Development Committees oversee the facilitation of three pillars of the chamber's activities-**Leadership Iberia**, the **Firestarter Project**, and the annual **Inspire event**. These committees maintain these programs while reaching to cultivate future leaders, develop skills of current leaders, and to strengthen the relationship between emerging leadership and our community.

These committees met 25 times in 2019

## **Leadership Iberia**



Leadership Iberia Class XXI focused on developing their leadership skills, as well as learning more about Iberia Parish's economy, infrastructure, and most importantly- the people and stories that make it great. Class members participated in a wide variety of leadership development, from team building to learning about sugar cane production, offshore pipelines, the local education and judicial system as well as aviation and the importance of tourism to the economy. We are already looking forward to welcoming the class of 2020!

## Leadership Iberia Class XXI

Royce Boyer, Pedestal Bank Kay Breaux, Nexion-Health

Jayd Buteaux, Shadows on the Teche

Darlene Grivat, Haik, Minvielle & Grubbs

**Dusty Hulin**, Complete Safety Solutions

Dwayne Kincade, Iberia Comprehensive Community Health Center

David O, iBERIABANK

Verdna Rogers, Iberia Parish School Board

Katie Romero, McGee Scott Realty

Dionne Savoy, Iberia Medical Center

Nanci Segura, Iberia Medical Center

Kayla Trahan, Hope Healthcare and Hospice

Brennan David, Iberia Financial Services



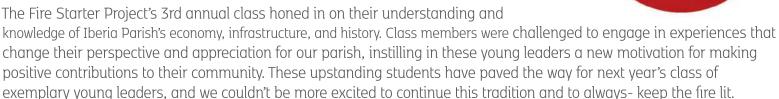
Would you like to be a part of next year's class? Check out more information at iberiachamber.org/leadership-iberia

## **The Firestarter Project**



The Fire Starter Project is modeled on the chamber's Leadership Iberia program for adults which is now in its twenty-second year. The name of the program is taken from the acient Roman society where the position of Fire Starter was held in high esteem as they are the ones who kept light in the community. Even the logo mirrors the established program.

Students participate in the year-long program in the latter part of their junior year and first healf of their senior year. Every high school in Iberia Parish sends participants to the program.





## Fire Starter Class III

Angel Arton, Acadiana Christian School
DaMonique August, Jeanerette Senior High
Wesley Borland, Highland Baptist School
Tristan Bourque, Loreauville High School
Jacque Breaux, Acadiana Christian School
Gabrielle Broussard, Catholic High School
Emma Chambers, Loreauville High School
Lauren Charpentier, New Iberia High School
Alyssa Clement, At-Large Delcambre High
Collin Davis, At-Large Westgate High School

Natoj Johnson, Westgate High School
Collin Key, At-Large Jeanerette High School
John Larive, Catholic High School
Emilee Lopez, Delcambre High School
Kaley Mestayer, At-Large Loreauville High
Jaiclyn Phillips, Westgate High School
Colt Saunier, Delcambre High School
Gavyn Stevens, New Iberia High School
Jamie Sprague, Highland Baptist School
Dylan Wilson, Jeanerette High School

Want to know more about the Firestarter Project? Visit iberiachamber.org/firestarter-project

## **Education & Workforce Development**

#### **Work Ready Communities Initiative**

In 2018, Iberia Parish was chosen as a pilot parish for Acadiana Region, as the ACT Work Ready Communities Initiative was introduced to Acadiana. Since the initiative's launch, Iberia Parish now boasts:

67 employers supporting the initiative in Iberia Parish 1702 individuals who have received the National Career Readiness Certificate (NCRC)

The ACT Work Ready Communities Program connects dedicated employers to skilled workers who are well matched for the job. Through businesses that support the initiative and members of the community who receive the NCRC, this initiative helps Iberia Parish build a more productive workforce and encourages eonomic growth. Within the parish, the ACT work readiness system helps build essential workforce skills, resulting in thriving businesses and our parish having a competitive edge in economic development.



Want to be a part of this game-changing initiative? Find out more at **iberiachamber.org/workreadycommunities** 

#### 55 x 25

The Greater Iberia Chamber of Commerce supports One Acadiana's 55 x 25 initiative. 55 by 25 is an initiative with a goal of increasing the proportion of working-age adults in Acadiana with postsecondary degrees, certificates, or other high-value credentials to 55 percent by 2025.

Learn more at oneacadiana.org/55by25

## **Positively Iberia!**

Underwritten by chamber member First National Bank of Jeanerette, in early October, we launched an initative that has long been sought after by the chamber's leadership. Positively Iberia! is an on-going, weekly, three-prong multimedia campaign that boosts our parish's profile and reputation through the promotion of positive news and stories via TV, radio, and social media. Although the initiative launched in the fourth quarter of 2019, it has already experienced overwhelming support from our community. We can't wait to see where it goes from here. Follow the initiative in these ways:



Every Thursday, we bring the #positivity

On TV at News 15



On the radio at KANE AM 1240/FM 107.5



And in-studio action is broadcast simultaneously on Facebook live, @positivelyiberia



## In 2019:

63 businesses, events or personalities covered in feature and focus interviews

740 minutes of media interview air time

1,500 likes and follows on Facebook

Proudly underwritten by:





## **Events**

378,000

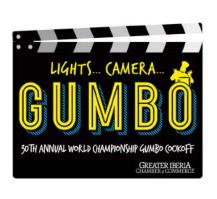
Minutes Spent Networking

**200** attendees, on average, at each event















## **Business After Hours**



#### **Advanced Wound Care Center at IMC**

On June 13th, we celebrated National Wound Care Awareness Week and the Advanced Wound Care Center, for receiving the Center of Distinction Award. Chamber member Iberia Medical Center hosted the event.





#### Cardiovascular Institute of the South

On August 7th, we welcomed Dr. Kris Lindsay, Cardiologist, to the Cardiovascular Institute of the South's New Iberia location. We met the new doctor, networked, and took a tour of the new facility. Chamber member Cardiovascular Institute of the South hosted the event.







#### **Bayou Companies**

On October 22nd, we gathered at Bayou Companies to learn more about the services they offer to Iberia Parish, and the long-term support they have offered to the chamber and progress of Iberia Parish. Bayou offers a complete line of coating products and services. Bayou has all the capabilities necessary to complement onshore, offshore and even the most challenging deepwater projects.





## **Annual Banquet**

Record breaking attendance!

Game-changing Momentum

450 community leaders attended

**52** local businesses supported

\$28,000 raised for the chamber's mission



#### **Game-Changing Momentum**

In 2019, the largest business meeting for Iberia Parish was an opportunity for our community to celebrate and continue the game-changing momentum that has been developed locally. An inspirational keynote spech was delivered by former Saints player Chris Reis, as he set the stage for the year ahead.

#### **Outstanding Civic Service Award**



Every year, the Outstanding Civic Service Award is given to an individual who has shown exemplary service by volunteering their time and energy to Iberia Parish. This year, the Outstanding Civic Service Award was awarded to Beau Beaullieu.



#### **Business Impact Awards**

Every year, Business Impact Awards are given to one or two local businesses to recognize significant development and/or business diversification. The purpose of this award is to recognize and promote our community's culture of innovation and entrepreneurialism and to celebrate business success in our community. In 2019, the Business Impact Awards went to Iberia Medical Center and the ARC of Acadiana.





## **World Championship Gumbo Cookoff**

"Lights, Camera, GUMBO!"



#### **Perfecting the Recipe**

This year marked the 30th aniversary of the World Championship Gumbo Cookoff, an event that the chamber hosts every second weekend of October. When a rogue cool front came to town, it became clear that the event was going to be a smash hit. With the weekend now behind us, we are proud to report that we had over

Photo: Kelly Roark



**25,000** gumbo connoisseurs in Bouligny Plaza!

Nearly 90 teams competed this year, cooking over 6,120 gallons of gumbo!

\$71,000 raised for the chamber's mission

Over 3,000 pounds of rice were used to complete over 21,000 bowls of delicious gumbo

600 weekend volunteer hours

\$1.1M economic impact

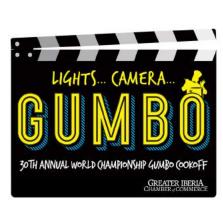




Photo: Kelly Roark

14 professional gumbos,

61 amateur gumbos

10 youth gumbos







## **Inspire Event**Power Up!



Photo: Kelly Roark

80 attendees

over 5,000 new connections made



Photo: Kelly Roark

One of the chamber's flagship leadership events is the annual Inspire women's leadership conference. This event is a facilitated introspective and interactive conversation on how women can grow into leadership throughout their career with a special focus on developing or enhancing leadership in business, government or civic organizations. Women from all parts of Acadiana are invited to attend, whether you are new in your career, are an experienced professional, or are seeking to expand your leadership contribution in any of these areas. The goal is for women to be inspired to be more engaged in community leadership. Featuring a keynote speech from Power Pump Girls founders, networking activities, and a delicious lunch provided by Linda Freyou at Antique Roseville. This event grows in value and attendance every year.

Photo: Kelly Roark



### **Town Planner**



Your chamber partners with Town Planner every year to help bring special deals, announcements, and a community event calendar to thousands of local readers across the parish. Not only serving as a valuable community resource, this calendar also presents a great fundraising opportunity for the chamber. Through social media, email campaigns and activation of our membership, the chamber assists in promoting this comunity resource.

Our very own Mandi Pooler is a publisher of 9 Town Planner calendars, with a total distribution of almost 93,000 calendars, and is a huge supporter of this event and the chamber! In fact, this year, she was awarded Town Planner's publisher of the year, and we couldn't be more priviledged to work with her. Thank you Mandi and Town Planner!





## **Very Berry Christmas Quest**

#veryberry

The Very Berry Christmas Quest celebrated its fifth year of promoting local businesses this year. Starting early in the year, chamber elves gather to discuss, plan, and execute an affordable family activity that takes participants all over New Iberia to discover new stores they've never been to before. Local businesses participate by hosting a "stop" at their location for families to participate in a holiday oriented family friendly and then move on to the next stop in their quest. Every year, the chamber looks forward to seeing all of the young smiling faces as they pass through the office, but more importantly, we look forward to contributing to a culture of local shoppers who find value in shopping small.

Make sure you're following the quest on Facebook (@veryberrychristmasquest), or check out more information at iberiachamber.org/veryberry

over 550 attendees

38 stops

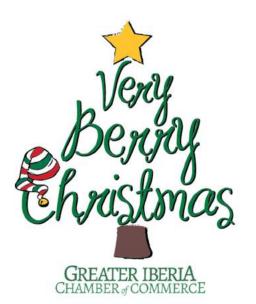
167 families

55 businesses supporting

















## Staying Social

7 Facebook pages with a combined

10,824 total page likes

670,824 impressions

**1,829** new page likes in 2019



## **Facebook Report**

Your chamber stays active on social media in order to promote and keep in touch with our members. By maintaining an active prescence on social media, we are able to expand our reach in the region and help connect people from around the parish on issues like the local business economy, legislation, and especially networking. Your chamber manages a Facebook page for the **Fire Starter Project**, **Leadership Iberia**, **World Championship Gumbo Cookoff**, **Positively Iberia!**, **Greater Iberia Chamber of Commerce**, **Project Front Yard**, and the **Very Berry Christmas Quest**. Make sure you're following us on social media to stay updated!

406 total posts in 2019

18,434 total post likes and comments

45 engagements, on average, per post

## **Staying Social**

#### Live With Ryan and Andree'

In 2019, we launched a new video program hosted by board chairperson and Leadership alumni, Ryan Boudoin and Andree' Schlicher. With the support of our members, the two set out to travel around and provide our members with a "little something extra" for their membership, and to promote a more positive perspective of Iberia Parish in local media. This something extra came in the form of an interview-style video highlighting the contributions businesses have made to Iberia Parish, as well as the steps they are taking to keep their competitive edge in the local business community.

Are you a member who would be a good candidate for a spotlight from Ryan and Andree'? Send us a message on Facebook, reach out via email, or give us a call.

@iberiachamber on Facebook

info@iberiachamber.org

337-364-1836



**10** spotlights were posted in 2019,

making over **18,867** total impressions!

A total of 95 minutes were spent promoting our members and their good news.

The most viewed spotlight of 2019 was Bonus Footage of an interview with Carey Laviolette,

Iberia Parish School Board Superintendant. Ryan spoke with Superintendant Laviolette about why the millage renewal for school maintenance was so imparative to the quality of education for students in Iberia Parish.

This video made over 4,400 impressions!



## **Email Campaigns**

You've Got Mail!

235 new contacts in 2019

**1,913** total active contacts



Thank you to the chamber's Premiere Communications sponsor:



134 emails sent in 2019 87% average open rate

over **250,000** impressions made via email in 2019

#### The Monthly Newsletter

A large part of keeping in contact with our members is acheived through the circulation of the chamber's monthly newsletter. Every month, we promote chamber updates, member updates, and even local news. One of the major perks to being a member is the ability to submit announcements for the monthly newsletter.

In 2019, our newsletters made a total of 11,919 impressions!

We shared over 187 updates about the chamber and our members.

All of the chamber's newsletters can also be accessed at iberiachamber.org/newsletters

## **Staying Social**

## **Website Report**

iberiachamber.org

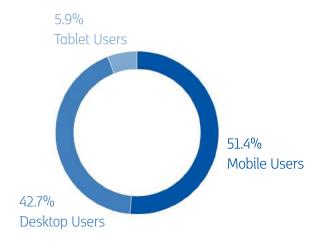
**18,000** users visited our website over **40,000** times in 2019!

The most-viewed pages in 2019 were:

Gumbo Cookoff Homepage	10,595 users
Gumbo Cookoff Event Schedule	4,477 users
Political Forums Webpage	1,102 users

## users spent an average of 1 minute and 22 seconds

per session on our website.



## A Global Reach...

Users from 85 different countries viewed our website in 2019! That's over 43% of the countries in the world!

While the majority of users were located in the United States, our wesbite was visited by users in:
France, South Korea, India, Brazil, Canasa, Japan, Germany, Venezuela,
Hong Kong, Argentina, the Netherlands, and many more!