



Keynote Speaker GLENN MERCER

Glenn Mercer is an independent automotive researcher with over 35 years of automotive experience. Beginning in

1985 at a *Certain Consulting Firm*, he was a partner in the automotive practice, participating in hundreds of client studies. He has been a sole practitioner since 2006. In addition to project work for investment firms, he has been an advisor to industry entities (including NADA) a board member for automotive firms, an expert witness in automotive cases and a lecturer on automotive economics in academia. Prior to beginning his automotive career at McKinsey, he worked at first the CIA and then at BP. He has been president of the Society of Automotive Analysts and director of the International Motor Vehicle Program. (He once owned a Zanardi NSX but sold it, which says something about his ability to forecast!)

KEYNOTE DISCUSSION TOPICS

Mobility services and ride-hail | Autonomous vehicle | Software-defined vehicle | EVs | Changing channels (dealers, agents, direct-to-customer) | Artificial intelligence in retailing | China (battery chokepoint, vehicle exporter)

DESIGNED for BUSY LEADERS

To make quality use of your time, we have arranged an agenda that allows attendees to network, enjoy lunch, and hear from an industry expert all in one afternoon.

This is an excellent program for dealers and decision makers. We hope you can join us.

Please reply by May 1, 2024 to reserve your seat.

EVENT SCHEDULE

11:30 am: networking

12:00 pm : lunch

12:30 pm: legal, regulatory and association updates

1:00 pm: keynote presentation

REGISTRATION



Pre-registration is required.
Click or Scan the QR code to register online or return the back side of this handout.













REGISTRATION

MADA Spring Dealer Meeting

Tuesday, May 14, 2024

Eagle Eye Banquet Center 15500 Chandler Rd, Bath Twp, MI 48808











thank you for your support!

11:30 am : networking | 12:00 pm : lunch | 12:30 pm : business updates | 1:00 pm : keynote speaker

PLEASE PRINT	
Dealership	City

ATTENDEES		
Full Name	Email Address	Please note any meal restrictions
1.		
2.		

Thanks to the support of event sponsors, this is a complimentary program for MADA dealers and staff.

Seating is limited. Please register early.

Questions? Call MADA at (800) 292-1923.

RSVP Deadline: May 1, 2024



FAX (517) 351-3120

EMAIL news@michiganada.org