



MPI Tennessee Mentorship Program

First Session: November 1st, 2020 - February 28th, 2021

Purpose

To provide an environment and opportunity for personal development, professional growth, and relationship building between new and experienced members.

Benefits

Mentees

1. Gain knowledge on topics that will increase your skills and business value
2. Establish a relationship and open line of communication with an industry expert
3. Receive discounts to MPI monthly events for the 4-month duration of the program
4. Grow your network by developing relationships with everyone involved in the mentorship program

Mentors

1. At the conclusion of the 4-month program, you will be honored with a complimentary event/happy hour for dedicating your time and knowledge to the growth and engagement of our membership.
2. Increase your leadership skills and self-awareness while sharing your passion for the meeting industry
3. Strengthen your network by developing relationships with everyone involved in the mentorship program

Mentorship Topics (Choose one per 4 month session)

- **Industry Experience** - Techniques for problem-solving, overcoming obstacles, event execution stories, strategic thinking, career challenges, and successes
- **Personal and Professional Growth** - work/life balance, confidence, effective communication, leadership, emotional stability, understanding strengths and weaknesses
- **Maximizing your MPI membership** - Learn the benefits of your MPI membership, tips for navigating the website, membership directory, and the value of volunteering
- **Networking Skills** - Building rapport, breaking through the awkward barrier at events, importance of being authentic, listening skills, and focus on other's needs/ interests

Guidelines

- Time Commitment: 3 hours per month (November - February)
- Attend a one-hour meeting (virtually or in-person) twice a month with your mentee/mentor
- Participate in a monthly virtual happy-hour with fellow mentorship program participants to discuss individual interactions and learnings, share stories, and strengthen industry relationships and engagement.

Cost

- \$20 per mentee (You will receive a \$5 discount each month to apply towards MPI events)
- No cost for mentors other than your time