

Niso Abuaf, Ph.D., Managing Director – Financial Strategies

Niso Abuaf is Chief Economist and Strategist at Ramirez & Co., and Professor of Financial Economics at Pace University, having also taught at NYU's Stern, and Chicago's Booth. At Ramirez, Niso is responsible for developing balance sheet management and shareholder value maximization strategies for corporates, and for formulating the Firm's macroeconomic outlook.

Niso has 35+ years of Wall Street experience, having led R&D groups at Credit Suisse, Salomon Brothers/Citi, and J.P. Morgan Chase. Niso has advised blue-chip corporates (Amex, GE, Google, Prudential, Verizon) and sovereigns (Korea, Turkey) around the globe, and has played leading roles in marquee capital raisings (Apple, Exelon, Facebook, Microsoft), and restructurings and M&A transactions (ATT, Repsol-YPF), and the development of an options market in Argentina. He is fluent in French, Spanish, and Turkish, and has a working knowledge of German and Italian.

When advising clients and formulating his strategies, Niso specializes in synthesizing the global macro outlook with econometric analysis, quantitative reasoning, and what-if scenario analysis.

Niso received a BS and MS in Electrical and Biomedical Engineering from Northwestern University, and an MBA and a PhD in Financial Economics from the University of Chicago. He is the author of numerous scholarly and professional publications, and has lectured on a wide-range of topics including corporate finance and valuation, global macroeconomics, investment strategies, financial markets, and derivatives.