



Summer 2021 Newsletter

President’s Message

Hello, folks!

Now that we are at the end of June, schools are getting out, Covid is getting more under control, I thought I’d bring you up to speed with what ASCM and our New Haven Chapter is doing as we head into the summer.

ASCM is continuing to reorganize their strategies pertaining to their path forward and how they want to organize Chapters and Forums. As many of you know there was a plan implemented to differentiate Chapters from Forums by authorizing Chapters to include ASCM education in their portfolios of products to offer members and all others who find the educational options and Professional Development Meetings useful to their personal and corporate needs.

There have been many personnel changes or pending changes occurring at the corporate headquarters. A number of long time members of the APICS/ASCM staff have resigned or otherwise decided to leave the company and they will certainly be missed. We, on the Chapter BOD wish them well and hope to keep in contact with them in the future.

ASCM continues to upgrade most, if not all, educational programs since the beginning of the New Year. They do not want the available in-

formation to become stale and not state of the art, which they/we are known for. Occasionally they offer discounts on these products which we in the New Haven Chapter pass through to you our loyal members. So, keep an eye out for our communications so you can take advantage of these discounts.

As far as our Chapter goes, a few things have happened so far this year. First with the reorganization to Chapters and Forums there were a couple of groups, Chapters in the past, that decided to not continue down corporate’s new path resulting in ASCM members losing their chosen or assigned Chapter/Forum affiliation.

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President's Message (continued)

Both the Fairfield and Hartford Chapters have chosen this path resulting in the New Haven Chapter adopting some new members from them. We are very happy with their addition, and hope they find our Chapter a worthwhile home for their professional needs.

In June, our members voted for our new Board of Directors (BOD). Not that it is very new, since many of the members are the same as the past year. We have added one or two members, which is always great as it adds new ideas and thoughts to our decision making. We always welcome new members to our BOD as there is a fair amount of work to make our organization run and its more the merrier to have additional support. The new board is shown to the right.

John Sawyer, our current VP of Education, has included an article to be found on page 3. Look there for more information.

Pervez Khalid, our current VP of Programs, is the person who organizes our Professional Development Meeting (PDM) Schedule as well as Plant Tours is currently organizing our BOD planning meetings for next year's schedule. As usual, we will resume our monthly programs in September. Hopefully, with Covid waning, we will be able to have in-person tours and PDMs again this year but we may find that companies may not want to have non-employees walking through their plants. Keep reviewing the program schedule shown on our website to keep track of program changes and updates. At present, we are planning on being *virtual* at least until the first of next year. I expect even when we go in person with PDMs we will probably still have some attending via Zoom, which is fine. This year we have partnered with a number of ASCM Chapters, Forums and various chapters of ASQ, and via Zoom, we have had fairly large numbers of attendees at our joint PDM meetings. The response from these attendees has been very positive so I expect we will continue to have success with our offerings in the upcoming year.

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Board Election Results

The following were elected to serve as Officers of the ASCM New Haven Chapter for the 2021-2022 Program Year:

Jim Timmons	President
Joe Stangle	VP Administration
Frank Ciccone	Treasurer
Olivia Atkin	VP Communications
John Sawyer	VP Education
Alana Montano	VP Marketing
Stephan Zondorak	VP Membership
Pervez Khalid	VP Programs
Yan Jin	VP Student Forums

2021 New Members

Month Joined	First Name	Last Name	Month Joined	First Name	Last Name
January	Shayna	Connelly	March	Sean	Palyo
	Jon	Patton		Takeema	Nicholls
	Sherry	Kelsey		Bennett	Tiesinga
	Ann Marie	Lallier		Cassandra	McCrary
February	Francesco	Mazzella	Geoffrey	Wolken	
	Nicole	Fron	Brennen	Krikorian	
	Susan	Anderson	April	Paul	Sperry
March	Leila	Boxx		Lia	Marin
	Jackie	Dellagrecia	Jason	Vent	
	Manuel	Rodriguez	May	Lisa	Paniccia
Diane	Walters	June		Jeffrey	LaBonte
Edward	McAuley		Harmit	Patel	
Jennifer	Fry				

President's Message (continued)

Since we are currently planning the scheduling for the next year we welcome any suggestions of topics, speakers or plant tours that you can suggest. We, after all, are here to cater to your professional needs and will try hard to accommodate the suggestions you offer.

For those that are interested, as a Chapter we are doing fine financially. Basically, it is because our expenses and revenue have been minimal this year due to Covid shutdowns. FYI, one of the conditions of becoming or maintaining our "Chapter" status is our commitment to offering educational opportunities to our members and professional community. Additionally, since we are expected to fulfill corporate management key performance indicators we need to actually give the classes so we will be offering a full slate of certification and non-certification courses beginning in the fall and possibly sooner. Due to the reduction of Chapters in Connecticut, some of the instructors from both Fairfield and Hartford Chapters are now affiliated with our New Haven Chapter.

I hope everyone has a great summer and I look forward to seeing and working with you in the coming year.

Sincerely,

Jim Timmons, CPIM, CSCP, CLTD, MBA

President, ASCM New Haven Chapter

Congratulations to the following New Haven Chapter folks who have been ASCM Members for more than Ten Years

Years of Membership	First Name	Last Name	Years of Membership	First Name	Last Name	Years of Membership	First Name	Last Name
50 + Over	John	Sawyer	20 + Over	Charles	Allis	10 + Over	Clare	Ciarlante
				Sreenivasa	Bahudodda		Michelle	Colaco
40 + Over	Robert	Kennedy		Robert	Bucciferro		Troy	De Mumbrum
	Selim	Noujaim		John	Chandler		Pat	Devadoss
				Robert	Ferguson		Lawrence	Feinn
30 + Over	Frank	Cicccone		Brian	Hassett		Brian	Goodman
	William	Kelly		Gail	Last		Yan	Jin
	Pervez	Khalid		George	Murdock		Beth	Johnson
	David	Krol		Peter	Schommer		Bruce	Lennon
	Jose	Mendonca		Joseph	Stangel		Anna	McGovern
	Christopher	Miller		Robert	Yucker		John	Meehan
	Darlene	Piascik					Michele	Messina
	Giuseppe	Pugliares	10 + Over	Rosanne	Barbieri		Carol	Myers
	Kenneth	Romer		Elaine	Bednarz		Christophe	Nonirit
	Mark	Talbot		Marcelo	Cabral		Michaelle	Pureza
	James	Timmons		Anthony	Cardinale		Madhavi	Satram
							Stephen	Zondorak

From the VP of Education

Happy summer to all our members and friends.

We want to bring you up to date on the happenings on the education front over the last 6 months. As you are aware, ASCM as a society rolled out that name to the chapters this spring, at which time we became the ASCM New Haven Chapter. At the same time, ASCM Chicago split the APICS Chapter network into two parts; Chapters and Forums, the only difference being that Chapters can continue offering APICS branded Certification and Training, while Forums cannot. With these changes, both Fairfield and Hartford chapters folded, and Danbury elected to become a Forum, leaving us as the only ASCM organization in Connecticut to be able to offer APICS education. In fact, there are only four Chapters in all of New England, and four Forums (not counting Student Forums, of which there are a **bunch**).

You should also know that the APICS brand is alive and well, as the education and training products continue to be APICS branded. So, ASCM sells and trains with APICS products. Got that? Also, CPIM has been renamed from “Certified in Production and Inventory Management” to “Certified in **Planning** and Inventory Management”, better reflecting the current content of the materials. Speaking of APICS products, the certification products are all being revised. CPIM 7.0 was released in February and is a major rewrite from version 6.0. ASCM and the courseware developer have replaced several sections in Part 1, and have revised the flow of Part 2. A major update to CSCP is coming in December, and the revisions are based on feedback from a Job Task Analysis conducted in 2019-20.

As you may know, your chapter didn't offer any courses during the 2020-2021 program year. Starting this fall, we will be offering ALL the certification courses, plus at least one course from the *Principles of Operations Management* curriculum. All courses will be *virtual*, and we will offer at least one course from noon to 1:00 three days/week, or noon to 1:30 two days/week. All others will be at more conventional hours. We have learned from experience that three-hour virtual classes are untenable both for the attendee and the presenter. So we will try to keep future virtual offerings to no more than 90 minutes in duration.

Keep an eye on your e-mailbox over the next few weeks to see the Fall 2021 offerings and prices. We have tried to reduce our prices whenever possible in line with the current economic climate. You can email me at education.newhaven.ascm@gmail.com.

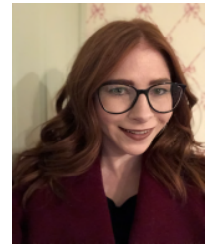
John Sawyer, CPIM-F, CIRM, CSCP-F, CLTD-F, APICS Master Instructor
V.P. Education

INTRODUCING OUR NEWEST BOARD MEMBERS

2021-2022

Olivia Atkin, VP of Communications:

Olivia joined our board in 2020, while also being President of the Student Forum at Quinnipiac University while an MBA candidate. She is responsible for maintaining a consistent message for our chapter across all social media platforms. In November Olivia was also elected to be apart of the ASCM Forum Work Group where she still currently holds the position which involves rebuilding the chapters and forum network. She is currently a Master Scheduler and Data Analyst at Sikorsky, a Lockheed-Martin Company.



Yan Jin, VP Student Forums:

Dr. Jin is actively involved with the ASCM (formerly APICS) student club at Quinnipiac since 2016 and had guided this student club to be officially affiliated with ASCM in 2020. She has served as the VP for Student Chapters for ASCM-New Haven Chapter since 2020. In this role, Yan is responsible not only for the QU Student Forum, but also for promoting ASCM Student membership at other local colleges and universities. She holds a Ph.D. in Manufacturing Management from The University of Toledo's College of Business Administration. Her research interests include e-service, flexibility, supply chain management, organizational resources and power, and information technology.



Steve Zondorak, VP Membership:

Steve is a newcomer to the New Haven Chapter, having moved from the Fairfield Chapter prior to its disbanding. He was Membership Assistant from the Fall of 2020 until the end of the 2020-2021 program year, at which point he was elected to his current role. Steve's career has covered overseeing logistics and inventory management operations across the fashion, paper, metals and medical device industries. In his ASCM role, his responsibilities include maintaining the chapter's membership database, welcoming new members, and advising current members when their memberships are approaching renewal.



Fall 2021 PDM Schedule

Venue	Date	Topic-Event	Speaker	Location
PDM	09/15/21 6:00 PM	Training Within Industry In conjunction with with ASQ CT, ASCM South Shore & Minuteman chapters	Susan Janus	Virtual - Zoom -
Seminar	10/04/21 Monday	NESCON (New England Supply Chain Conference)	Multiple	Virtual - Zoom -
PDM	10/20/21 6:00 PM	TBD In conjunction with with ASQ CT, ASCM South Shore & Minuteman chapters		Virtual - Zoom -
Seminar	10/23- 10/26	ASCM International Conference San Antonio, TX	Multiple	Hybrid event -
PDM	11/17/21 6:00 PM	Sikorsky/Lockheed-Martin Student Night @ QU in Conjunction with ASCM New Haven, ASCM Minuteman	Multiple	In person - QU -

2021-2022 Retail Certification Course Pricing

Course	Class	Exam (Optional)	Total	Bundle
CPIM 1	\$1,355	\$345	\$1,700	\$1,500
CPIM 2	\$1,754	\$347	\$2,100	\$1,900
CPIM Bundle				\$3,100
CSCP	\$2,004	\$697	\$2,700	\$2,500
CLTD	\$1,974	\$627	\$2,600	\$2,400

Note: All prices shown assume the attendee is a PLUS member of ASCM. If not, please add \$220 to the price shown to cover the cost of your membership.

Membership will be confirmed at the time of purchase!

THE FINAL WORD

Are you looking to advance your career in supply chain?

This past week, our partner, the Association for Supply Chain Management (ASCM) published the findings of their annual Supply Chain Salary and Career Report based on feedback from over 2000 supply chain professionals. Below are the key findings:

SALARIES REMAIN SOLID

The median salary for supply chain professionals is \$86,000 annually. Despite the economic challenges of 2020, 87% of those surveyed received an additional cash bonus. A typical starting salary for individuals entering the supply chain field is \$60,000.

PAY GAP CLOSED FOR THOSE UNDER 40

For the past two years, the pay gap between men and women under 40 narrowed. This year, it finally closed: Women in that age group report a median salary of \$81,000 annually, which is \$2,000 more than what men reported.

COVID IMPACT

Nearly all supply chain professionals (95%) kept their jobs during the pandemic. Although fewer received a salary increase in 2020, the increases themselves were higher than last year, reinforcing the need for supply chain talent. Unsurprisingly, workloads increased and there was a greater need for risk management, digital supply chain and leadership expertise.

FAST JOB PLACEMENT

The pandemic has significantly increased the demand for supply chain professionals. Whether just graduating college or already working in the field, about one-third of respondents say they found a job in less than a month. More than half secured employment within three months of starting their search.

A CAREER TO LOVE

Despite a stressful year, supply chain professionals continue to report high job satisfaction. Odds are you know someone who is looking for a new career. ASCM has numerous resources for those interested in exploring the supply chain field. You can be a supply chain hero by pointing them to this information.

APICS CERTIFICATION PAYS

Those who report earning at least one APICS certification have a median salary of \$90,000, which is 27% higher than those without a designation. In addition, 21% of those with an APICS certification and an undergraduate supply chain degree received a promotion in the last year.

The report shows a bright outlook for those employed in the supply chain field, with wage increases and high job satisfaction reported across the profession. The ASCM 2021 Supply Chain Salary and Career Survey Report is available free for members.

At the ASCM New Haven Chapter, we support supply chain professionals at all stages of their careers with the information and education they need to remain competitive in an ever-changing world. Learn more about our upcoming classes and events at:

www.newhaven.ascm.org, or send us an email at: education.newhaven.ascm@gmail.com.

Let US be your Source for Supply Chain Education

CPIM CERTIFIED IN PLANNING
AND INVENTORY MANAGEMENT

CSCP CERTIFIED SUPPLY CHAIN
PROFESSIONAL

CLTD CERTIFIED IN LOGISTICS,
TRANSPORTATION AND DISTRIBUTION

